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THE ANNALIST

A Magazine of Finance, Commerce and Economics

Vol. 5, No. 109

NEW YORK, MONDAY, FEBRUARY 15, 1915

Ten Cents

GOVERNMENT OPERATION BY PROXY— AN ENGLISH EXPERIMENT

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NEW YORK, MONDAY, FEBRUARY 15, 1915

TWO wrongs do not make a right even in war. English use of our flag on merchant ships gives Germany no right to disregard our flag on American ships. Resort to a ruse of war by one belligerent gives another belligerent no license to disregard the rights of a neutral. Unfortunately, established precedent gives England the right to display our flag or other neutral flag to facilitate a ship's escape from capture or injury, but no precedent exists for Germany's making such use of our flag by England an excuse for disregarding the American flag on an American ship. The precedent in the first case is to be regretted, for it involves obvious inconvenience and may lead to real danger to neutral ships, but to this practice of doubtful justification we cannot possibly see added the practice of ignoring our flag when rightfully borne because it is sometimes assumed by those who have no real right to it.

TIME was when traders in New York looked to the morning's London prices for American stocks to guide them in their transactions here. The opposite of that is true now. London follows in the morning the prices made here the day before. That is a very small step toward giving New York pre-eminence as a financial market, but it is a step in that direction.

ANOTHER such step, and a really important one, is made possible by the rulings laid down by the Federal Reserve Board last week for the exercise by the Reserve Banks of the right conferred by the Federal Reserve act to buy and discount acceptances. This is a field in which the Reserve Banks can do a great deal to facilitate our trade abroad by adding to the facilities which our banks have previously offered to their customers, facilities which the banks in the past have not been in a position to extend. Our entrance into this field is all the more opportune at this time because of Europe's inability to finance the world's international trade during a time of widespread war. We are having the unusual experience of not only selling goods abroad, but of supplying the funds for the purchase of those goods. Besides our trading profit we are making a money market profit, and to the extent to which we are able to do that without inconveniencing home borrowers or without adding to the cost of conducting home trade we are enjoying a double advantage.

AN illustration of the way the transaction works is afforded in the trade we are now doing with Russia. To the extent of \$25,000,000 that trade is being done on money borrowed here on short-time bills. The effect of the discounting of those bills appeared in Saturday's bank statement, which, curiously enough, showed an increase in loans of almost precisely that amount.

No doubt we are making a good profit on the goods we are selling to Russia, and to that must be added the 5 per cent. and more which the banks will earn on these bills. The money used for that purpose was lying idle in the banks and yielding them nothing.

WHEN the Business Conduct Committee of the New York Stock Exchange took up for consideration last week the market in Mexican Petroleum common stock with the object of quieting rumors regarding the character of the trading in that stock it found itself under the necessity of inquiring into a situation in which several members of the committee had played a prominent part as brokers. The specialist in the stock, moreover, is one of the Governors of the Exchange and a member of the committee which furnishes the chief avenue of communication between the Stock Exchange and the public. Without any thought of questioning the impartiality of the conclusions which the committee reached regarding this particular market episode, is it reasonable for the Stock Exchange to expect the public at large to be convinced of the impartiality of human beings under such circumstances?

THE "destruction" of our foreign trade continues at an alarming rate. The Senate should hurry with the Ship Purchase bill, for much longer delay will bring such a credit trade balance in favor of this country that we shall be at a loss to know what to do with the money which will be paid to us. In the first week of February the exports at thirteen of the principal ports, handling about seven-eighths of our foreign trade, showed an excess of \$36,000,000 over imports, a record never before attained.

ONE of the many anomalies in the railroad rate structure is brought out strikingly by the fact that a decision by the Commerce Commission which in effect calls for a reduction in freight rates should be received as proof of a more lenient disposition toward the railroads on the part of the commission. In the readjustment of its zone differentials permitted by the commission in the decision which it made public last week in the intermountain case lower rates to Pacific Coast points can be established by the railroads to meet increased water competition without a corresponding decrease in the rates to intermediate points. Therein lies the advantage to the railroads in this permission to widen the difference between rates to intermountain points and to Pacific Coast points by reducing the latter. The law of competition was forcing down the rates to cities on the Pacific Coast. Under the 1911 ruling of the commission that in turn would have forced down the rates to all intermediate points between the Missouri River and the Pacific Coast. The railroads have been granted freedom to reduce the rates to the further points without correspondingly reducing those to nearer-by points. It is the latest of a long series of efforts to accommodate the long-and-short-haul clause of the Interstate Commerce act to economic necessity.

IN setting forth the details of the proposed \$100,000,000 issue of New York Central 6 per cent. debentures which are to be sold by the road at a net price of something less than 97½, President Harris points out that this capital will cost about as much as it has cost to obtain these funds on the succession of short-term issues which are now to be replaced by this long-term financing. It has often been argued in favor of short-term notes as a means of financing capital outlays that they permit a railroad or other

borrower to pick out the most advantageous time to float long-time securities and that thus their use effects a large saving in interest over the rate which would have to be paid were long-time issues put out in the first instance. The plan has not worked this way in the New York Central case, nor has it in many other instances. Short-term financing is not the proper form of financing for permanent capital outlays. Short-term financing has proved not only vexatious but expensive. It is one of the favorable signs of the times that railroads and other borrowers are getting rid of their short-time obligations by replacing them with long-time issues. They have in the past relied too much upon the money market in the narrower sense of the term. They are well advised now in addressing themselves to the capital market. They might have saved money by doing this a long time ago.

THE Ohio Supreme Court in a suit by a customer against a brokerage house has ruled, according to the outline of the decision which the wires have carried, that buying and selling stocks on margin is gambling. It is very often nothing more than that, but not always. The man who buys some stock because somebody has told him that somebody else has told him that it is going up five points or ten is undoubtedly gambling, and the broker who buys stock for a customer on insufficient margin is also gambling, as he often finds out to his loss. But buying stocks on margin is not necessarily gambling any more than buying real estate or merchandise on margin is gambling. It is difficult to point out the line, difficult perhaps even to discern the line, but it is there. And because it is difficult to determine just where the line lies it is a very good practice to keep well within the zone of safety.

THERE is a very wide difference, incidentally, between the man who "gambles" in stocks and the man who engages personally in some business venture on very small capital. In the latter case he puts his work into the undertaking, and the wisdom and energy with which he works will greatly influence the outcome. In the former case, after putting his money at stake, he is powerless to influence the result of the venture.

WE wonder if Secretary of the Treasury McAdoo was thinking of the alleged Postal Service surplus when he wrote in his statement to the Senate on the shipping situation, referring to the net earnings of the Panama Steamship Line: "These net revenues are truly net; that is to say, they are net after maintenance and depreciation, including extraordinary repairs, are charged against the property." By charged against the property is meant apparently charged against the revenues. That treatment would be altogether too heroic for the postal surplus.

OF the two ways of overcoming a Government deficit the more acceptable to those directly responsible for the deficit and for its correction is to raise more revenue through increased taxation. The more desirable alternative of cutting down expenses to bring them within the revenues is seldom chosen. There is cause for satisfaction, therefore, in the fact that the Administration in dealing with the deficit in the Federal Government's accounts for this fiscal year to date—it amounts to \$80,475,000—is giving some thought to cutting down outgo. There is no doubt that it could be done that way without the country suffering in the least.

Relevant Annotations

By The Onlooker

EVERYTHING more or less happens to be what it is, where it is and as it is—like seaports and rivers and vast spaces of land over which things cannot be transported by ships but must go on wheels.

In the same way it happens that a man, instead of being at Chicago, on the Great Lakes, or at San Francisco, on the Pacific seaboard, is at the pent-up town of Reno, Nev., and begins doing business there. The business he happens into requires him to have freight transported from the Atlantic seaboard, and the railroad charges him \$500 per car for the haul. He happens to discover that a man in San Francisco gets a carload of the same kind of freight from the same place on the Atlantic seaboard, and pays the railroad only \$300 for the haul, though the distance is 500 miles further to San Francisco than to Reno.

He thinks it an outrage. He can't understand it at first. If a carload of freight stops for him at Reno the charge is \$500, but if it goes through Reno without stopping and runs 500 miles further to San Francisco the charge is \$200 less! It does seem absurd. It seems as if it were without reason or scientific basis, as if it had just happened that way, and so it has.

The Reno man complains to the railroad. He is told it is the water competition to San Francisco that makes the difference. The railroad rate must match the ocean rate, or all the heavy freight will go by boat. That is the doctrine of charging what the traffic will bear. The Reno man thinks it over and begins to feel very indignant. A carload of freight to San Francisco will bear only \$300, but a carload of the same freight to Reno will bear \$500 because Reno has no water competition and can't help itself. Is that just? Is it decent? The railroad people decline to discuss either the justice or decency of it. They say only that it's the way the thing happened, which the Reno man takes for impertinence, or as an insult to his intelligence. Is it his fault that Reno is not on the Pacific seaboard? If a railroad can afford to haul freight to San Francisco for \$300 a car, why can't it afford to haul the same freight to Reno, 500 miles less distance, for at least the same price?

There are thousands of Renos that have happened to be located on the vast spaces of land that also happened to be, and there are tens of thousands of men who happen to be in those towns doing business, and now they organize boards of trade and begin to demand legislation to cure this outrage of a higher rate for a shorter than for a longer haul. Their statement of the case is irresistible. Why should a railroad charge more for a longer than for a shorter haul, except on the supposition that it is right to charge what the traffic will bear? Monstrous doctrine! It is not to be believed. There is surely a fair price to charge. It becomes a political issue, and gets before the Interstate Commerce Commission, which sides with the shippers. The railroads now begin to talk scientifically. Water competition is the principal thing, but, besides, owing to the fact of cheap transportation, huge sources of freight consumption have developed at water points, and the density of freight between Eastern points of origin and the Western water

points is much greater than between the same Eastern points of origin and land places like Reno. It is well known that the greater the density of freight the greater the economy of operation per ton of freight moved.

That is not very convincing. Railroad people are notoriously plausible with reasons which do not explain. The real reason, as everybody can see, is that the inland towns, being without water competition, are helpless, and the railroads, therefore, are charging all the traffic will stand. At last, Congress adopts an amendment to the Interstate Commerce Commission act, to read:

It shall be unlawful for any common carrier, subject to the provisions of this act, to charge or receive any greater compensation in the aggregate for the transportation of passengers or a like kind of property for a shorter than for a longer distance over the same line en route in the same direction, the shorter being included in the longer distance.

That is to settle it finally. It is to change the awkwardness of the way things happened. Towns inland are not to be penalized any longer for the accident of their being inland, and towns on water are no longer to enjoy the immemorial advantage of happening to get located in that suitable way. Thereupon, the Interstate Commerce Commission proceeds to give all the Renos relief. There are two ways. One way is to advance the long haul rates and the other way is to reduce the shorter haul rates. On second thought, there is only one way. If the long haul rates are raised the traffic will not move. It will go by water and not by rail. Therefore, the only way is to scale down the shorter haul rates, which the Interstate Commerce Commission orders done. That is to give Reno cheaper transportation. As San Francisco cannot be made to pay any more Reno may enjoy the privilege of paying less, and the railroads will have to stand it if they can. They have been long enough saying that the traffic had to stand it. The railroads appeal to the United States Supreme Court, which sustains the Interstate Commerce Commission.

That happened last year.

In the meantime the Interstate Commerce Commission discovers the Panama Canal. That is a waterway built by the United States Government across the Isthmus of Panama, to make it possible for a freight boat to go from New York to San Francisco in about fourteen days. That naturally will have a tendency to reduce transportation rates from one side of the American continent to the other. That is what it was built for; the strongest incentive was that the transcontinental railroads were charging what the traffic would bear, and were suspected of controlling the ships that had been going around South America to deliver freight on the Pacific Coast.

New and unexpected problems now arise. If the transcontinental railroads do not lower their long haul rates to meet this new water competition they will lose the traffic entirely. It will go by boat. That is nothing, some are heard to say; let them lose it. Let the freight move by the cheapest route, for the highest economic good. But others are to be heard from. If the traffic ceases to go by rail, then a lot of business incidental to that traffic will be

damaged and mayhap perish. That puts it on the other foot. The railroads are willing, even anxious, to reduce their long haul rates rather than lose the traffic, but they cannot at the same time reduce their rates to all the Renos without going bankrupt. What is now to be done?

The Interstate Commerce Commission debates that question for a long time, and then reverses itself and orders the railroads to do what they did of their own accord in the first place, that is, to charge less for a long haul than for a shorter one, in order to meet water competition. It is all the traffic will bear. Unless they do this the traffic will not continue to bear the railroad rates, but will take itself off by boats. There is no law to compel it to move in the more costly way. And, in the meantime, the rates to the inland Renos are not to be reduced for the reason that they have been already. The old disparity between inland and seaboard towns is thereupon recreated, and the inland towns cannot help themselves. They happen to be where they are. And the railroads will go on meeting water competition as they always have done, and low-grade freight will continue to move in parallels, partly by water and partly by rail, and at the same rates, as has always been the case before, though everybody knows that the cost of moving freight by rail is very much greater than the cost of moving it by water. That only happens to be true. There is no accounting for it. Man did not make the laws of resistance, and knows, in fact, very little about them.

If nothing were as it is, and we could begin with a clean slate, with all the knowledge that has come of doing things the wrong way, it would be easy to say:

"Heavy slow freight, go by water.

"Other fast freight, go by rail."

Then freight would move on the lines of least cost, and many problems would either be different or non-existent, but Reno might be non-existent, too. That has to be thought of. Our general economic development would have been very different.

The point of the whole matter is that everything is as it is and cannot be suddenly or much altered. Changes have to grow, as things grew to be as they are. That is to say, things may be made to grow differently by gentle pressure, but they cannot be changed all at once, as by an act of legislation seeking to equalize inland with water towns at the expense of the railroads, without which the inland towns had never been at all.

In this decision, as in the rate advance case, the Interstate Commerce Commission at last is obliged to admit that the work of the world has got to be done while theories wait. Conditions have happened and they are real. It gave the railroads in Eastern classification territory permission to raise their rates because they had to have more revenue. It now allows the transcontinental railroads permission to compete with water competition by charging what the traffic will bear, irrespective of anything else. It does not even apply its darling cost of service theory. It says, in fact, that the carriers should be allowed to compete with water competition for the long haul at any rates which cover the out-of-pocket cost. That is unscientific. There is not a railroad man alive who can figure accurately the out-of-pocket cost. But the traffic will move because it cannot be stopped. It may be wrong development, but that cannot be helped. It so happens.

Onlooker

Half-Filled Ships

Trade Is Mostly One Way Now, and Ships Which on Way to Europe Are Overburdened Return With Scant Cargoes—An Average View of Rates and Some Business Comment on the Shipping Bill

WE could double our present imports without requiring a single ship more than those now engaged in this trade, and if ships could be promptly unloaded on the other side we could, without finding any more ships for the carriage of goods, export a great deal more than we are now sending out. As it is our exports are so large that with imports reduced we are piling up a credit trade balance at an unprecedented rate.

It is against this background that are projected the arguments in favor of the purchase or construction of ships by the United States. That proposal is approved by some business men and vigorously opposed by others. Expressions of opinion which have come to THE ANNALIST from business men and bankers resident in widely separated parts of the country indicate a large preponderance of opinion against the bill, although some who oppose it are in favor of Government support for shipping supplied by private capital.

FOR SUPPORT, NOT OWNERSHIP

That is the stand taken among others by the Committee on Merchant Marine of the Chamber of Commerce of the United States. At the recent meeting of the Chamber in Washington the committee reported these conclusions:

1. Your committee considers that, owing to the world's shipping conditions, Government aid is absolutely essential to upbuild our Merchant Marine, and we recommend it be freely and adequately given.
2. We believe the proposed Government plan of purchase or construction even, if operation is avoided by chartering to private persons, is wrong in principle and unwise if the result sought can be secured by private initiative supplemented by reasonable Government aid.
3. The success of other nations in giving direct aid to establish oversea mail and freight lines should not be disregarded, unless we are satisfied equally successful results can be accomplished by better, cheaper, and more efficient methods.
4. We advocate the formation of a Federal Shipping Board and a Marine Development Company, the company to advance funds to buyers or builders of steamers and the board to supervise our shipping, with full authority to handle all matters pertaining to our oversea transportation.
5. We strongly recommend that Government license to operate shall be taken out by all lines, domestic or foreign, engaged in shipping between ports of the United States and other countries.
6. We recommend amending the law for mail carrying purposes, the speed of first and second class steamers being lowered, and adequate compensation provided.

IN FAVOR OF BILL

Morris Stern, President of the Galveston Commercial Association, favors the bill as a temporary expedient:

Although opposed to permanent Government ownership I favor Ship Purchase bill as a temporary help toward establishing a better merchant marine, but we need, equally as bad, proper regulation of coastwise steamship traffic and coastwise rates.

Robert C. Howe, Manager of Armour & Co. at South Omaha, thinks that private capital would supply ships enough if our navigation laws made competition with foreign ships possible:

If our shipping laws were such that our ship-

ping could compete with foreign bottoms there would be plenty of private capital to purchase ships to go under our flag. We should go very slow at present, as Government purchase of foreign ships at this time would be liable to lead to serious international complications.

Alfred Grunsfeld, importer and jobber of Albuquerque, is decidedly against the bill:

Am very much opposed to the Ship Purchase bill, as I believe its effect would be disastrous from an economical standpoint.

Sol Wexler, President of the Whitney Central National Bank of New Orleans, and who is largely interested in the cotton trade of the South, opposes the bill. He favors a ship subsidy:

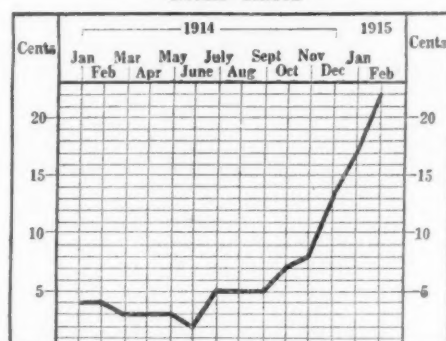
I am opposed to Ship Purchase bill for the reason that I am opposed to Governmental control of industrial and financial enterprise. I believe that a ship subsidy of 20 per cent. to offset difference in cost of construction and operation between this country and Europe would be sufficient inducement to capital to quickly establish a large merchant marine. The Government would be justified in such a subsidy by the privilege of use of merchant ships in time of war, and by the facilities afforded commercial interests by better mail and shipping opportunities.

OPPOSED ON BROAD GROUNDS

William M. Wood, President of the American Woolen Company, is against the proposal on the broad ground of opposition to Government ownership and Government operation of business enterprises. He is one of those who think that the right way to meet the situation is to encourage private capital:

As a business man I am firmly opposed to Government ownership and operation of steamship lines as I would be to Government ownership of railroads, telephones, and industries in gen-

Grain Rates



The above chart shows the rate for shipping grain from New York to Liverpool on the 1st of each month since January, 1914. The upturn, which first began to appear in October, has carried the rate to 22 cents.

eral. I believe the purchase of interned ships would be perilous and unnecessarily expose the country to difficulties abroad. I believe that the best way to meet the emergency is to encourage home capital and enterprise to build ships here. Had this been done at the opening of the war relief would now be in sight for the cotton growers of the South and the farmers of the West. I believe the pressing of the shipping bill now in Congress has deterred shipowners from building vessels that would otherwise have been ordered.

Festus J. Wade of St. Louis, who took a leading part in the formulation of the plan for the \$100,000,000 cotton pool, is enthusiastically in favor of the bill:

I am heartily in favor of the Ship Purchase bill. I believe it the duty of every loyal American citizen to uphold the hands of the Administration during the crisis we are now going through. I regret beyond measure to note the selfish opposition the President is encountering.

Steamships outward bound from Eastern ports of the United States to seaports of Western Europe are flooded with applications for cargo room which cannot be handled because of shortage of tonnage. Beginning with September, when exports dis-

played a gain of \$46,000,000 over the preceding month as compared with an advance of no more than \$30,000,000 in the same period a year before, the congestion of freight room has grown more and more acute.

HALF-FILLED SHIPS

At the same time the movement of goods from Europe to American ports is light, and has been for several months. Ships returning from Liverpool, London, and Havre could bring from two to two and a half times the cargoes they are now carrying. The pressure is all on the eastward passage. Many vessels dispatched to the ports named return in ballast, or with very little cargo, because their owners do not desire to use the time for loading with goods that bring practically normal rates when cargoes are waiting at New York or Baltimore which will more than repay for the profitless trip from the other side.

The effect of war-brought shipping and trade conditions is displayed in the record of our exports and imports during the final six months of the year. Although the aggregate of exports declined more than 18 per cent. from the total in the July-December period of 1913, the fact that December's total of \$246,000,000 was within \$4,000,000 of the greatest December exports of the country shows that shippers met with good success despite the curtailment of shipping facilities. Imports declined sharply during the last six months of 1914:

EXPORTS		
	1914.	1913.
July	\$154,138,947	\$160,990,778
August	110,367,494	187,909,020
September	156,052,333	218,240,001
October	194,711,170	271,861,464
November	205,878,333	245,539,042
December	246,266,047	233,195,628
Total	\$1,067,414,324	\$1,317,735,933
IMPORTS		
	1914.	1913.
July	\$159,677,291	\$139,061,770
August	129,767,890	137,651,553
September	139,710,611	171,084,843
October	138,080,520	132,949,302
November	126,467,062	148,236,536
December	114,402,970	184,025,571
Total	\$808,106,344	\$933,009,575

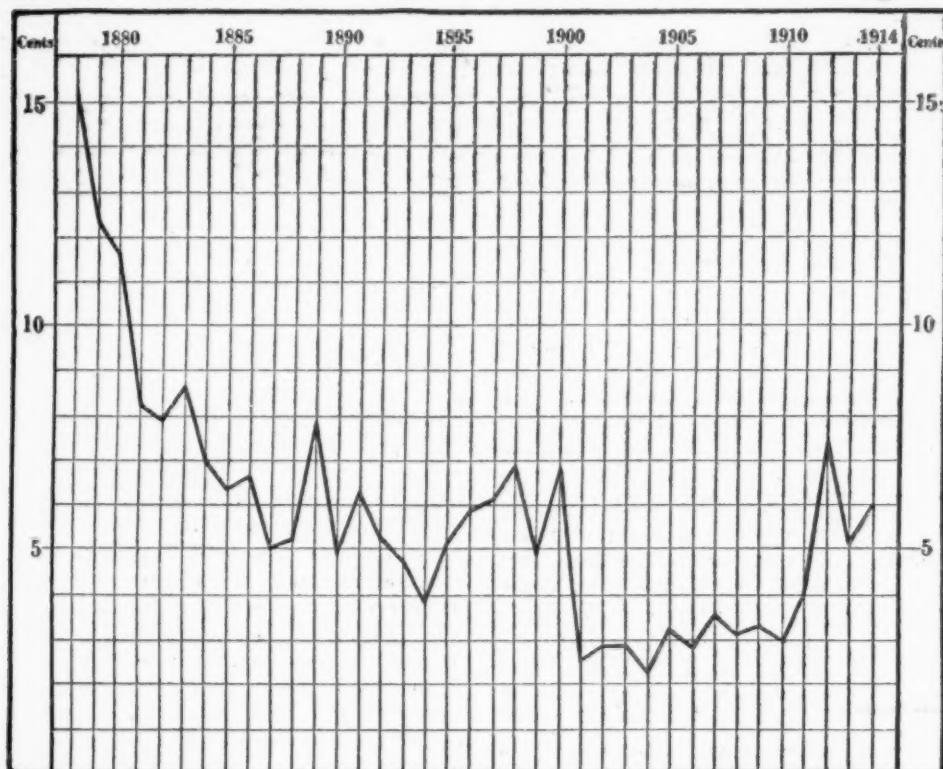
RATES

Freight rates have advanced greatly, with very large increases in some cases, as compared with charges current in 1913, although the rise does not appear so striking when compared with the rates of 1912. Wheat, for instance, which was carried at an average charge of 6 cents a bushel from New York to Liverpool in 1914 was shipped for 5½ cents as an average in the preceding year, and for 7¾ cents in 1912.

Until abnormal shipping conditions were brought about by the withdrawal of German steamers from the ocean lanes, and by the destruction of vessels of Germany and of the allied powers, the freight on wheat was low enough to forecast an average rate for the year below that of 1913. Until the first of May the cost to Liverpool had been no more than 3 cents a bushel. After that the figure advanced gradually, in seasonal fashion, until in the late Fall the huge demand for grain in Europe, coupled with the lack of carriers, brought a marked rise in the charge.

The leading ports of the United Kingdom and France are not able to accommodate the inflow of traffic without delays which act to make more scanty the number of ships available on the North Atlantic. At the port of Havre the International Mercantile Marine has had its three vessels in regular service to that city tied up for two

Ocean Rates on Wheat, New York to Liverpool



The thirty-seven years' record of the average cost of shipping a bushel of wheat across the ocean, pictured in the chart above, shows that until 1904 there was, with few interruptions, a very decided tendency toward lower rates. From more than 15 cents per bushel in 1878, the first year and highest point shown in the chart, the rate had declined to an average of only 2½ cents in 1904. The increasing cost of doing business, and the fact that the world's commerce had been expanding more rapidly than the facilities for handling it then began to have their effect and the downward movement was checked.

No very pronounced advance was made in rates, however, until 1911, and the sharp rise which occurred then was continued through the next year and into the opening months of 1913. This resulted in a sudden and very great increase in activity in shipbuilding, so that in 1912 the world was building more ships than at any time in its history. The decline which came in the latter part of 1913, carrying the average for that year more than two cents lower than in the preceding one, was partially the result of business contraction and partially of greater competition through the completion of many ships, construction of which was started in the shipbuilding boom of 1912. The average for the year 1914 was less than one cent higher than in 1913, notwithstanding the increased rates which prevailed in the latter part of the year.

weeks waiting their turn to unload, and that line is not now booking shipments to France through Havre. The French line is considering the temporary diversion of two of its vessels in the Havre service to another port, and the lines running to Liverpool and London report exasperating delays that react on shippers on this side.

TONNAGE CLEARED

But despite the unavoidable detention of vessels in Europe for lack of pier facilities and of labor, monthly returns on clearances and entrances, the total tonnage cleared from ports of the United States in the six months ended with December was only 16 per cent. less than in the same period of 1913 and tonnage entered declined only 15 per cent. Naturally, the sharpest recession in both items occurred in August when German ships were withdrawn from the sea.

In September tonnage entered amounted to 3,895,014 tons, against 5,208,587 tons in the preceding September. In December, clearances aggregated only 2,938,917 tons, compared with 4,121,001 tons the year before. It would appear that the decline of close to 1,000,000 tons from September to the end of December must be accounted for, in part, at least perhaps entirely, by the fact that many ships are held in European ports awaiting their turn to unload.

Here is the record of steam tonnage entered and cleared in foreign trade at American ports for the last six months of last year:

	ENTERED	
	1914.	1913.
	Tonnage.	Tonnage.
July	5,497,485	5,379,413
August	4,924,508	5,043,355

	1914.	1913.
September	3,895,014	5,208,587
October	3,555,312	4,655,383
November	3,201,015	4,044,833
December	2,938,917	4,121,001
Total	24,012,251	28,452,570

CLEARED		
	1914.	1913.
	Tonnage.	Tonnage.
July	5,353,882	5,422,160
August	4,313,461	5,233,463
September	4,181,873	4,959,645
October	3,682,950	4,994,159
November	3,210,038	4,194,009
December	3,011,868	3,694,029
Total	23,754,072	28,497,465

A LOOK AHEAD

In steamship circles lack of sufficient tonnage for outgoing cargoes is looked upon as a serious handicap for our foreign trade, considered from the point of view of the present and immediate future. Looking ahead to the end of the war, however, ship owners are not disturbed over the shipping situation. The return to ocean lanes of ships now interned, together with the presence of the many now being built, will, in their opinion, quickly restore normal conditions when hostilities are brought to an end. In fact, there are some who predict that there will be a great surplusage of ships, like that which succeeded the end of the Boer war.

During the war in South Africa the British Government commandeered so many vessels of the British merchant marine that an incentive was supplied for much ship-

Continued on page 151

The City Fretful

Minimum Price Restrictions Are Proving Onerous and Treasury Is Slow in Providing Relief for Stagnant Trading.

Special Correspondence of The Annalist

LONDON, Feb. 2.

WHEN the City was running about and shaking its head last August, crying that none but the State could save it from disaster, the State stepped in. Most of the measures taken have commanded the City's approval and merited its gratitude, but the Stock Exchange is now experiencing some of the disadvantages of being tied to the apron strings of a Government department. When the regulations under which the Exchange reopened were made public last Christmas Eve it was distinctly understood that some of them, particularly the minimum prices which had been established in September for consols and other British and Colonial Government securities, were to be reconsidered before January was over. Experience showed that consols and most of the older 3 or 3½ per cent. Colonials were practically unsalable, except in ridiculously small amounts, at the minimum, which was 68½ in the case of consols.

PROPOSALS PIGEONHOLED

Accordingly the Stock Exchange set about finding a new level for minimum prices which would not make dealings impossible. The sub-committee charged with this task arrived at its conclusions, which included the reductions of the minimum for consols to 67 and that of other stocks in proportion. Meanwhile some bankers were raising opposition to any reduction whatsoever. The sub-committee, however, sent up its recommendations to the Treasury. But Mr. Lloyd George had gone to France to attend the conference of the allied Finance Ministers. So the sub-committee's proposals were put in a pigeonhole.

In the meantime investment business in the stocks affected was brought almost to a standstill by the uncertainty as to what the Government's decision was to be. If the State is to control the City even after the war it is clear that the Government departments will have to be educated up to a sense of their responsibilities to the public in the direction of frank and speedy attention to business matters. British Government departments may be more fossilized than those of other nations, but this is very doubtful, at least so far as Europe is concerned. The matter referred to is almost entirely of domestic interest, but it has been mentioned here as something in the nature of an Awful Warning for the budding Socialist.

A QUIETUS TO THE MARKET

A further anomaly of the delay in question was connected with Steel common. The minimum prices in force here for American shares were presumably fixed with an eye to the convenience of New York at the English equivalent of the New York closing prices of July 30. Thus Steel's minimum was 50, British terms, while the shares were selling in New York at a little over 41, British terms. But nothing in the way of adjusting the minimum even of an American stock to American conditions can be done without the Treasury Department's consent. So there were no dealings here in stocks and the former activity of the American market was greatly reduced.

As to business here, buyers show no originality. Ever since the House reopened bargains have been most numerous in war loan, armament shares, oils, and Russian and Japanese bonds, and these are still the favorites, prices showing very little change. There is also a fair amount of business in British railway stocks, the common selling on a 5½ per cent. basis. In this market there are no minimum prices.

The general estimate now is that of the £80,000,000 lent to the Stock Exchange before the war, £37,000,000 by the banks proper and £43,000,000 by Colonial banks, discount brokers, and other financiers, £40,000,000 has been repaid to date. The repayments have been greatest to lenders other than the banks proper; for instance, the manager of a leading discount house had been repaid to the extent of 100 per cent. last December, and the other day the Chairman of an Australian bank told the shareholders that he had been repaid to the extent of 75 per cent. It will be remembered that lenders other than banks were provided by the State with the means of obtaining advances to the extent of 60 per cent. of the amounts loaned by transferring the securities to the Bank of England. This offer closed on Jan. 30, and of the £25,500,000 that might have been borrowed under the scheme less than £500,000 was actually so borrowed. Thus the technical position of the Stock Exchange as a whole is extraordinarily sound, a fact that cannot be without its natural influence when anything like normal conditions are restored.

An Experiment in Railroading

The British Government Has Been Running the Railways as a Single System, by Proxy as It Were—It Is Proving Expensive in Some Directions but the Cost of the Expedient, Which Is a War Measure, Is Guaranteed by the State

Special Correspondence of The Annalist

LONDON, Feb. 2.

THE railways of Great Britain are at present only one railway, so far as management, not finance, is concerned. The possibility of this co-ordination had frequently and vigorously been denied in this country, and has only become possible as the result of the war and military necessity. Such a striking change would seem to possess interest for any other country, such as the United States, in which the railways are still in private hands. Before considering its effects it may be well to state briefly what the position of railways was before the war to the State and to each other.

No railway can be built or extended in this country without the authority of Parliament. The acts of Parliament under which the existing railways were built contain a provision authorizing the State to take over the ownership of the railway in question from the company owning it. The principle on which in those cases compensation was to be paid to the shareholders was laid down in certain instances, but the amount of the compensation in question possesses no immediate interest, in that any scheme now suggested would be based purely on the conditions of the moment. In peace times the relations of the State to the railways are only those of an ordinary customer, except that the railways have to convey soldiers and sailors and some military freight at specially low rates.

STATE STEPS IN

England entered the European war on Aug. 4, and on the following day all the railway systems over the country came under Government control. This was done by an order in council, without Parliament being consulted. The action was, however, taken with the authority of an act passed in 1871, presumably the result of the great use made of railways for military purposes by both sides in the Franco-Prussian contest of 1870-71, the first "railway war" in Europe.

The powers of the Secretary of State for the Board of Trade, under which he controls the railways, have to be renewed week by week, but may be expected to continue as long as the war. The control is exercised through a committee of the General Managers, or Presidents of the railways themselves. The military authorities have no direct power over the working of the railways, or responsibility therefor; they can only give their orders to the railway authorities. Stray subalterns, for instance, cannot commandeer the Irish mail train, or requisition additional dining cars for the Brighton express.

It is of importance to recall what the position of the railways was in regard to each other last Summer. For the previous ten years unrestricted competition had been growing gradually less, and the result had been the creation of four groups of companies. They were groups, not amalgamations. Amalgamations belonged to the era of competition, the "race to the North,"

the fight for the Irish traffic, and so forth. In fact, in the case of one of the groups, amalgamation was proposed by the companies, but refused by Parliament. The four groups are as follows: First, the "Triple Entente"; this consists of the North Western, our premier railway, with a share capital of \$215,000,000, almost entirely free of "water," preferred capital of \$220,000,000, and bonds issued to the amount of nearly \$200,000,000, together with the Midland and the Lancashire & Yorkshire, whose capital, not allowing for "water," is rather less. This group serves Birmingham, Liverpool, Lancashire generally, and over allied lines Glasgow, Edinburgh, and the Highlands. The three lines were originally competitive for many points, such as Manchester, but now tickets are interchangeable and services non-competitive.

SERVICE LITTLE WORSENER

The formation of the alliance caused a reduction in the timing of some very high-speed trains, but the service as a whole was not worsened; this remark is generally held by those with no political axe to grind to be applicable to the other fusions. The second group is the "East Coast" group, the Great-Northern, Great Central, and Great Eastern, which serves Yorkshire and the Eastern counties, and, like the "Triple Entente," serves Scotland through allied Scottish companies. The third group consists of two lines, the Great Western and the South Western, the former being second only to the North Western in the size of its capital and owning the largest mileage of any individual company, about 3,000. It serves the west and southwest of England, South Wales, Birmingham, and Ireland. In regard to traffic to the two latter districts, the Great Western has in recent years made great extensions and improvements, but the competition with the North Western has been of a friendly and not too strenuous nature. The Great Western, for instance, has made no attempt to beat the two hours' time for the London-Birmingham trip of 112 miles, although its route is easier than that of its rival. The fourth group consists of the South Eastern & Chatham, itself an amalgamation, and the Brighton. This group serves the south and east of England, and though the management at present is well up to the British average, and even to the standard set by Mr. Henry W. Thornton, the American who manages the Great Eastern, the lines are physically far inferior to the three other groups, financially weaker, and hampered by great terminal difficulties in London.

EFFECT OF CO-ORDINATION

It will thus be apparent that co-ordination had gone far even before the war. Further, though London is the centre of all railway enterprise in this country, for historical reasons as well as because of its large population, which is in fact little greater than that of the Liverpool-Manchester area. As was said above, impartial opinion in regard to the effect of this co-ordination on the services obtained by the public either as to freight or passenger traffic is that it has done no harm. No rise in rates has followed, but that is off the point, because rate increases have to be sanctioned here as with you, by a public body, the Railway and Canal Commission. In certain cases services have been improved. Not between London and the

provinces, but in what are termed "cross-country" services.

It is not possible for any one outside a railway office to speak precisely of the effects of co-ordination in reducing working expenses. When co-ordination was just beginning to work generally, a new act of Parliament came into force regulating the manner in which the railways should present their accounts to their shareholders and to Parliament. The new form is a great improvement on the old, among the principal reforms being the separation of earnings of the subsidiary enterprises, such as steamships and hotels, from railway receipts proper, and a clearer method of showing the expenses of the different departments of a system. Unfortunately for the student this new form of accounts made it impossible to compare the earnings and expenses of 1913 with those of previous years. Railway companies have a bad reputation for wishing to make their accounts as obscure as possible, (hence the imposition of the new form,) and 1913 was the year in which economies were expected to show themselves first. One can only say that every leading railway except one was able to increase its distribution to the shareholders for 1913 over that paid for 1912, and that on the whole expenses seem to have decreased.

The war has made it still harder to know what if any economies have been effected by the co-ordination of interests. The reason of this lies in the terms of the arrangement made by the Government with the railways. When the State took over control, the elaborate machinery of the Clearing House was at once abolished. This machinery was that by which the receipts and expenses for through traffic over different railways were allocated to the different companies concerned, the clerical expenses of the Clearing House being paid by the different companies in proportion to their receipts therefrom. At the same time, the Government ceased to pay in cash for any of the services it received from the railways. The interests of the shareholders of the different companies was met by the Government in the following way:

GOVERNMENT GUARANTEE

The Government has agreed to guarantee, and has in fact paid, to the different companies a sum sufficient to make their net revenue for the second half of 1914 equal to that for the second half of 1913, except that where net revenue for the first half of 1914 showed a reduction compared with that of the first half of 1913, the sum payable by the Government in respect to the second half of 1914 is reduced in proportion. In fact, net receipts were about the same in most cases for the first six months of 1914 and 1913, so that the net revenue for the whole year, including the Government payment, will have been about the same as that for 1913. The dividends are now being declared, and so far they have been the same as for 1914, or very little less. A similar arrangement is in force now in 1915, and will presumably continue.

The question that naturally arises is, What has been the effect of Government control on the earnings of the railways and on the services given to the public? Concerning the former question little can be said. The railways have been especially relieved from the obligation to publish full accounts, which, in view of the arrangement with the Government stated above, would be farcical. They have for the same reason ceased to publish the

usual weekly returns of approximate gross earnings which formed some guide to the Stock Exchange of the intrinsic merits of their different stocks. In regard to the services to the public, reliable information is scarce. Freight cars have been rushed from the military bases to the ports, and the process of bringing them back empty has not been too well handled. This, however, may be due to dislocation of the ordinary trade channels, not to mismanagement.

Passenger services, except with the Continent, have been maintained fully at the ordinary Winter standard, restaurant and sleeping cars running as usual, as well as excursion trains. The only exceptions have been the services to Ireland, which have been reduced owing to the absence of suitable steamships, many of the usual vessels having been taken over as hospital ships or transports. Also certain suburban and underground services have been reduced in London, owing to the earlier hours kept by the inhabitants. On the other hand, some special holiday facilities, which usually end in September, were kept on till November because so many folk had postponed their holidays at the outbreak of war. It is anticipated that this Summer the services will be extended as usual.

AS A WAR ENGINE

Efficiency of running trains has on the whole not been so good as in peace time, but it does not appear that this is due to State control. Occasionally, when another 40,000 troops or so, with big guns, ammunition, and impedimenta, go to France, or India, or Egypt, the ordinary traffic on certain sections may be held up. The actual embarkation of troops at Southampton and other ports has been performed with great efficiency. The trains usually come alongside the steamer, discharge their contents, and make room for a successor, in about twelve minutes. This is one of the few departments where the British have little to learn from other peoples; the process is so familiar, owing to the frequent movements of troops overseas in peace time, and the men in charge have three years' experience of the South African war to help them, so that muddle is rare. The melancholy reverse process of bringing back the special hospital trains of wounded is equally well done. There have, however, been rather more accidents than was to be expected since the war began. The cause of this seems to be shortage of labor. There are 600,000 railway men approximately in this country, of whom 70,000 are now with the colors. Enlistment from among them is now being discouraged, but even the places of the 70,000 have proved hard to fill. Thus boys and other untrained persons have often to be employed, with the results that inevitably follow the use of inefficient labor.

A LABOR PROBLEM

Replacement of freight and passenger cars does not appear to be going on as rapidly as usual. Shortage of labor is here the cause again, not economy, for from the shareholder's point of view economy in repairs paid for out of revenue is no advantage, because the Government makes up the difference in net receipts, as already described. Moreover, some of the railway manufacturing centres (which are controlled by the railways themselves to a very large extent) have been transformed into armament works.

Summing up the whole position of British railways under State control, it may be said that the present circumstances are so exceptional that it would be premature to judge the effect of the control. On

the other hand, it is clear that many of the objections previously urged against single control of the different British railways have proved baseless. The State has also obtained a knowledge of railway working such as it did not possess before, and on the other side the railways have gained a sense of solidarity among themselves which was previously lost in smaller jeal-

ousies. Thus, if the war does not destroy the somewhat Socialistic tendency which marked British liberalism before the outbreak, we may expect that a movement for the nationalization of British railways will once more become prominent, and that its supporters will have a better basis on which to bargain with railway proprietors than they ever possessed before.

Vexatious Short Hauls

In Its Latest Decision Under a Much-Controverted Clause of the Commerce Act the Commission Has Sought to Reconcile Its Rulings With Necessities of Competition Without Hardship for the Railways

ANOTHER chapter was written last week in the history of the struggle of transcontinental railroads to meet water competition to Pacific Coast points through lowered rates, without effecting corresponding reductions to intermediate points in the Far West.

In a decision handed down last week on an application for relief from the Fourth Section of the Act to Regulate Commerce the Interstate Commerce Commission revised its zone system for fixing intermountain rates to permit of reductions in commodity rates to the Pacific Coast which are designed to enable the railroads to hold their ground against the tremendous advantage given the water routes by the opening of the Panama Canal.

The Fourth Section, which is better known as the long and short haul clause, has been the cause of disputes between the carriers and the cities in intermountain territory ever since its adoption as a part of the Interstate Commerce act, nearly thirty years ago. It was incorporated into the law to correct practice which had been in force since 1877, and was intended to prohibit a railroad from charging more for a short haul than for a longer distance embracing the short haul.

In 1877 the Union Pacific and Central Pacific, at that time independent lines, working together to defeat the attempt of steamship companies to get business from the East to Pacific Coast ports, adopted a special contract system under which they published two rate schedules, a white list and a pink list. The white list contained the open rate; the pink list the special rate which was given to shippers who would agree to send all of their freight by these lines to the exclusion of the water lines.

RAIL VS. OCEAN

In the cutthroat competition which followed the railroads practically succeeded in driving the ocean carriers out of business. The railroads had this advantage, that for every dollar they lost on business to the coast they could add a dollar to the charge for traffic to intermediate points. So obvious was the purpose of this arrangement that on class rates, affecting articles which would not move by vessels, the charges to Pacific Coast points increased with the distance, and were higher from the Atlantic seaboard than from interior points, but the commodity rates, made to drive out the clipper ships, were less to the coast than to the nearer points. In consequence, by 1885, the competition by sea was only nominal.

When the Fourth Section was strengthened by an amendment, in 1910, the power was left with the commission to make exceptions, while putting the burden of proof as to the fairness of such exceptions upon the carriers applying for them.

In 1911 the agitation of cities in intermountain territory, Spokane, Wash., Reno, Nev., and others, led to an application by the carriers for authority to continue the then current practice of making commodity rates to the Pacific Coast lower than to intermediate points.

THE ZONE PLAN

The commission recognized the justice of the theory under which rates had been made lower to the coast, but held that discrimination had been worked against intermountain cities in the arbitrary differences collected. To overcome the disadvantage under which intermountain points labored the commission sought to standardize concessions by laying out a zone system. Accordingly, five zones were marked out, and the carriers were ordered to scale their difference against the intermediate points according to distance.

What is the situation that led the carriers, supported, oddly enough it might seem, by shipping interests in Chicago, Duluth, St. Paul, St. Louis, and Missouri River cities, to ask for a readjustment of the zone differentials which would afford a larger measure of relief from the Fourth Section

order by permitting higher charges on many commodities to the intermountain points?

The railroads argue that commodities originate in large volume on the Atlantic seaboard; that they are adapted to water transportation, and in fact move in considerable quantities from the Atlantic seaboard to the Pacific Coast by water; that the rates made by water carriers on these commodities are extremely low and necessitate correspondingly low rates by the rail carriers from eastern seaboard territory, that the low rates so imposed from the eastern seaboard to the Pacific Coast necessitate correspondingly low rates from the Buffalo, Detroit, Chicago, St. Louis, and Missouri River territories, in order to permit the rail movement of traffic from these points to the Pacific Coast in competition with the same commodities moving from the Atlantic seaboard, and that since the opening of the canal the water carriers have materially reduced their rates, shortened the time for transportation, increased the frequency of their sailings, and materially added both to their tonnage capacity and to the actual tonnage obtained.

EXTENT OF WATER COMPETITION

There are in service between the Atlantic and Pacific Coasts 49 ships, with a capacity of 380,000 tons. The total tonnage moving by water from the Atlantic to the Pacific Coast and the Hawaiian Islands in 1911 was 398,000 tons; in 1912, 452,000 tons; in 1913, 434,000 tons, and in September, 1914, the first full month after the opening of the canal, 78,000 tons, at the rate of 936,000 tons per annum. Since the opening of the canal there have moved by water commodities hitherto going almost exclusively by rail, as, for instance, 32 cars of cast-iron pipe from Birmingham, a shipment of paper bags from Sandy Hill, N. Y., catsup from Rochester, 140 cars of structural iron originating in various parts of Pennsylvania; 50 cars of wire from Pennsylvania, 1,200 tons of rails from Lorain, Ohio; 650 pieces of wrought-iron pipe from Wheeling, W. Va.; 10,000 or more tons of wrought-iron pipe from Youngstown, Ohio. Canal competition is a very real fact.

The commission holds that the carriers should be allowed to compete for this long-distance traffic so long as it may be secured at rates which cover the out-of-pocket cost. The new rates are designed to do that, which means that business secured under them will help "carry the overhead."

PRESENT RULINGS

To enable the carriers to make a fight for this business, by lowering rates to the Pacific Coast without correspondingly lowering rates in intermediate points, the commission modifies its original intermountain order as follows:

1. Carriers allowed to establish certain carload commodity rates from Missouri River territory to coast terminals lower than to intermediate points, provided rates to intermediate points do not exceed 75 cents per 100 pounds.

2. Carriers allowed to establish certain carload commodity rates from Zones 2, 3, and 4, to Pacific Coast, lower than to intermediate points, provided rates from Missouri River territory to intermediate points are not exceeded by more than 15, 25, and 35 cents per 100 pounds from Zone 2, 3, and 4, respectively.

3. Carriers allowed to establish certain L. C. L. commodity rates from Missouri River territory to Pacific Coast terminals lower than to intermediate points, provided rates on like traffic to intermediate points do not exceed \$1.50 per 100 pounds for first and second class freight and \$1.25 on third class or lower.

4. Carriers allowed to establish certain L. C. L. commodity rates from Zone 2, 3, and 4 to Pacific Coast lower than to intermediate points, provided rates to intermediate points do not exceed rates applicable from Missouri River territory to same points by more than 25, 40, and 55 cents per 100 pounds from Zones 2, 3, and 4, respectively.

Our Trade With the World

War Has Played Many Tricks With Our Commerce, Which Has Expanded Abnormally Here and Dwindled Greatly There—The Composition of Exports Rather Than Their Volume Has Been Changed, While Imports Have Been Small

AS the largest country in the world at peace, the United States has been looked to by all of the belligerent nations as the source from which must come a large part of the supplies hitherto furnished by other countries, or produced by a population now under arms.

Officially a disinterested bystander, the United States has delivered to Europe foodstuffs and munitions of war which may have already served to prolong the conflict. Yet it is to be observed that as a vendor of actual implements of war, as distinguished from the necessities of life for those at home as well as for the men in the field, this country has so far played a relatively unimportant part in the Old World drama.

If the hundreds of resolutions and petitions pouring in upon Congress for the imposition of an embargo on the shipment of arms should result in putting a ban upon such exports, the prohibition would not interfere seriously with our war trade.

The war has played strange tricks with business. With exports going out in an ever-increasing volume and a steadily rising favorable trade balance, which is one of the usual indices of prosperity, the United States Government has been sorely pinched by such a loss in its income that even an extraordinary war tax of \$100,000,000 per annum has not been sufficient to offset its losses. Farmers and cattle raisers who had stocks on hand, and manufacturers who happened to be in a business of supplying articles required for the maintenance of armies, have never known such prosperous times, when buyers were more concerned over the time of deliveries than with the quotations made them.

INEQUALITIES

On the other hand, many manufacturers who had every reason to look for good business before the war broke out have found their foreign markets practically ruined, because their plants do not turn out articles for which Europe at war is crying. An unusual situation has developed where half of the members of any typical commercial organization are feeling prosperity and the other half hard times.

To date, the foreign trade of the United States has not increased so much in volume as it has changed in composition. The December trade balance was in this country's favor by over \$131,000,000, an increase of approximately \$80,000,000 over December, 1913, but of that amount \$70,000,000 was produced by a falling off in imports, and only \$10,000,000 by an increase in exports. The domestic exports rose from \$230,000,000 to \$240,000,000, while the imports fell from \$184,000,000 to \$114,000,000.

To the extent that the loss in imports fell upon articles which can now be produced in this country as cheaply as the United States is or will be in the long run a gainer, although the customs revenues ordinarily received from this source have had in part to be supplanted by equivalent taxes levied in another and more direct manner. Another complication is introduced in the fact that the extraordinary shipments of foodstuffs and other necessities have already resulted in a rise in the price to consumers at home, so that in millions of individual cases the man whose wages have suffered by the shift in trade has to pay higher prices for his bread, his sugar, his meat, and his shoes.

RISE IN TRADE BALANCE

Up to the outbreak of war the United States had for the year a small trade balance in its favor. At the end of July the excess of exports over imports for the seven months was \$60,388,000. In the following five months the trade balance grew as follows:

	Excess of Exports
August	\$19,398,776
September	16,247,722
October	57,324,110
November	79,411,271
December	130,976,013

Five months	\$264,560,340
Twelve months	\$24,948,349

*Excess of imports.

The war came on with such suddenness that all of the nations concerned were caught unawares, and the effect of war orders did not become noticeable until the second month, or September. In fact, most of the articles which have since been most largely in demand for war pur-

poses showed a decrease in August as compared with August of 1913. The rapid increase in the value of some of the products desired as a result of the war is shown here:

	Aug.	Sept.	Oct.	Nov.	Dec.
Horses—					
1913...	\$227,830	\$250,545	\$231,400	\$170,629	\$300,656
1914...	96,706	199,267	1,918,433	5,034,353	7,330,845
Mules—					
1913...	53,390	45,788	82,898	59,915	78,506
1914...	14,295	21,050	20,353	129,537	1,110,912
Wheat—					
1913...	23,177,594	11,198,060	6,739,223	3,480,519	3,912,004
1914...	23,991,172	29,253,336	22,093,657	22,820,007	36,236,471
All breadstuffs—					
1913...	23,612,930	8,338,110	14,141,273	10,616,470	11,736,945
1914...	23,421,445	49,436,965	39,182,035	41,047,630	57,267,429
Corn—					
1913...	169,457	91,054	129,566	165,501	160,839
1914...	124,016	294,288	2,286,964	2,244,518	3,367,729

Until war created a sudden and almost insatiable demand for motor trucks, the United States figured in this business only to a very small extent, an average month's exports being \$100,000. On the other hand, the low-priced American pleasure car has found a ready market abroad in time of peace. The war has shifted the sale of American cars in Europe from the makers of pleasure machines to the manufacturers of trucks.

SOME WAR MUNITIONS

Shipments of explosives have been much smaller than were to have been expected. The value of cartridges exported in December went from \$613,000 to \$1,098,000, but the value of all explosives, including cartridges, was only \$2,170,000, against normal exports of \$385,000. Firearms to the value of \$1,093,000 were shipped, against \$416,000 a year ago.

A study of the figures showing the exports for December last and for December, 1913, shows how engrossed Europe's importers are in the business of war, to the exclusion of the ordinary pursuits of peace. Thus, articles needed for the outfitting and maintenance of men and horses have

been in great demand, while manufactures for which the United States has been called upon in past years, as, for instance, typewriters, sewing machines, and agricultural implements, have almost ceased to go.

Exports of some of the things most wanted for war show very large increases. Here are some items for December taken at random among those showing increases over the preceding year:

	December—	1914.	1913.
Barley	\$1,491,000	827,000	
Corn	3,671,000	281,000	
Oats	2,895,000	18,000	
Rye	1,907,000	10,000	
Wheat	36,236,000	5,342,000	
Wheat flour	9,546,000	4,940,000	
Eggs	958,000	289,000	
Canned beef	655,000	41,000	
Fresh beef	801,000	68,000	
Canned and dried vegetables	1,631,000	391,000	
Wearing apparel	2,751,000	895,000	
Metal-working machinery	2,430,000	1,370,000	
Sole leather	3,668,000	352,000	
Shoe uppers	3,120,000	1,730,000	
All leather and tanned skins	7,552,000	2,613,000	
Harness and saddles	1,521,000	43,000	
Wool manufactures	4,170,000	395,000	

EXPORTS SHOWING DECREASES

Many other items of exports show large decreases. Here are some of them:

	December—	1914.	1913.
Mowers and reapers	\$128,000	\$2,352,000	
Plows and cultivators	150,000	880,000	
Thrashers	20,000	285,000	
Wagons	33,000	137,000	
Copper	6,360,000	12,451,000	
Cotton	49,330,000	81,336,000	
Electrical machinery	1,620,000	2,233,000	
Bladder taine	195,000	717,000	
Furs and fur skins	557,000	2,338,000	
Cash registers	87,000	429,000	
Sewing machines	376,000	1,292,000	
Typewriters	397,000	1,023,000	
Steel rails	97,000	765,000	
Other track materials	74,000	300,000	
Shells and plates	718,000	1,279,000	
Structural iron and steel	392,000	1,219,000	
All iron and steel manufactures	14,940,000	22,115,000	
Nail stocks	544,800	1,610,000	
Illuminating oil	4,146,000	7,624,000	
Tobacco leaf	4,091,000	4,823,000	
Wood, and manufactures of	2,666,000	7,581,000	

A few materials used extensively in war are among those showing decreases, copper being the most conspicuous. That is largely because it has been difficult, if not impossible, to ship some of these things, notably copper, to Germany. The figures show literally that Europe has dropped the plow to take up the sword.

War-Protection for Debtors

Many Countries Are Gradually Freeing Their Markets of the Restrictions of Moratoria, but England Alone of the Countries Which Adopted That Expedient Has Gotten Rid of It Entirely

ON Dec. 21 THE ANNALIST gave details of the moratoria existing in various parts of the world from the information then available. Since then a number of changes have been reported, although it remains true that news of action on these matters is often many weeks late in reaching either New York or London.

England remains the only country that has abolished a moratorium once established, although Argentina, where the moratorium was chiefly for the benefit of the banks, seems to be gradually returning to normal conditions. In other South American countries, however, there seems to be less hope of an early termination of the moratoria than in Europe.

GERMAN MEASURES

Less information has been available heretofore regarding the decrees of Germany and her allies than with respect to her enemies, with which communication has generally been well maintained. The situation in Germany, Austria-Hungary, and Turkey is now better understood than it was sixty days ago.

Germany has had no formal domestic moratorium, although the courts have been empowered to deal leniently with debtors, but the Federal Council declared a moratorium affecting foreign bills of exchange as early as Aug. 10. It was to run three months and was extended for another three months. Berlin banks, however, are said to be paying such acceptances, on the expiration of the first period, as have meanwhile been covered by the drawers.

Austria-Hungary has added to the existing moratorium a decree regarding retaliatory measures concerning balances and credits due to subjects of enemy States, which may be summarized as follows:

The settlement of claims which are due to sub-

jects of enemy States by way of balances and credits against companies, individuals, public administrative bodies, and other corporations in Austria-Hungary can either be prohibited or made dependent upon the fulfillment of certain conditions. It may further be ordered that the debts in question be deposited until further notice in the Austro-Hungarian Bank or in some other suitable institution. A further decree prohibits the making of documents to all British and French subjects or to persons domiciled in the United Kingdom and France and their possessions, either directly or indirectly, in cash or by bill or check, or in any other way; the sending of money or securities to any of the countries mentioned is also prohibited. The period of payment for bills of exchange and checks to which this prohibition applies is postponed until further notice, and interest for postponement cannot be demanded on prohibited payments so long as the prohibition is in force. The debtor can discharge his debt by depositing the amount of the debt or securities with the Austro-Hungarian Bank or with the Post Office Bank. These regulations do not apply to British and French subjects domiciled in Austria-Hungary, nor to the intended settlement in that country of claims which have accrued to British and French subjects in the conduct of their business in their establishments in Austria.

TURKISH PROVISIONS

Turkey prolonged her moratorium to Jan. 3, and it is probable that a further extension has been made, but none has yet been reported. Previous decrees provided for the payment of 5 per cent. of liabilities as they became due, and the last decree reported ordered another 10 per cent. to be paid by Nov. 14 and further payments of 5 per cent. on debts falling due. Final liquidation, it was ordered, must take place by Jan. 3. Facility was granted for withdrawing deposits up to ten Turkish pounds after Oct. 4 and a similar amount after Nov. 14.

Of the Allies, England has long since aboli-

ished her moratorium, and Belgium is under German control.

France has made steady progress in permitting the withdrawal of deposits from the banks. The banks, in fact, have gone beyond their legal obligations and are paying out deposits with considerable freedom, largely because it is not profitable to hold back deposits and pay the high rate of interest now provided. The general moratorium, however, has been extended to March 1, before which time the payment of bills issued before Aug. 4 cannot be claimed. A further prolongation of sixty days has been granted to all insurance capitalization and savings bank contracts falling due before March 1 and made prior to Aug. 4. Should the premiums due, however, have been paid or be paid before Jan. 31, it was provided, insurance companies, if called upon, must pay to the insured a certain percentage of the amount stipulated in the policy. A decree of Dec. 19 prolonged the moratorium sixty days for commercial transactions and three months for rents. The greatest amount that has been made demandable from the banks is 1,000 francs and 50 per cent. of the balance.

Russia's original moratorium applying to debts arising out of bills of exchange has been extended to debts arising out of contracts in general, and the recovery of debts secured by mortgages due before Jan. 30 has been deferred a year. Recovery of all debts due under contract incurred prior to July 30 and falling due between Nov. 30 and Jan. 30 has been suspended for two months from the date of maturity. Another ukase prohibits the remittance of money or valuables to enemy subjects residing outside the Russian Empire and limits the amount of money or valuables that any person may take out of Russia. With respect to sums due to enemy subjects residing outside Russia, but owning commercial or industrial enterprises within the empire, it provides that they may be paid in Russia to the manager of the enterprise who was legally authorized to receive such payment before the war.

IN NEUTRAL COUNTRIES

Several changes have also been made recently in respect to the moratoria of neutral European countries and their colonies.

Algeria and Tunis have extended the moratorium of Aug. 29 to apply to the repayment of debentures and to the payments of coupons, dividends, and interest which may fall due before April 1. In Tunis the delays granted by the decree of Dec. 15 have been limited by a decree of Dec. 29 to thirty days, and made to apply only to negotiable securities indorsed before Aug. 4 and due for payment before Feb. 1.

Denmark extended her moratorium to Jan. 1, but the banks were making no use of the extension where foreign drawers had remitted cover.

Italy extended her moratorium under special conditions to cover January, February, and March, and provided for the organization of an institute, with a capital of \$5,000,000, from which industrial loans might be obtained. There is no present intention of again extending the moratorium, as the King has published a decree ending it definitely on April 1.

Java has made the notes of the Java Bank legal tender and has reduced the reserve of bullion required against them to 20 per cent. She has also prohibited the export of gold and silver.

Rumania has had under consideration a bill for a four months' moratorium applying to commercial and private engagements abroad, whether payable in Rumania or elsewhere. Whether or not it was adopted has not been reported.

Sweden has extended to March 1 the moratorium as to creditors domiciled abroad. It does not, however, apply to debts due from the United States, the Netherlands, Spain, or Norway.

Moratoria persist in most of the South American countries, although not without modifications.

SOUTH AMERICA

Argentina allowed her formal moratorium to expire, but before doing so provided that it should continue till the Conversion Office should resume the exchange of gold for paper and suspended its obligation to do so. The moratorium applied chiefly to the withholding of deposits by banks, and it is said to have largely worked itself off, as in France.

Bolivia extended her moratorium for ninety days from Jan. 1.

Brazil extended her moratorium for another three months from Dec. 14. The extension is applicable only to debts subject to the previous moratoria that are liquidated to the extent of 25 per cent. at thirty days from their due date, 35 per cent. at a further thirty days, and 40 per cent. at a third thirty days. In case of delay in any of these payments the debt may be exacted at once.

With regard to debts in respect to foreign drafts, exchange contracts, and, in general, debts payable in gold and subject to previous moratoria, the ninety days' prorogation is conceded without the obligatory amortization. Withdrawals of deposits may be increased to 75 per cent. Loans to banks against deposits of securities, if liquidated by Aug. 31, 1915, will bear interest at 6 per cent. and after that at 1 per cent. extra for each month. The opinion prevails that the requirement of three amortizations and final settlement within ninety days is impossible of satisfaction and that a longer extension may be necessary.

Chile has extended for another thirty days the moratorium in respect to obligations contracted in gold before Aug. 1 which may have become due by Nov. 1.

Ecuador has extended the suspension of gold payments for banknotes until "banking and commercial operations can be normally restored."

Paraguay, which originally decreed a moratorium of four months in respect of obligations to pay in gold or foreign money, extended it to Aug. 31, 1915, for obligations without date of payment or falling due before Aug. 14, 1914, and until 290 days after their maturity for obligations falling due between Aug. 14, 1914, and May 31, 1915. Exceptions are made of obligations con-

tracted after the promulgation of the law, obligations arising from bank deposits made after Aug. 14, 1914, obligations arising from non-interest-bearing deposits, earned interest from July 1, 1914, and wages and salaries. The moratorium does not affect the right to present bills of exchange or their acceptance, nor the formality of legal procedure established to preserve the validity of the document. A creditor may demand payment of an obligation in gold or foreign money, the same as though the moratorium did not exist, by converting his claim into legal paper money at the official rate fixed for the collection of fiscal dues. It is intimated that domestic reasons, rather than the European war, are chiefly accountable for Paraguay's moratorium.

Peru has extended her moratorium with some modifications. The banks are undertaking no new operations, but concede renewals to their clients easily, with small amortizations, and interest is maintained at 8 per cent. The markets are not expected to recover their normal condition for a long time, in view of intimate relations with the belligerent nations, from which no support is obtainable.

From other countries no reports have come of any expirations or material modifications in the moratoria previously existing.

The Uses of Overdrafts

To a Large Extent They Represent What Are, in Effect, Merely Temporary Loans—Seasonal Fluctuations Which Tend to Show That They Are Mostly Legitimate

THE recent announcement of Controller Williams to the effect that he intended to put an end to overdrafts under any circumstances was amplified last week by a further statement in which the Controller declared that if his office could legally find a way to prevent the abuse of overdrafts without working hardship to those who may unintentionally overdraw their accounts, or those against whose overdrafts the banks are amply secured, he would modify the "order" as originally put out so as to accomplish this result.

Disregarding the fact that the Controller probably could not legally enforce such an order, it is by no means certain that such action would materially reduce the aggregate overdrafts of all the national banks in the United States. These are, on the average, about \$27,000,000, and such statistical evidence as is available tends to support the contention that for the most part such overdrafts represent entirely legitimate transactions.

OVERDRAFTS AS LOANS

For example, a buyer in the Southwest who goes out to purchase cattle does not know in advance just how much he is apt to spend. That being the case, it would be a handicap to have to arrange a loan in advance—he might be compelled to forego advantageous purchases through lack of sufficient funds, or he might, before starting, borrow much more than he could expend to advantage. So instead of making him a permanent loan, the bank agrees to honor his checks up to a stipulated amount, and the overdraft thus created is considered by both parties to be in the nature of a temporary loan. When his purchases are completed the overdraft, or temporary loan, is converted into a permanent loan, thus wiping out the overdraft.

This and similar practices probably account for the fact that overdrafts in Texas, which has only a fraction of the banking power of New York, are, as a rule, five or six times as great. Similarly, in the Northwest and elsewhere, railroad contractors make overdrafts to take care of their pay-

rolls. The size of the payrolls on much of such work depends on the amount accomplished during the month, and when the contractor goes out to pay off on the 1st of the month he cannot always tell in advance how much he will need. Besides, as a rule, he receives his pay from the railroad on the 10th. In the meantime, the bank accommodates him by honoring his pay checks, the overdraft being made good when the railroad's check arrives.

SEASONAL MOVEMENT

If a large portion of overdrafts were other than legitimate, it would be natural to suppose that the amount would be fairly constant—there being no closed season for the "intentional" overdrawer. Here, again, the statistics support the other contention. In the accompanying table are shown the amounts of overdrafts at the time of each of the Controller's calls on national banks since 1898, overdrafts not being included in such reports prior to that time. A study of these figures shows a decided seasonal influence. With few exceptions the last call of the year, which usually comes at the peak of the crop-moving season, is the one which discloses the maximum of overdrafts. This condition usually obtains for some time, as the amount reported on the first call in each year, especially when it comes shortly after the first, is also large. On the second and third calls a decided decrease is usually shown; on the fourth, the increase, generally culminating in the fifth or last call of the year, commences to appear.

IN YEARS OF EXPANSION

Another thing disclosed by the figures is that the amount of overdrafts is usually greater in years of business expansion than in other years. Probably that accounts for the fact that on Dec. 31 last overdrafts were the smallest ever reported with the exception of the third call in 1899. The expansion of loans under the new banking system may also have been an important factor in effecting this reduction. The effects of the efforts of Controllers in recent years toward eliminating overdrafts are also seen.

Overdrafts of the National Banks.

	First Call.	Second Call.	Third Call.	Fourth Call.	Fifth Call.
1914*.....	\$21,838,399	\$21,335,628	\$15,485,641	\$17,142,637	\$18,797,351
1913.....	22,307,066	20,077,156	19,006,152	18,377,993	27,460,769
1912.....	23,982,519	19,819,115	19,849,391	20,168,074	26,493,061
1911.....	40,507,042	30,051,957	23,397,257	27,150,832	35,950,532
1910.....	34,027,807	31,914,337	25,743,314	29,541,681	47,066,980
1909.....	29,077,141	24,584,055	25,315,120	29,552,241	41,907,504
1908.....	29,625,689	23,335,809	24,705,023	30,908,965	38,910,826
1907.....	41,916,260	36,762,892	32,870,471	30,443,119	37,554,694
1906.....	47,256,537	34,803,691	30,034,557	32,475,195	53,735,049
1905.....	43,749,807	36,375,221	30,367,466	29,905,693	54,473,855
1904.....	42,401,729	30,726,878	26,800,926	31,777,951	54,941,935
1903.....	35,721,746	29,920,759	27,258,743	27,191,997	51,399,000
1902.....	32,314,886	27,211,618	24,657,222	34,111,552	43,552,543
1901.....	36,693,829	28,036,550	24,147,213	33,086,161	43,356,248
1900.....	23,503,096	19,064,580	20,724,992	23,130,598	41,682,539
1899.....	18,542,345	17,945,729	15,724,395	19,231,907	33,681,370
1898†.....	.....	.....	.....	.....	22,674,456

†Overdrafts not reported prior to last call of 1898. *Six calls in 1914. On Dec. 31 overdrafts were \$15,798,224.

Foreign Correspondence

LONDON is still taking calmly the German threat of a blockade of all Great Britain and food prices have not risen in response to this move on Germany's part. There is demand for high-grade investment issues in the English market, but the stock market is held in check by the expectation of an early announcement of revised minimum prices. Some of the gold earmarked for the Bank of England in South Africa has been brought to London. Russia has placed \$50,000,000 of one-year Treasury bills in London at 5 per cent. discount. The Paris Bourse is stagnant. Rentes have been declining.

NO TRIPLICE LOAN

London Market Helped by Disavowals of Report That the Allies Would Issue Bonds Jointly

By Cable to The Annalist

LONDON, Feb. 13.

STOCKS were steady this week, helped by knowledge that there would be no giant three-power loan. Russia is putting out here today £10,000,000 of one-year notes at 5 per cent. discount. The British Treasury will repay £15,000,000 of its bills on Feb. 22.

There is demand for high-class bonds and Colonial issues, but business is restricted owing to continued uncertainty over the talked-of revision of minimum prices. The supporters of a revision seem to have won their point and an early announcement of new prices is expected.

The market in American shares here is still very dull. There is small buying of Atchison shares and no signs of much selling pressure anywhere. Prices are being adjusted daily to the overnight level reported from New York. The weakness of sterling exchange rates makes the money market cautious about buying bills at present low rates. Several million pounds sterling of gold earmarked for the Bank of England in South Africa has arrived here. The proportion of the special gold reserve to the currency note issue has been increased to 68 per cent.

Over half of the £80,000,000 lent to the Stock Exchange at the end of July has now been repaid. A typical case of the liquidation of pre-war accounts is found in Shell Oil, which was a speculative favorite. A bull account in that stock estimated at £600,000 has been so far liquidated that the price has risen well above the end of July level.

Dealings occurred here this week in German 3 per cent. Government bonds for the first time since the outbreak of the war. They sold at 54, compared with 73, the last price recorded here before the war.

The January foreign trade returns showed imports less than 1 per cent. under those for January a year ago, but exports decreased 40 per cent. England as a creditor nation is now drawing goods and not gold. A suggestion that the Reichsbank has been increasing its stock of gold out of the supply held by the Bank of Austria, which apparently has issued no statements since the outbreak of war, is attracting attention here.

The City is still taking the blockade threat calmly. If, as some presume, Germany's purpose in that threat was to cause a further rise in food prices, her object has not been attained.

It is expected that £200,000 of bonds issued by an Argentine railroad will be taken here shortly.

AN IDLE BOURSE

Few Sales Recorded, Security Holders Preferring to Borrow Rather Than Liquidate at Present Depressed Prices

By Cable to The Annalist

PARIS, Feb. 13.

THE Bourse is stagnant. There have been few transactions this week. Needy holders prefer to pledge first rate securities rather than sell them out at present very low prices. This partly explains the increase of 136,000,000 francs in advances on securities reported by the Bank of France in its weekly statement.

French 3 per cents have been the weakest feature, owing to sales in anticipation of the forthcoming Government bond issue, the first installment of which will be issued on Feb. 25, probably in the form of 10-year fives. Every fresh fall in rentes makes more difficult the resumption of the liquidation of Bourse accounts, inasmuch as the last settlement price for French 3 per cents was all of thirteen points above the present quotation. Ottoman issues are very flat on account of the passing of the interest. Suez Canal shares are strong, owing to the abandonment of the Turkish invasion. Rio Tintos are being benefited by the strong position of the metal market.

Russian funds are steady as a result of the conference of Ministers of the allied powers. Trade conditions continue to improve. Rumor suggests that French financiers are endeavoring to negotiate the sale of an institution interested in American securities to a group of New York bankers.

DUTCH TRADE

How the Netherlands Government Provided Against the Seizure of Contraband Goods by Forming a Special Company

Special Correspondence of The Annalist

AMSTERDAM, Jan. 11.

THE news that your Government had taken exception to the action of the British Government in detaining ships sailing under neutral flags and seizing cargoes destined for neutral ports was received with sincere approval here. The Dutch Government had already made a similar protest against these measures, and with good reason. Imports from our colonies had decreased greatly, because the exporters were not inclined to run the risk of having their shipments seized. In view of the large markets here for the products of our colonies, our trade with them is a matter of vital importance to the whole nation.

For example, tobacco, tin, rubber, coffee, &c., are imported in large quantities from the Dutch East Indies, and the markets here for some of them are the most important of the world. The imports of Sumatra and Java tobacco alone in 1914 amounted to 837,829 bales, worth 80,000,000 florins, against 981,361 bales in 1913. The tobacco auctions are usually held in the Spring, but it is feared that shipping conditions will prevent the supply reaching here in time, which will be a great disadvantage to our market.

The market for tin has also suffered severely. Banka tin, of which large quantities are imported each year, is quoted at 120 florins, after having been as high as 140 florins, but until fresh imports arrive the quotations will be practically nominal.

The extent to which the rubber industry has suffered may be gathered from the fact that imports in 1914, up to the outbreak of war, were 834,165 kilos, and since then they have totaled only 418,924 kilos. Naturally, the price has soared. At one time it was as high as 7 florins per kilo,

which compares with 2 florins per kilo for the best quality before the war.

Under these conditions, it was natural that our financial and business interests should co-operate with the Government in an effort to overcome the handicap under which industry was laboring. A company was formed with the name Nederlandsche Oversee Trust Maatschappij, (Dutch Transmarine Trust Company,) which, through our Government, opened negotiations with the belligerent countries. That these negotiations were successful is evidenced by the following, which has just been published:

The Governments of France, Great Britain, and Russia, having been informed of the establishment and purpose of the Nederlandsche Oversee Trust Maatschappij, have declared to the Dutch Government that contraband goods consigned to that company will not be seized. The said Governments have also given assurances to the Dutch Government that several kinds of foodstuffs, not coming directly under the classification of "strict necessities of life," if they are consigned to private persons, will be left untroubled, unless it is clear that such persons are intermediaries in transmitting the goods to the enemy.

This statement has greatly relieved the anxiety prevailing among business men here as to the situation of the markets depending upon imports from the Dutch East Indies.

European Bank Statements

Bank of England

Week Ended Feb. 11

	1915.	Change from Previous Week.	1914.
Circulation	£34,415,000	— £411,000	£28,109,000
Public deposits ..	46,446,000	+ 7,835,000	12,446,000
Private deposits ..	115,830,000	— 8,106,000	50,196,000
Govt. securities ..	24,758,000	+ 3,434,000	11,255,000
Other securities ..	104,615,000	— 3,473,000	35,095,000
Reserve	51,230,000	— 32,000	33,494,000
Prop. res. to lab.	31.57%	+ 0.04%	53.46%
Bullion	67,204,000	— 444,000	43,154,000
Bank rate	5%	.....	3%

Bank of Germany

Feb. 10. Feb. 2. Changes, Marks.

Total coin and bullion	2,351,613,000	2,384,584,000	— 32,971,000
Of which gold ..	2,156,903,000	2,125,630,000	+ 31,304,000
Bills discounted ..	3,337,904,000	3,262,188,000	+ 75,716,000
Loans	41,928,000	42,431,000	— 503,000
Securities	232,378,000	232,323,000	+ 55,000
Circulation	5,046,764,000	5,063,382,000	+ 16,618,000
Discount rate ..	5%	5%	.....

Bank of France

Feb. 4, 1915. Previous week. Last year.

	Franks.	Franks.	Franks.
Gold	4,234,000,000	4,223,700,000	3,548,800,000
Silver	306,000,000	305,800,000	650,400,000
Circulation	10,646,300,000	10,473,500,000	6,628,800,000
Deposits	2,208,000,000	2,378,200,000	712,300,000
Treasury dep. ..	63,300,000	70,500,000	145,500,000
Advances	800,400,000	724,800,000	757,700,000

Bank of Netherlands

Week Ended Jan. 23.

	1915. Dutch Guilders.	1914. Dutch Guilders.	1913. Dutch Guilders.
Gold	238,111,182	150,244,379	159,590,834
Silver	1,829,124	10,100,000	9,183,130
Bills discounted ..	147,283,115	81,065,704	90,569,572
Advances	131,300,958	77,782,435	70,579,645
Circulation	481,001,199	308,776,549	309,396,585
Deposits	36,200,804	3,657,249	4,418,977



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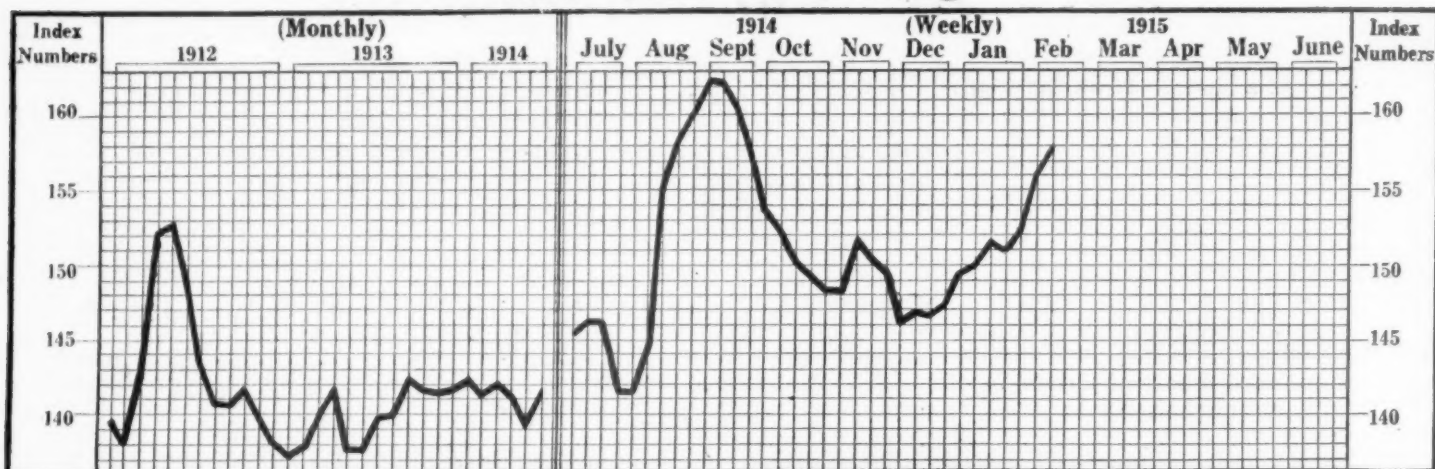
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The Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Barometrics

THE ANNALIST INDEX NUMBER

Weekly Averages.	Years' Averages.
Feb. 13, 1915.....157.94	1914.....146.07
Feb. 14, 1914.....140.52	1913.....139.98
	1890.....109.25

FINANCE

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Sale of stocks, shares....	1,199,229	1,209,098	7,545,937	13,551,606
Av. price of 50 stocks....	High 62.78	High 71.98	High 64.68	High 73.39
	Low 61.44	Low 70.74	Low 60.07	Low 67.50
Sales of bonds, par value.	\$9,731,000	\$16,352,000	\$78,077,000	\$128,926,500
Average net yield of ten savings bank bonds....	4.340%	4.195%	4.355%	4.2557%
New security issues.....	\$28,200,000	\$33,154,000	\$199,899,590	\$262,626,600
Refunding			40,045,000	57,018,000

POTENTIALS OF PRODUCTIVITY

The Metal Barometer

	—End of January.—	1914.	1913.	1912.
Daily pig iron capacity, tons.	56,270	63,470	48,848	66,168
U. S. Steel orders, tons....	4,248,571	4,613,680	3,836,643	4,282,108
Pig iron production, tons....	*1,601,421	*1,885,054	*23,049,752	*30,724,101

*Month of January. †Calendar year.

Building Permits

	—January, 142 Cities.—	—December, 112 Cities.—	—November, 133 Cities.—
1915.	1914.	1913.	1912.
\$44,011,964	\$49,254,909	\$31,603,322	\$54,743,855

Migration

	—December.—	1913.	1914.	1915.
Inbound (alien only).....	20,944	95,387	688,495	1,387,318
Outbound (alien only).....	23,821	30,243	343,635	274,209

Balance	-2,877	+65,144	+344,860	+1,113,109
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MEASURES OF BUSINESS ACTIVITY

Bank Clearings

Entire country, estimated. Percentages show changes from preceding year.

	The past week.	P. C.	The week before.	P. C.	Seven Weeks.	P. C.
1915	\$2,562,512,153	-13.1	\$3,281,942,247	-13.2	\$21,124,339,353	-14.2
1914	2,949,200,063	-8.5	3,780,733,225	+5.3	24,629,151,405	-1.2
1913	3,223,819,956	+7.5	3,590,560,873	-11.5	24,938,644,803	+6.9

Gross Railroad Earnings

	*First Week in February.	†Fourth Week in January.	‡Third Week in January.	§Month of December.	||July 1 to Dec. 31.
This year.....	\$4,032,356	\$5,782,531	\$8,055,132	\$148,821,786	\$1,092,565,922
Same last yr. 4,232,974	6,483,172	8,855,471	163,156,509	1,152,268,819	
Gain or loss. —\$200,618	—\$700,641	—\$800,339	—\$14,334,723	—\$59,702,897	
	-4.7%	-10.8%	-9.0%	-8.8%	-5.2%

*10 roads. †12 roads. ‡29 roads. §40 roads.

OUR FOREIGN TRADE

	1914.	1913.	1914.	1913.
Exports	\$245,632,558	\$233,195,628	\$2,113,624,050	\$2,484,018,292
Imports	114,656,545	184,025,571	1,789,276,001	1,792,596,480
Excess of exports. .	\$130,976,013	\$49,170,057	\$324,348,049	\$691,421,812

Exports and Imports at New York

	1915.	1914.	1915.	1914.
Week ended Feb. 6. .	\$23,526,602	\$24,926,782	\$14,309,913	\$20,677,496
From Jan. 1.....	131,249,806	104,310,947	84,856,230	97,456,673

WEEK'S PRICES OF BASIC COMMODITIES

	Current Price.	Range since Jan. 1.	Mean Price.	Mean price of other years.
Copper: Lake, per pound.....	\$0.14625	\$0.1475	\$0.13	\$0.13875
Cotton: Spot, middling upland, per lb. .	.0855	.0870	.0850	.0875
Hemlock: Base price per 1,000 feet....	24.50	24.50	24.50	24.50
Hides: Packer No. 1, Native, per lb. .	.23	.23	.2325	.2025
Petroleum: Crude, per bbl.....	1.50	1.50	1.45	1.475
Pig Iron: Bessemer, at Pitts., per ton....	14.70	14.55	14.025	14.85
Rubber: Up-River, fine, per pound....	.58	.70	.575	.505
Silk: Raw, Italian, classical, per lb....	3.55	3.40	3.475	4.025
Steel billets at Pittsburgh, per ton....	20.00	18.50	19.25	20.60
Wool: Ohio X, per pound.....	.27	.27	.26	.26

THE CREDIT POSITION

New York Banking Position

(Both Banks and Trust Companies, Average Figures.)

	Loans.	Deposits.	Cash.	Reserve.
Last week	\$2,284,804,000	\$2,258,337,000	\$368,688,000	16.32%
Week before	2,256,796,000	2,233,498,000	370,257,000	16.58%
This week, 1914.....	2,024,834,000	1,914,428,000	476,923,000	24.91%
This year's high.....	2,284,804,000	2,258,337,000	370,257,000	16.75%
on week ended.....	Feb. 13	Feb. 13	Feb. 6	Jan. 30
This year's low.....	2,182,875,000	2,091,985,000	330,900,000	15.75%
on week ended.....	Jan. 2	Jan. 2	Jan. 2	Jan. 9

Condition of Federal Reserve Banks

	Feb. 12.	Feb. 5.	Jan. 15.	Dec. 11.
RESOURCES:				
Gold	\$259,256,000	\$256,217,000	\$236,516,000	\$232,073,000
Other cash	22,117,000	22,641,000	16,228,000	28,170,000
Total	\$281,373,000	\$278,858,000	\$252,744,000	\$260,243,000
Discounts, 30 days..	7,884,000	7,714,000	6,049,000	6,466,000
60 days	6,126,000	5,945,000	4,344,000	1,960,000
Other maturities ...	3,080,000	2,761,000	2,049,000	1,831,000
Total	\$17,090,000	\$16,420,000	\$12,442,000	\$10,257,000
Investments	15,546,000	14,704,000	9,173,000	
Due from F. R. banks	4,462,000	5,419,000	7,595,000	
Other resources	6,551,000	6,823,000	15,144,000	1,976,000
Total resources.....	\$325,022,000	\$322,224,000	\$297,098,000	\$272,476,000
LIABILITIES:				
Capital paid in.....	\$35,841,000	\$35,123,000	\$18,075,000	\$18,047,000
Deposits	284,996,000	284,101,000	277,185,000	250,937,000
Notes in circulation (net)	4,185,000	3,000,000	1,838,000	3,492,000
Total liabilities.....	\$325,022,000	\$322,224,000	\$297,098,000	\$272,476,000
Gold reserve	†91.1%	†91.0%	*87.1%	*91.6%
Cash reserve	†98.8%	†99.0%	*93.1%	*102.3%

†Against net liabilities. *Against all liabilities.

Specie Movement at the Port of New York

	Week Ended Feb. 13.	Imports.	Exports.	Since Jan. 1.
Silver	\$179,736	\$329,088	\$609,149	\$4,761,036
Gold	200,913	444,000	2,356,739	1,083,000
Total	\$380,649	\$773,088	\$2,965,888	\$5,844,036

Cost of Money

	Last Week.	Previous Week.	High.	Low.	—Same Week.—
Call loans at New York....	1½@2½	1½@2½	3	1½	1½@2
Time loans at New York, (60-90 days)	2½@3	2¼@2¾	4½	2¼	2½@3½
Commercial discounts:					
- New York	3½@4	3½@4	4	3½	3½@4½
- Chicago	5	4½@5	6	4½	5@5½
- Philadelphia	4	@4½	4½	4	@4½
- Boston	3½@4½	3½@4½	5½	3½	@4½
- St. Louis	5	5	6	5	4½
- Minneapolis	@7	@7	7	6	6

Exchange

Sterling exchange \$4.83½@4.82¼ for demand, \$4.82½@4.81½ for 60 days, and \$4.83½@4.82½ for cables. Exchange on New York at domestic centres ruled thus:

	Boston.	Chicago.	St. Louis.	San Francisco.
Feb. 8.....	par	15c premium	5c discount	50c premium
Feb. 9.....	par	15c premium	par	40c premium
Feb. 10.....	par	15c premium	par	40c premium
Feb. 11.....	par	15c premium	5c premium	40c premium
Feb. 13.....	par	par	5c premium	30c premium

The Week's Commercial Failures

	Week Ended Feb. 11, 1915.	Week Ended Feb. 12, 1914.	Week Ended Feb. 13, 1913.
	To-tal.	To-tal.	To-tal.
East	146	143	105
South	160	128	106
West	100	84	74
Pacific	49	48	34
United States	455	403	320
Canada	64	51	33

Failures by Months

	1915.	1914.	1914.	1913.	1912.
Number	2,848	1,857	18,280	16,037	15,452
Liabilities	\$49,640,575	\$39,374,347	\$357,908,859	\$272,672,288	\$203,117,391

Banking and Securities

Bank Clearings

For the week ended Saturday noon. Reported by telegraph to The Annalist

Central	Last Week.		Seven Weeks.		Change.
Reserve cities:	1915.	1914.	1915.	1914.	P. C.
New York.....	\$1,391,816,454	\$1,037,289,443	\$11,502,083,214	\$14,202,300,072	-19.0
Chicago.....	254,057,882	281,561,722	2,056,852,397	2,222,341,028	-7.5
St. Louis.....	74,275,197	75,179,381	564,261,560	599,553,847	-5.8
Total 3 cities.....	\$1,720,149,533	\$1,394,040,528	\$14,113,197,171	\$17,024,195,947	-17.1
Other Federal					
Reserve cities:					
Atlanta.....	\$13,946,451	\$17,000,000	\$100,593,584	\$120,997,579	-16.9
Boston.....	136,621,441	146,717,165	1,013,949,472	1,177,471,650	-13.9
Cleveland.....	23,455,774	23,942,744	172,754,012	186,301,263	-7.3
Kan. City, Mo.,	71,823,400	52,181,455	528,579,162	383,914,758	+37.7
Minneapolis.....	22,392,714	19,403,794	201,251,698	168,684,892	+19.3
Philadelphia.....	120,041,246	139,882,296	1,044,745,638	1,155,654,324	-9.5
Richmond.....	8,830,747	8,205,161	61,914,008	60,663,698	+2.0
San Francisco.....	43,089,318	45,967,569	348,511,568	328,562,720	+6.1
Total 8 cities....	\$440,191,001	\$444,240,187	\$3,472,290,172	\$3,582,250,884	-3.1
Total 11 cities....	\$2,160,340,534	\$2,438,280,715	\$17,585,487,343	\$20,606,446,831	-14.7
Other cities:					
Baltimore.....	\$44,747,740	\$31,134,282	\$261,107,767	\$257,408,767	+1.4
Cincinnati.....	21,234,800	24,051,600	174,806,050	205,632,800	-15.0
Denver.....	7,508,559	7,339,629	59,479,209	58,533,598	+1.6
Detroit.....	18,973,785	23,965,067	151,935,616	184,349,288	-17.4
Los Angeles.....	17,120,556	22,711,123	134,590,910	166,193,408	-18.9
Louisville.....	14,225,014	16,045,374	96,012,208	115,473,833	-16.8
New Orleans....	19,200,963	18,773,961	141,711,416	164,023,152	-13.6
Omaha.....	16,815,568	16,319,343	122,872,761	121,370,208	+1.2
Pittsburgh.....	39,476,268	42,335,887	321,872,474	355,012,865	-9.4
St. Paul.....	9,501,989	8,410,417	75,712,723	79,287,741	+7.8
Seattle.....	10,628,540	10,886,145	77,363,062	80,943,533	-4.4
Total 11 cities....	\$219,523,783	\$222,593,558	\$1,617,404,136	\$1,779,229,193	-9.1
Total 22 cities....	\$2,379,864,317	\$2,660,874,273	\$19,202,891,479	\$22,385,675,024	-14.2

Clearing House Institutions

Actual Conditions Saturday Morning, Feb. 13, with Change from the

	Previous Week			
	Banks.	Trust Companies.	All Members.	Change.
Loans, &c.....	\$1,589,313,000	\$908,000,000	\$2,287,379,000	+\$24,716,000
Gold.....	164,075,000	48,440,000	212,515,000	— 2,941,000
Legal tenders.....	65,323,000	2,615,000	67,938,000	+ 1,715,000
Silver.....	75,721,000	4,544,000	80,265,000	— 76,000
*National bank notes.....	6,202,000	3,330,000	9,622,000	— 700,000
Reserve with depositories....	119,381,000	26,685,000	146,066,000	+ 1,176,000
Net demand deposits.....	1,631,265,000	565,596,000	2,196,861,000	+ 22,883,000
Net time deposits.....	10,825,000	82,207,000	93,122,000	+ 819,000

*Counted as reserve by State institutions, but not by national banks.

Daily Average Loans, Deposits, and Cash Compared

Taking the Clearing House banks alone, because the trust companies have no Clearing House record back of 1911, the items loans, deposits, and cash compare with corresponding weeks of other years thus:

Loans.	Deposits.	Cash.	Loans.	Deposits.	Cash.
*1915 \$1,586,827,000	\$1,639,911,000	\$310,885,000	1911 \$1,315,317,200	\$1,351,398,000	\$374,206,100
1914 1,450,792,000	1,511,976,000	411,541,000	1910 1,233,367,000	1,235,416,000	333,027,200
1913 1,380,165,000	1,396,795,000	355,723,000	1909 1,326,315,400	1,378,413,600	354,101,200
1912 1,418,859,000	1,482,480,000	405,264,000	1908 1,135,248,200	1,132,300,100	313,927,500
*Figures affected by change to new system. 1907 1,082,061,000	1,057,546,000	268,817,000			

Stock Market Averages

The average quotations of twenty-five leading railroad and twenty-five industrial issues and of the two groups of stocks combined last week:

RAILROADS					INDUSTRIALS				
High.	Low.	Last.	Ch'ge.		High.	Low.	Last.	Ch'ge.	
Feb. 8.	69.06	68.70	68.94	+ .26	Feb. 11.	69.45	68.77	69.23	+ .68
Feb. 9.	69.17	68.30	68.46	-.48	Feb. 12.	Holiday.			
Feb. 10.	68.69	68.08	68.55	+ .09	Feb. 13.	69.17	68.29	68.32	-.91
COMBINED AVERAGE					YEARLY HIGHS AND LOWS				
High.	Low.	Last.	Ch'ge.		Railroads.	Industrials.	Combined.		
Feb. 8.	62.08	61.58	61.94	+ .53	Feb. 11.	62.11	55.37	55.92	+ .71
Feb. 9.	62.25	61.51	61.67	-.27	Feb. 12.	Holiday.			
Feb. 10.	61.99	61.44	61.88	+ .21	Feb. 13.	62.52	61.77	61.80	-.77
1915*	72.35	Ja. 22	67.57	Ja. 7	57.14	Ja. 21	52.21	Ja. 2	64.68
1914	84.9	Jan. 66.35	July 61.7	Jan. 48.4	July 73.3	Jan. 57.4	July 57.4	July 57.4	July 57.4
1913	91.4	Jan. 75.3	June 67.1	Jan. 50.3	June 79.1	Jan. 63.1	June 63.1	June 63.1	June 63.1
1912	97.3	Oct. 88.4	Dec. 74.5	Sep. 61.7	Feb. 85.8	Sep. 75.2	Feb. 75.2	Feb. 75.2	Feb. 75.2
1911	99.6	Jan. 84.4	Sep. 60.7	Jan. 54.7	Sep. 84.4	Jan. 69.5	Sep. 69.5	Sep. 69.5	Sep. 69.5

*To date.

Record of Transactions

NEW YORK STOCK EXCHANGE

Week Ended February 13

STOCKS (Shares.)

	1915.	1914.	1913.
Monday	212,490	280,921	183,621
Tuesday	245,647	312,175	369,208
Wednesday	253,880	221,279	.....
Thursday	349,285	.....	475,850
Friday	.....	297,736	310,635
Saturday	137,927	156,987	128,226

Total week	1,199,229	1,209,098	1,467,540
Year to date	7,545,937	13,551,606	11,675,635

BONDS (Par Value.)

	1915.	1914.	1913.
Monday	\$1,909,500	\$3,977,500	\$2,299,500
Tuesday	2,187,000	4,017,000	2,474,500
Wednesday	1,662,500	4,022,500	.....
Thursday	2,141,000	.....	2,827,500
Friday	.....	2,973,000	2,105,000
Saturday	1,831,000	1,362,000	954,000

Total week	\$9,731,000	\$16,352,000	\$10,660,500
Year to date	78,077,000	128,926,500	78,872,500

In detail last week's transactions compare as follows:

STOCKS

	Feb. 13, '15.	Feb. 14, '14.	Change.
Railroad and miscellaneous	1,199,175	1,208,027	-8,852
Banks	54	171	-117
Mining	.....	900	-900

BONDS

	Feb. 13, '15.	Feb. 14, '14.	Change.
Railroad and miscellaneous	\$9,455,500	\$15,117,000	-\$5,661,500
Government	58,000	136,000	-78,000
State	28,000	858,000	-830,000
City	189,500	241,000	-51,500
Total, all bonds	\$9,731,000	\$16,352,000	-\$6,621,000

Weekly Statements of the Twelve Federal Reserve Banks

Week Ended February 12

	Poston. Dist. 1.	New York. Dist. 2.	Philadelphia. Dist. 3.	Cleveland. Dist. 4.	Richmond. Dist. 5.	Atlanta. Dist. 6.	Chicago. Dist. 7.	St. Louis. Dist. 8.	Minneapolis. Dist. 9.	Kansas City. Dist. 10.	Dallas. Dist. 11.	San Fran'co. Dist. 12.
RESOURCES—												
Gold coin and certificates	\$16,085,000	\$98,881,000	\$16,590,000	\$19,134,000	\$8,800,000	\$3,761,000	\$39,962,000	\$10,154,000	\$10,339,000	\$11,460,000	\$7,493,000	\$16,597,000
Legals, sil. cfs., &c.	2,342,000	9,334,000	4,867,000	632,000	44,000	2,313,000	303,000	904,000	33,000	603,000	646,000	96,000
Total	\$18,427,000	\$108,215,000	\$21,457,000	\$19,766,000	\$8,844,000	\$6,074,000	\$40,265,000	\$11,058,000	\$10,372,000	\$12,063,000	\$8,139,000	\$16,693,000
Loans, &c.	147,000	1,396,000	379,000	661,000	4,437,000	4,315,000	1,127,000	682,000	253,000	241,000	2,268,000	1,184,000
Investments	556,000	5,710,000	1,569,000	922,000	.....	.....	4,205,000	.....	1,077,000	515,000	.....	992,000
Due from other F. R. Banks—net.	.....	13,013,000	.....	.....	.....	.....	1,482,000	2,285,000	.....	.....	.....	.....
Other resources	385,000	866,000	695,000	160,000	19,000	105,000	1,021,000	1,690,000	59,000	81,000	1,009,000	461,000
Total resources	\$19,515,000	\$129,200,000	\$24,100,000	\$21,509,000	\$13,300,000	\$10,494,000	\$48,100,000	\$15,715,000	\$11,761,000	\$12,900,000	\$11,416,000	\$19,330,000
LIABILITIES—												
Reserve deposits	\$15,956,000	\$122,560,000	\$19,534,000	\$16,871,000	\$7,901,000	\$5,566,000	\$43,708,000	\$13,872,000	\$8,899,000	\$9,878,000	\$7,210,000	\$13,041,000
Due to other F. R. Banks—net.	328,000	.....	425,000	403,000	1,577,000	1,744,000	.....	.....	1,190,000	1,131,000	1,809,000	3,711,000
F. R. notes in circulation—net.	.....	.....	.....	209,000	1,694,000	1,639,000	.....	.....	53,000	74,000	516,000	.....
Capital paid in	3,231,000	6,640,000	4,141,000	4,026,000	2,128,000	1,545,000	4,392,000	1,843,000	1,619,000	1,817,000	1,881,000	2,578,000
Total liabilities	\$19,515,000	\$129,200,000	\$24,100,000	\$21,509,000	\$13,300,000	\$10,494,000	\$48,100,000	\$15,715,000	\$11,761,000	\$12,900,000	\$11,416,000	\$19,330,000

New York Stock Exchange Transactions

Week Ended February 13

Total Sales 1,199,229 Shares

High and low prices may be for odd lots. High and low prices for the year are based on 100-share lots, the official unit

Range for Year 1914.— High. Low.		Range for Year 1915.— High. Low. Date.		Range for Year 1915.— High. Low. Date.		STOCKS.	Amount Capital Stock Listed.	Last Dividend Paid Date.	Per Cent.	Per- ind.	High.	Low.	Last.	Net Changes.	Sales.	
108	91	82	Feb. 11	80	Jan. 22	A DAMS EXPRESS	12,000,000	Dec. 1, '14	1	Q	82	82	82	+ 2	100	
28 3/4	19 1/2	30 3/4	Feb. 9	26 3/4	Jan. 7	Alaska Gold Mines	7,500,000	.....	..	..	30 1/2	28 3/4	28 3/4	+ 1/4	22,250
14 1/4	6	11	Jan. 19	7 3/4	Jan. 12	Allis-Chalmers Mfg.	25,284,100	.....	..	..	9	9	9	..	307
47	32 1/2	37	Jan. 16	33	Feb. 10	Allis-Chalmers Mfg. pf.	16,115,000	.....	..	..	35	33	33	- 3	440
78 3/4	48 3/4	58 3/4	Jan. 21	51 3/4	Jan. 2	Amalgamated Copper	153,887,900	Nov. 30, '14	1/2	Q	55 3/4	52 3/4	54 1/2	+ 1 1/4	40,625	
59 1/2	47 3/4	52 3/4	Jan. 19	48	Jan. 4	Amer. Agricultural Chemical ..	18,330,900	Jan. 15, '15	1	Q	50 1/2	49 1/2	49 1/2	- 1/2	650	
97 1/2	90 3/4	91	Jan. 12	90 1/2	Jan. 15	Amer. Agricultural Chemical pf.	27,112,700	Jan. 15, '15	1 1/2	Q	..	..	91	..	.....
33 1/2	19	42	Feb. 11	33 1/4	Jan. 6	American Beet Sugar Co.	15,000,000	Nov. 15, '12	1 1/4	..	42	37 3/4	41	+ 3 1/4	26,240	
80	66	85	Feb. 2	83	Feb. 1	American Beet Sugar Co. pf.	5,000,000	Jan. 2, '15	1 1/2	Q	86	86	86	..	5	
146 3/4	129 1/4	137 3/4	Jan. 22	134	Jan. 7	Am. Brake Shoe & Foundry pf.	4,291,600	Dec. 31, '14	2	Q	..	..	137 1/2	..	.....
35 1/2	19 1/4	31 3/4	Jan. 19	25 1/4	Jan. 4	American Can Co.	41,233,300	.....	..	..	29 3/4	28 3/4	28 3/4	+ 1/4	15,750
96	80	97 3/4	Jan. 21	91 1/2	Jan. 5	American Can Co. pf.	41,233,300	Jan. 1, '15	1 1/4	Q	95	94 3/4	94 3/4	- 1/2	1,210	
53 1/2	42 1/4	48 3/4	Jan. 18	44	Feb. 5	American Car & Foundry Co.	30,000,000	Jan. 1, '15	1 1/2	Q	45 3/4	44 3/4	45 3/4	+ 1 1/4	1,100	
118 3/4	112	115	Jan. 20	113	Jan. 7	American Car & Foundry Co. pf.	30,000,000	Jan. 1, '15	1 3/4	Q	113 1/2	113	113 1/2	- 1/2	300	
68	59 1/2	60	Jan. 12	59 1/2	Jan. 5	American Cities pf.	20,553,500	Jan. 1, '15	3	S	..	..	60	..	.....
86 1/4	83	82	Jan. 20	82	Jan. 20	American Coal Products	10,726,700	Jan. 1, '15	1 1/4	Q	82 1/2	82	82 1/2	..	30	
107	102 1/4	108 1/2	Feb. 10	105	Jan. 7	American Coal Products pf.	2,500,000	Jan. 15, '15	1 3/4	Q	108 1/2	107	108 1/2	..	105	
46 3/4	32	48 3/4	Feb. 11	39	Jan. 4	American Cotton Oil Co.	20,237,100	June 1, '11	2 1/2	..	48 3/4	46 3/4	46 3/4	- 3/4	4,655	
97 3/4	93 3/4	97 3/4	Jan. 26	97 1/2	Jan. 8	American Cotton Oil Co. pf.	10,198,600	Dec. 1, '14	3	SA	..	..	97 3/4	..	.....
110 1/4	99 3/4	95	Jan. 20	90	Jan. 30	American Express	18,000,000	Jan. 2, '15	1	Q	..	..	90	..	.....
5 1/4	3 1/4	5 1/2	Feb. 9	4 1/4	Jan. 9	American Hide & Leather	11,274,100	.....	..	..	5 1/2	5 1/4	5 1/4	+ 1/4	2,150
25 3/4	17	28 3/4	Feb. 9	19 3/4	Jan. 5	American Hide & Leather Co. pf.	12,548,300	Aug. 15, '05	1	..	28 3/4	27	27 1/2	+ 1 1/2	7,510	
32 3/4	19 3/4	25 1/2	Jan. 18	20 3/4	Jan. 4	American Ice Securities	19,046,900	July 20, '07	1 3/4	..	24 1/2	23 1/2	24	+ 1/2	700	
11 3/4	7 1/2	11 1/2	Jan. 16	7 1/4	Jan. 2	American Linseed Co.	16,750,000	.....	..	..	9 1/2	9 1/2	9 1/2	..	100
31 3/4	25	30 3/4	Jan. 18	24	Jan. 5	American Linseed Co. pf.	16,750,000	.....	..	..	27	26	27	+ 1/2	650
37 3/4	20 3/4	28 3/4	Jan. 12	21 1/2	Feb. 5	American Locomotive Co.	25,000,000	Aug. 26, '08	1 1/4	..	23	21 3/4	21 1/2	+ 3/4	1,350	
102 1/2	96	96 1/4	Jan. 9	83	Feb. 8	American Locomotive Co. pf.	25,000,000	Jan. 21, '15	1 3/4	Q	83 3/4	83	83	- 13	600	
9 1/4	4 1/4	6	Jan. 22	4	Jan. 6	American Malt Corporation	5,743,100	.....	..	..	5 3/4	5 3/4	5 3/4	- 1/4	150
50 3/4	30	30 3/4	Feb. 1	28 1/2	Jan. 20	American Malt Corp. pf.	8,839,300	Nov. 4, '14	1	SA	30 3/4	30 3/4	30 3/4	+ 1/4	100	
71 3/4	50 1/4	67 3/4	Feb. 13	56	Jan. 2	Amer. Smelting & Refining Co.	50,000,000	Dec. 15, '14	1	Q	67 3/4	62	66	+ 4 1/2	34,875	
105	97	103 1/4	Jan. 22	100	Jan. 4	Amer. Smelting & Refining Co. pf.	50,000,000	Dec. 1, '14	1 3/4	Q	102 3/4	102	102 3/4	+ 1 1/4	300	
85	78 3/4	78 3/4	Feb. 3	78	Jan. 19	American Smelters pf. B.	30,000,000	Jan. 1, '15	1 1/4	Q	..	..	78 3/4	..	.....
172	148	155	Jan. 29	144	Jan. 16	American Snuff	11,001,700	Jan. 2, '15	3	Q	..	..	155	..	.....
106 3/4	99 3/4	106	Feb. 1	103	Jan. 19	American Snuff pf.	3,968,600	Jan. 2, '15	1 1/2	Q	..	..	106	..	.....
37 1/2	27 1/2	32	Jan. 18	26 1/2	Jan. 7	American Steel Foundries	15,708,900	Dec. 31, '14	1 1/2	Q	..	..	27	..	.....
109 3/4	97	111 1/4	Jan. 29	100	Feb. 5	American Sugar Refining Co.	45,000,000	Jan. 2, '15	1 3/4	Q	105 3/4	102 3/4	103	+ 1/4	10,980	
115	107 1/2	114 1/4	Jan. 29	109	Feb. 5	American Sugar Refining Co. pf.	45,000,000	Jan. 2, '15	1 3/4	Q	109 3/4	109	109 3/4	+ 3/4	234	
59	57	60	Jan. 15	58 1/2	Jan. 9	American Telegraph & Cable Co.	14,000,000	Dec. 1, '14	1 1/4	Q	..	..	60	..	.....
124 1/4	114	121 1/2	Jan. 20	116	Jan. 4	American Telephone & Tel. Co.	344,702,200	Jan. 15, '15	2	Q	120 3/4	119 3/4	120 3/4	+ 3/4	2,520	
256	215	234 3/4	Jan. 29	220	Jan. 4	American Tobacco Co.	40,242,400	Dec. 1, '14	5	Q	233 1/2	230	230	+ 4	610	
109	101 3/4	107 1/4	Feb. 9	103 1/4	Jan. 4	American Tobacco Co. pf. new ..	51,857,200	Jan. 2, '15	1 1/2	Q	107 1/4	106	106	+ 1	1,510	
20 3/4	12	17 3/4	Jan. 23	16	Jan. 5	American Woolen Co.	20,000,000	.....	..	..	..	..	17 1/2	..	.....
83	72 3/4	79 3/4	Jan. 15	78	Jan. 4	American Woolen Co. pf.	40,000,000	Jan. 15, '15	1 3/4	Q	79	78 3/4	79	+ 1/2	330	
17 3/4	10	17 3/4	Feb. 4	15	Feb. 4	American Writing Paper pf.	12,500,000	Apr. 1, '13	1	..	..	..	15	..	.....
38 3/4	24 3/4	28 3/4	Jan. 21	25	Jan. 2	Anaconda Copper Mining Co.	116,562,500	Jan. 20, '15	25c	Q	27 3/4	26 3/4	27 1/2	+ 1	1,720	
29 3/4	5	8	Jan. 21	5	Jan. 4	Assets Realization Co.	9,990,000	Oct. 1, '13	1	..	6	6	6	..	100	
100 3/4	89 1/4	96 3/4	Jan. 26	93	Jan. 2	Atchafalpa, Topeka & Santa Fe ..	197,326,000	Dec. 1, '14	1 1/4	Q	95 3/4	93 3/4	94 3/4	+ 3/4	11,570	
101 3/4	96 1/2	99	Feb. 11	96	Jan. 5	Atchafalpa, Topeka & Santa Fe pf.	114,199,500	Feb. 1, '15	2 1/2	SA	99	98	98 1/2	+ 1/4	2,170	
126	114	107	Jan. 22	99	Jan. 5	Atlantic Coast Line	67,558,000	Jan. 11, '15	2 1/2	SA	104 3/4	103 3/4	103 3/4	- 1/4	300	
52 3/4	38 3/4	40	Jan. 11	29 1/2	Feb. 10	B ALDWIN LOCO. WORKS.	20,000,000	Jan. 1, '15	1	SA	30	29 1/2	29 1/2	- 1/2	200	
110	102 1/2	103 1/2	Jan. 15	99	Feb. 8	Baldwin Locomotive Works pf.	20,000,000	Jan. 1, '15	3 1/2	SA	99	99	99	- 1	125	
98 3/4	67	74 3/4	Jan. 26	67 3/4	Jan. 9	Baltimore & Ohio	152,314,800	Sep. 2, '14	3	SA	70 3/4	68 3/4	69 3/4	+ 1 1/4	6,155	
83 3/4	69	73 3/4	Jan. 20	69 3/4	Jan. 4	Baltimore & Ohio pf.	60,000,000	Sep. 2, '14	2	SA	70 3/4	69 3/4	69 3/4	+ 1 1/4	1,020	
1 1/4	1/2	3/4	Jan. 9	1/2	Feb. 5	Batopilas Mining	8,931,980	Dec. 31, '07	12 1/2c	1,500
46 1/2	29 1/2	57 1/2	Feb. 10	46 1/4	Jan. 2	Bethlehem Steel Corporation	14,862,000	.....	..	..	57 1/2	54 3/4	55 3/4	+ 1 1/2	65,965
91 3/4	68	105 1/4	Feb. 11	91	Jan. 2	Bethlehem Steel Corporation pf.	14,908,000	Jan. 2, '15	1 1/4	Q	105 1/4	104	105 1/4	+ 1 1/4	2,810	
94 1/4	79	88 3/4	Jan. 22	84 1/2	Jan. 6	Brooklyn Rapid Transit Co.	74,520,000	Jan. 1, '15	1 1/2	Q	88	87	88	+ 3/4	1,400	
130	118	129	Jan. 22	118	Jan. 5	Brooklyn Union Gas	18,000,000	Jan.								

New York Stock Exchange Transactions—Continued

Range —for Year 1914— High. Low.		Range —for Year 1915— High. Low. Date.		Range —for Year 1915— High. Low. Date.		STOCKS.	Amount Capital Stock Listed.	Last Dividend Paid Date.	Per Cent.	Per- iod.	High.	Low.	Last.	Net Changes.	Sales
39 1/2	22 1/2	35 1/2	Jan. 21	25 1/2	Jan. 2	Great Northern cfs. for ore prop.	1,500,000	Dec. 22, '14	50c	Q	34 1/2	30 1/2	31 1/2	+ 1 1/2	13,870
57 1/2	40 1/2	52 1/2	Jan. 22	45 1/2	Jan. 7	Guggenheim Exploration	20,568,000	Jan. 2, '15	57 1/2	Q	52 1/2	51	51 1/2	+ 1/2	5,429
115	110	112	Jan. 20	112	Jan. 20	HELME (G. W.) CO. pf.	4,000,000	Jan. 2, '15	1 1/2	Q	112	112	112	..	..
120 1/2	109 1/2	*118	Jan. 15	*114	Jan. 8	Homestake Mining	25,116,000	Jan. 25, '15	65c	M	117	117	117	..	33
115	103 1/2	110	Jan. 22	106 1/2	Feb. 10	ILLINOIS CENTRAL	109,296,000	Sep. 2, '14	2 1/2	SA	107 1/2	106 1/2	107 1/2	+ 1 1/2	200
19 1/2	14 1/2	19 1/2	Jan. 18	16 1/2	Jan. 2	Inspiration Consol. Copper	15,200,000	..	..	..	19 1/2	18 1/2	19 1/2	+ 1	6,275
16 1/2	10 1/2	13	Feb. 5	10 1/2	Jan. 16	Interborough-Met. vot. tr. cfs.	85,842,000	..	..	..	13	12 1/2	12 1/2	— 1/2	6,500
65 1/2	50	58 1/2	Feb. 11	49	Jan. 19	Interborough-Met. pf.	35,037,900	..	..	..	58 1/2	56 1/2	56 1/2	— 1/2	10,245
36	19 1/2	12 1/2	Jan. 27	12 1/2	Jan. 19	International Agricultural pf.	12,970,300	Jan. 15, '13	3 1/2	..	..	..	12 1/2	..	..
113 1/2	82	99 1/2	Jan. 11	92	Jan. 5	International Harvester, N. J.	39,999,800	Jan. 15, '15	1 1/2	Q	96 1/2	94 1/2	96 1/2	+ 1 1/2	500
118 1/2	113 1/2	117	Jan. 9	113	Feb. 3	International Harvester, N. J., pf.	29,994,900	Dec. 1, '14	1 1/2	Q	113	113	113	..	..
112	82	73 1/2	Jan. 11	70	Feb. 1	International Harvester Corp.	39,998,900	July 15, '14	1 1/2	..	..	..	70	..	..
118	114 1/2	114	Jan. 14	114	Jan. 14	International Harvester Corp. pf.	29,992,500	Dec. 1, '14	1 1/2	Q	114	114	114	..	..
10 1/2	6 1/2	9 1/2	Jan. 16	8	Jan. 6	International Paper Co.	17,442,900	..	..	..	8 1/2	8 1/2	8 1/2	+ 1/2	1,000
41	30 1/2	36	Jan. 16	34	Jan. 9	International Paper Co. pf.	22,539,700	Jan. 15, '15	1 1/2	Q	35	35	35	— 1/2	200
29	11	6 1/2	Feb. 6	5	Jan. 4	International Steam Pump pf.	11,350,000	Feb. 1, '13	1 1/2	..	..	..	6 1/2	..	..
7 1/2	7	8 1/2	Feb. 13	6	Feb. 4	Iowa Central	3,063,800	..	..	..	8 1/2	7 1/2	8 1/2	+ 1/2	1,020
13 1/2	13	18	Feb. 13	18	Feb. 13	Iowa Central pf.	2,308,700	May 1, '09	1 1/2	..	18	18	18	..	180
74 1/2	65 1/2	65	Feb. 4	65	Feb. 4	KAN. CITY, FT. SCOTT & M. pf.	13,510,000	Jan. 2, '15	1	Q	..	..	65	..	..
28 1/2	20 1/2	25 1/2	Jan. 22	21 1/2	Jan. 11	Kansas City Southern	30,000,000	..	..	..	22 1/2	21 1/2	22 1/2	+ 1/2	700
62	49 1/2	57 1/2	Jan. 22	50	Jan. 18	Kansas City Southern pf.	21,000,000	Jan. 15, '15	1	Q	57	56 1/2	56 1/2	— 1/2	210
94	80	80	Jan. 4	80	Jan. 4	Kayser (Julius) & Co.	6,000,000	Jan. 1, '15	1 1/2	Q	..	..	80	..	..
108 1/2	106	107	Jan. 13	107	Jan. 13	Kayser (Julius) & Co. 1st pf.	2,450,000	Feb. 1, '15	1 1/2	Q	..	..	107	..	..
105	81	108 1/2	Feb. 13	99	Jan. 18	Kresge (S. S.) Co.	4,991,100	Jan. 2, '15	3	SA	108 1/2	104	108 1/2	+ 1/2	1,900
105	90	106	Feb. 10	106	Feb. 10	Kresge (S. S.) Co. pf.	1,752,800	Jan. 2, '15	1 1/2	Q	106	106	106	+ 2	300
40	26 1/2	30	Jan. 29	28	Jan. 7	LACKAWANNA STEEL CO.	35,000,000	Jan. 31, '13	1	..	30	30	30	+ 1/2	100
101	85	98	Feb. 9	92 1/2	Jan. 15	Laclede Gas Co.	10,700,000	Dec. 15, '14	1 1/2	Q	98	98	98	+ 1/2	200
9	5 1/2	7 1/2	Jan. 22	5	Jan. 5	Lake Erie & Western	11,840,000	..	..	..	..	..	5 1/2	..	..
156 1/2	118	139 1/2	Jan. 22	130 1/2	Jan. 2	Lehigh Valley	60,501,700	Jan. 9, '15	2 1/2	Q	135 1/2	131 1/2	133 1/2	— 1 1/2	15,900
231	207 1/2	220	Jan. 22	207	Jan. 9	Liggett & Myers	21,496,400	Dec. 1, '14	3	Q	..	..	219	..	..
118 1/2	111 1/2	119 1/2	Jan. 21	113 1/2	Jan. 5	Liggett & Myers pf.	15,204,300	Jan. 2, '15	1 1/2	Q	119	119	119	+ 1	100
36	28	39	Jan. 20	30	Jan. 11	Long Island	12,000,000	Nov., 1896	1	..	..	..	37 1/2	..	..
38	26	31	Jan. 11	20	Feb. 9	Loose-Wiles Biscuit	8,000,000	..	..	..	20	20	20	— 3	100
105	101	105 1/2	Jan. 13	95	Feb. 4	Loose-Wiles Biscuit 1st pf.	5,000,000	Jan. 2, '15	1 1/2	Q	..	..	95	..	..
190	160	180	Jan. 21	165 1/2	Jan. 6	Lorillard (P.) Co.	15,155,600	Jan. 2, '15	2 1/2	Q	..	..	178	..	..
117 1/2	110	118	Jan. 19	112 1/2	Jan. 6	Lorillard (P.) Co. pf.	11,182,200	Jan. 2, '15	1 1/2	Q	..	..	117	..	..
141 1/2	125	121 1/2	Jan. 22	112	Jan. 5	Louisville & Nashville	72,000,000	Feb. 10, '15	2 1/2	SA	117	116	117	+ 1/2	500
87 1/2	61	75	Jan. 20	72 1/2	Jan. 11	MACKAY COMPANIES	41,380,400	Jan. 2, '15	1 1/2	Q	75	75	75	..	10
70	65 1/2	69 1/2	Jan. 19	67 1/2	Feb. 10	Mackay Companies pf.	50,000,000	Jan. 2, '15	1	Q	67 1/2	67 1/2	67 1/2	— 2 1/2	100
133	128	128	Jan. 20	128	Jan. 20	Manhattan Beach	5,000,000	..	..	..	..	..	128	..	300
..	..	51	Jan. 29	50	Jan. 28	Manhattan Elevated gtd.	56,994,100	Jan. 1, '15	1 1/2	Q	..	..	128	..	..
..	..	101 1/2	Feb. 4	101 1/2	Feb. 4	Manhattan Shirt Co.	5,000,000	..	..	..	50	50	50	..	100
15 1/2	14 1/2	23 1/2	Feb. 11	15 1/2	Jan. 6	Manhattan Shirt Co. pf.	2,377,300	Jan. 2, '15	1 1/2	Q	..	..	101 1/2	..	..
44	41 1/2	62 1/2	Feb. 11	43 1/2	Jan. 2	Maxwell Motors	10,760,360	..	..	..	23 1/2	17 1/2	23	+ 4 1/2	14,441
17 1/2	17	25 1/2	Feb. 11	18	Jan. 6	Maxwell Motors 1st pf.	11,217,900	..	..	..	62 1/2	58 1/2	59 1/2	+ 1 1/2	12,200
69 1/2	51 1/2	*50	Feb. 10	*50	Feb. 10	Maxwell Motors 2d pf.	9,046,400	..	..	..	25 1/2	22	24 1/2	+ 2	13,275
101 1/2	97 1/2	97	Jan. 19	97	Jan. 19	May Department Stores	15,000,000	Dec. 1, '14	1 1/2	Q	50	50	50	..	10
3 1/2	3	2 1/2	Jan. 22	1	Jan. 15	May Department Stores pf.	7,755,000	Jan. 1, '15	1 1/2	Q	..	..	97	..	..
15 1/2	3	8 1/2	Jan. 22	4	Jan. 13	Mercantile Marine	45,145,700	..	..	..	1 1/2	1 1/2	1 1/2	— 1/2	100
73 1/2	40 1/2	77	Feb. 9	51	Jan. 9	Mercantile Marine pf.	44,064,100	..	..	..	5 1/2	5	5 1/2	+ 1/2	500
87	67	80 1/2	Feb. 11	67	Jan. 15	Mexican Petroleum	34,093,500	Aug. 30, '13	1 1/2	..	77	75 1/2	76 1/2	+ 1/2	35,020
24 1/2	16 1/2	19 1/2	Jan. 26	17 1/2	Jan. 6	Mexican Petroleum pf.	10,174,700	Oct. 20, '13	2	..	80 1/2	79 1/2	80	+ 1/2	600
..	..	*100	Feb. 8	*100	Feb. 8	Miami Copper	3,735,565	Aug. 15, '14	50c	..	19	18 1/2	18 1/2	+ 1/2	1,320
16 1/2	10	17 1/2	Feb. 13	10 1/2	Jan. 11	Michigan Central	18,738,000	Jan. 29, '15	1	..	100	100	100	..	10
35 1/2	28	43 1/2	Feb. 13	25	Jan. 18	Minneapolis & St. Louis	11,763,200	July 15, '01	2 1/2	..	17 1/2	13 1/2	17	+ 2 1/2	4,425
137	101	116	Jan. 20	106	Jan. 4	Minneapolis & St. Louis pf.	5,684,300	Jan. 15, '10	2 1/2	..	43 1/2	32	43 1/2	+ 12 1/2	2,061
145	130	128	Jan. 19	126	Jan. 14	Minn., St. Paul & S. S. Marie	25,206,800	Oct. 15, '14	3 1/2	SA	112 1/2	111 1/2	112	— 1/2	300
24	8 1/2	12 1/2	Jan. 22	7 1/2	Jan. 4	Minn., St. Paul & S. S. Marie pf.	12,003,400	Oct. 15, '14	3 1/2	SA	..	..	128	..	..
00	20	33	Jan. 20	26	Jan. 4	Missouri, Kansas & Texas	63,300,300	..	..	..	11 1/2	10 1/2	10 1/2	— 1/2	2,200
30	7	15 1/2	Jan. 21	6 1/2	Jan. 8	Missouri, Kansas & Texas pf.	13,000,000	Nov. 10, '13	2	..	31 1/2	31 1/2	31 1/2	+ 1/2	120
52 1/2	41	48 1/2	Feb. 5	42	Jan. 4	Missouri Pacific	83,112,500	Jan. 30, '08	2 1/2	..	12 1/2	10 1/2	11 1/2	+ 1/2	11,100
103 1/2	101	101	Jan. 18	99	Jan. 29	Montana Power	27,057,600	Jan. 2, '15	1 1/2	Q	48 1/2	48	48 1/2	+ 1/2	3,224
144	135	126	Jan. 27	125	Jan. 19	Montana Power pf.	9,700,000	Jan. 2, '15	1 1/2	Q	99 1/2	99 1/2	99 1/2	+ 1/2	500
139	120	132	Jan. 22	120	Feb. 11	NASH, CHAT. & ST. LOUIS	16,000,000	Feb. 1, '15	2 1/2	SA	125 1/2	125 1/2	125 1/2	— 3/4	100
128	119 1/2	126	Jan. 28	121	Jan. 4	National Biscuit Co.	29,236,000	Jan. 15, '15	1 1/2	Q	124	120	120 1/2	— 1 1/2	1,700
14	9	12 1/2	Jan. 18	9 1/2	Jan. 4	National Biscuit Co. pf.	21,804,500	Nov. 30, '14	1 1/2	Q	124	124	124	+ 1/2	200
86 1/2	80	*79 1/2	Feb. 8	*79	Jan. 18	National Enameling & Stamping Co.	15,591,800	July 15, '05	1 1/2	..	10 1/2	10 1/2	10 1/2	— 1 1/2	100
52	40	52	Feb. 11	44	Jan. 4	Nat. Enameling & Stamping Co. pf.	8,546,600	Dec. 31, '14	1 1/2	Q	79 1/2	79 1/2	79 1/2	..	50
109	105	109 1/2	Jan. 19	104 1/2	Jan. 4	National Lead Co.	20,750,000	Dec. 31, '14	1 1/2	Q	52	47	50 1/2	+ 3 1/2	5,375
34	30	23	Jan. 5	23	Jan. 5	National Lead Co. pf.	24,463,600	Dec. 15, '14	1 1/2	Q	108 1/2	108	108 1/2	+ 1/2	370
14	5	4 1/2	Jan. 23	4 1/2	Jan. 23	National Rys. of Mexico 1st pf.	28,831,000	Feb. 10, '13	2	..	..	..	23	..	..
14 1/2	10 1/2	13 1/2	Jan. 19	11 1/2	Jan. 2	National Rys. of Mexico 2d pf.	124,570,300	..	..	..	..	..	4 1/2	..	..
69	58	59	Jan. 2	57	Jan. 5	Nevada Con. Copper Co.	9,097,285	June 30, '14	37 1/2	..	12 1/2	11 1/2	12 1/2	+ 1/2	1,260
96 1/2	77	92 1/2	Jan. 22	84 1/2	Feb. 9	New York Air Brake	10,000,000	Dec. 23, '14	1 1/2	Q	57 1/2	57 1/2	57 1/2	+ 1/2	100
45	35	36	Jan. 21	35	Jan. 21	New York Central	220,311,300	Feb. 1, '15	1 1/2	Q	88 1/2	84 1/2	84 1/2	+ 3 1/2	34,500
*115 1/2	*110	*113 1/2	Feb. 11	*112	Feb. 2	New York, Chicago & St. Louis	14,000,000	Mar. 1, '13	4	..	..	..	36	..	..
78	49 1/2	57	Jan. 19	49	Jan. 29	New York, Lackawanna & West.	10,000,000	Jan. 1, '15	1 1/2	Q	113 1/2	113 1/2	113 1/2	..	14
31 1/2	18 1/2	24 1/2	Jan. 22	21 1/2	Jan. 6	New York, New Haven & Hartford	180,013,200	Sep. 30, '13	1 1/2	..	51	49	49		

New York Stock Exchange Transactions—Continued

Range for Year 1914— High. Low.	Range for Year 1915— High. Low.	Range for Year 1915— High. Low.	STOCKS.	Amount Capital Stock Listed.	Last Dividend Paid Date.	Per Cent.	Par- val.	High.	Low.	Last.	Net Change.	Sales
22 1/2	10 1/2	15 1/2	Jan. 26	11 1/2	Jan. 4	Seaboard Air Line.....	33,493,600	14	12 1/2	13 1/2	+ 3/4	1,800
58	45 1/2	41	Jan. 26	36	Feb. 8	Seaboard Air Line pf.....	22,589,500	37 1/2	36	36	- 1/4	2,600
197 1/2	170 1/2	209 1/2	Feb. 1	182 1/2	Jan. 4	Sears, Roebuck & Co.....	40,000,000	29 1/2	29 1/2	29 1/2	+ 2 1/2	1,410
12 1/2	120	125	Feb. 2	121 1/2	Jan. 4	Sears, Roebuck & Co. pf.....	8,000,000	1 1/2	1 1/2	1 1/2	.....	.....
35	19 1/2	27 1/2	Jan. 22	24	Jan. 6	Sloss-Sheffield Steel & Iron.....	10,000,000	2 1/2	2 1/2	2 1/2	+ 1/4	850
90 1/2	81	88 1/2	Feb. 4	80 1/2	Feb. 4	South Porto Rico Sugar pf.....	3,708,500	2	2	2	.....	.....
106 1/2	92 1/2	98 1/2	Jan. 22	81 1/2	Feb. 5	Southern Pacific.....	272,674,400	1 1/2	85 1/2	84 1/2	+ 1 1/2	33,804
28 1/2	14	18	Jan. 23	14	Jan. 4	Southern Pacific tr. cfs.....	4,338,700	10 1/2	9 1/2	9 1/2	+ 1/4	350
85 1/2	58	63	Jan. 26	50	Feb. 10	Southern Railway.....	120,000,000	55	50	50 1/2	- 1/2	7,950
45	32	47 1/2	Jan. 19	44 1/2	Feb. 13	Southern Railway pf.....	39,999,000	45 1/2	44 1/2	44 1/2	- 1/4	270
67 1/2	59 1/2	70	Jan. 16	69	Jan. 16	Standard Milling.....	4,000,000	69 1/2	69 1/2	69 1/2	.....	10
30 1/2	20	47 1/2	Feb. 8	35 1/2	Jan. 2	Standard Milling pf.....	6,591,500	47 1/2	45	45 1/2	- 1 1/2	10,230
92	70	96 1/2	Jan. 19	91	Jan. 2	Studebaker Co.....	27,931,000	96	95	95	.....	570
30 1/2	24 1/2	33 1/2	Jan. 8	28 1/2	Feb. 4	Studebaker Co. pf.....	12,180,000	1 1/2	1 1/2	1 1/2	.....	.....
149 1/2	112	135 1/2	Jan. 11	131	Jan. 27	TENNESSEE COPPER.....	5,000,000	75c	75c	75c	.....	4,300
17 1/2	11 1/2	14	Jan. 20	11	Jan. 11	Texas Co.....	30,000,000	12 1/2	12 1/2	12 1/2	+ 1 1/2	400
45 1/2	33	48 1/2	Jan. 28	35	Jan. 2	Texas Pacific.....	38,700,000	15	12 1/2	13	+ 3/4	400
12 1/2	2	2	Jan. 11	1	Jan. 6	Third Avenue.....	16,487,500	40 1/2	40 1/2	40 1/2	+ 1 1/2	4,735
23	4 1/2	9 1/2	Jan. 23	6	Jan. 6	Toledo, St. Louis & Western.....	10,000,000	2	2	2	.....	100
108 1/2	94 1/2	99 1/2	Jan. 14	97	Jan. 5	Toledo, St. Louis & Western pf.....	10,000,000	1	8	7 1/2	+ 3/4	500
88	73 1/2	55 1/2	Feb. 11	53 1/2	Feb. 11	Twin City Rapid Transit.....	21,707,500	1 1/2	99 1/2	99 1/2	+ 1/2	900
113	106	109 1/2	Jan. 23	109 1/2	Jan. 13	UNDERWOOD TYPEWRITER.....	8,500,000	1	55 1/2	55 1/2	.....	100
8 1/2	3 1/2	6 1/2	Jan. 19	4 1/2	Jan. 4	Underwood Typewriter pf.....	4,600,000	1 1/2	6	5 1/2	- 1/4	700
22 1/2	15 1/2	28 1/2	Jan. 15	26 1/2	Jan. 14	Union Bag & Paper Co.....	16,000,000	1	121 1/2	118 1/2	+ 7 1/2	48,220
164 1/2	112	122 1/2	Jan. 22	115 1/2	Jan. 2	Union Bag & Paper Co. pf.....	11,000,000	2	81 1/2	80 1/2	+ 1 1/2	1,500
86	77 1/2	81 1/2	Jan. 26	79 1/2	Jan. 4	Union Pacific.....	222,305,200	2	28 1/2	28 1/2	+ 1/4	423
50 1/2	40	49 1/2	Jan. 14	27 1/2	Jan. 5	Union Pacific pf.....	90,569,200	1	45 1/2	42 1/2	+ 3 1/2	600
50 1/2	40	45 1/2	Feb. 13	42	Jan. 25	Union Pacific warrants.....	.....	1	105	105	+ 2 1/2	100
103 1/2	90	105	Feb. 11	102 1/2	Feb. 1	United Cigar Manufacturers.....	18,104,000	1 1/2	60	60	+ 9 1/2	110
100 1/2	35 1/2	60	Feb. 11	48 1/2	Jan. 12	United Cigar Manufacturers pf.....	5,000,000	1 1/2	11 1/2	10 1/2	- 1 1/2	700
23 1/2	7 1/2	14 1/2	Jan. 20	8	Jan. 5	United Dry Goods pf.....	10,440,000	2 1/2	28	27 1/2	- 1 1/2	500
40 1/2	22	35	Jan. 19	23	Jan. 5	United Railways Investment Co.....	15,000,000	1	34 1/2	34	- 1	270
13 1/2	7 1/2	10	Jan. 19	8	Jan. 5	United Railways Investment pf.....	15,000,000	1	.....	.....	.....	.....
49	30	35	Jan. 22	34	Feb. 11	U. S. Cast Iron Pipe & Fy. Co.....	12,106,300	1	.....	.....	.....	.....
67	46	71	Jan. 11	71	Jan. 11	U. S. Cast Iron Pipe & Fy. Co. pf.....	12,106,300	1	.....	.....	.....	.....
20	15	15	Jan. 27	15	Jan. 27	United States Express.....	10,000,000	3	.....	.....	.....	.....
85 1/2	75	78	Feb. 11	70	Jan. 26	United States Industrial Alcohol.....	12,000,000	1 1/2	78	78	+ 3	120
63 1/2	51 1/2	59	Jan. 12	56	Feb. 11	United States Industrial Alcohol pf.....	6,000,000	1	36	36	- 4	100
63	44 1/2	59 1/2	Jan. 9	51 1/2	Jan. 2	United States Realty & Imp.....	16,162,800	1 1/2	57 1/2	56	+ 1 1/2	2,400
30 1/2	9 1/2	10 1/2	Jan. 14	10 1/2	Jan. 29	United States Rubber Co.....	36,000,000	2	103 1/2	103 1/2	+ 1/4	400
67 1/2	48	53 1/2	Jan. 21	38	Feb. 1	United States Rubber Co. 1st pf.....	59,414,600	1 1/2	44 1/2	40 1/2	+ 2 1/2	161,320
112 1/2	103 1/2	109	Jan. 21	102	Feb. 1	United States Rubber Co. 2d pf.....	558,400	1 1/2	105 1/2	103 1/2	+ 2 1/2	10,650
59 1/2	45 1/2	55 1/2	Jan. 22	48 1/2	Jan. 6	United States Steel Corporation.....	508,495,200	1 1/2	54 1/2	52	+ 1 1/2	15,320
34 1/2	17	22 1/2	Jan. 22	15	Jan. 4	United States Steel Corporation pf.....	300,514,100	75c	54 1/2	52	+ 1 1/2	15,320
107 1/2	96	88	Jan. 16	80	Jan. 6	Utah Copper.....	16,214,900	1 1/2	22 1/2	21	+ 1 1/2	610
52	35	36 1/2	Feb. 11	36 1/2	Feb. 11	VIRGINIA-CAROLINA Chem.....	27,984,400	2	.....	.....	.....	.....
35	21	5	Jan. 21	5	Jan. 21	Virginia-Carolina Chemical pf.....	20,000,000	.....	39 1/2	39 1/2	.....	100
35	21	21	Jan. 22	21	Jan. 22	Virginia Iron, Coal & Coke.....	9,073,600	.....	.....	.....	.....	.....
4 1/2	1 1/2	1 1/2	Jan. 22	1 1/2	Jan. 22	Vulcan Detinning.....	2,000,000	21	.....	.....	.....	.....
13	1 1/2	3 1/2	Jan. 22	1 1/2	Jan. 22	Vulcan Detinning pf.....	1,500,000	.....	.....	.....	.....	.....
105 1/2	78	85	Jan. 22	77 1/2	Jan. 6	WABASH.....	53,200,200	.....	1 1/2	1 1/2	- 1/4	2,050
58	30	36	Jan. 21	25	Jan. 5	Wabash pf.....	53,200,200	.....	2 1/2	2	- 1/2	900
66 1/2	53 1/2	64 1/2	Feb. 2	57	Jan. 2	Wells-Fargo Express.....	23,967,300	3	19 1/2	19	.....	550
79 1/2	64 1/2	74	Jan. 11	67	Jan. 2	Western Maryland.....	49,429,200	1	.....	.....	.....	.....
124 1/2	115 1/2	118	Jan. 9	113	Jan. 9	Western Maryland pf.....	10,000,000	1	64 1/2	63 1/2	- 1/4	3,700
6 1/2	2 1/2	3 1/2	Jan. 18	1 1/2	Jan. 6	Western Union Telegraph.....	99,760,800	1	71 1/2	70 1/2	+ 1 1/2	1,541
21	8 1/2	16	Jan. 18	12	Feb. 6	Westinghouse E. & M. t.....	35,010,000	1 1/2	.....	118	.....	.....
11	3	6	Jan. 18	3	Jan. 4	Westinghouse E. & M. 1st pf.....	3,998,700	.....	.....	.....	.....	.....
48	29 1/2	39 1/2	Jan. 21	31	Feb. 9	Wheeling & Lake Erie.....	20,000,000	.....	4 1/2	4 1/2	+ 1	200
103 1/2	89	94 1/2	Feb. 11	90 1/2	Jan. 6	Wheeling & Lake Erie 1st pf.....	4,986,300	.....	97	96	97	700
118 1/2	112 1/2	117 1/2	Feb. 8	115	Jan. 8	Wheeling & Lake Erie 2d pf.....	11,993,500	.....	96	96	96	125
						Willis-Overland.....	20,000,000	.....	32 1/2	31	32 1/2	500
						Willis-Overland pf.....	4,721,000	.....	94 1/2	93	+ 1	1,100
						Wisconsin Central.....	16,147,900	.....	117 1/2	117 1/2	+ 1/2	100
						Woolworth (F. W.) Co.....	50,000,000	.....	.....	.....	.....	.....
						Woolworth (F. W.) Co. pf.....	14,000,000	.....	.....	.....	.....	.....

NOTE.—Highest and lowest prices of the year are based usually on sales marked with an asterisk (*). †Par \$30. ‡Par \$25. §Par \$20. ¶Par \$10. ††Par \$5.
*Including 1% extra. **Payable in scrip. ††Southern Railway issue of dividend certificates maturing Nov. 1, 1919, and bearing interest at 4% from Nov. 1, 1914, in lieu of the regular semi-annual dividend due in October.

Stock Exchange Bond Trading

Week Ended February 13

Total Sales \$9,731,000 Par Value

	High.	Low.	Last.	Sales.		High.	Low.	Last.	Sales.		High.	Low.	Last.	Sales.
A DAMS EXPRESS 4s.....	71	71	71	10 1/2	Central of Ga. con. 5s.....	101 1/2	101 1/2	101 1/2	5	C. R. I. & P. gen. 4s.....	84 1/2	84 1/2	84 1/2	18
Am. Ag. Chemical 5s.....	101	101	101	10	Cent. of Ga. Clud. Div. 4s.....	86	86	86	1	C. R. I. & P. col. 4s.....	23 1/2	23 1/2	23 1/2	16
Am. Cotton Oil 5s.....	94	94	94	5	Central Leather 5s.....	99 1/2	99 1/2	98 1/2	81	C. R. I. & P. col. 4s, c. t. r.....	24	23	23 1/2	41
Am. Cotton Oil 4 1/2s.....	100 1/2	100	100 1/2	29	Central of N. J. 5s.....	114 1/2	114 1/2	114 1/2	8	C. St. P. M. & O. deb. 5s.....	101 1/2	101 1/2	101 1/2	30
Am. Dock & Imp. 5s.....	104	104	104	1	Central Pacific 1st 4s.....	88 1/2	87 1/2	87 1/2	222	Chl. & W. Ind. gen. 6s.....	106 1/2	106 1/2	106 1/2	4
Am. Smelters Sec. 6.....	105	104 1/2	104 1/2	10 1/2	Ches. & Ohio gen. 4 1/2s.....	90 1/2	90 1/2	90 1/2	5	Chl. & W. Ind. con. 4s.....	80	79	80	18
Am. T. & T. cv. 4 1/2s.....	99 1/2	99 1/2	99 1/2	141	Ches. & Ohio cv. 4 1/2s.....	74 1/2	74	74 1/2	51	Cleve. Short Line 4 1/2s.....	93 1/2	93 1/2	93 1/2	45
Am. T. & T. col. 4s.....	89	88 1/2	89	19	Chicago & Alton 3 1/2s.....	41	40 1/2	40 1/2	10	Colorado Industrial 5s.....	73	72 1/2	72 1/2	5
Am. T. & T. cv. 4s.....	93 1/2	93 1/2	93 1/2	1	Chl. & B. & Q. joint 4s.....	96 1/2	96	96	124	Col. & Southern 1st 4s.....	89	89	89	2
Am. T. & T. cv. 4s.....	93 1/2	93 1/2	93 1/2	1	C. B. & Q. joint 4s, reg.....	96	95 1/2	95 1/2	75	Col. & Southern ref. 4 1/2s.....	83 1/2	83 1/2	83 1/2	2
Am. Writing Paper 5s.....	60	59	59	9	C. B. & Q. Ill. Div. 3 1/2s.....	82 1/2	82 1/2	82 1/2	4	Columbus Gas 5s.....	97	97	97	1
Armour 4 1/2s.....	92 1/2	91 1/2	91 1/2	44	C. B. & Q. Ill. Div. 4s.....	94 1/2	94	94 1/2	4	C. Gas deb. 6s, 1st inst. pd. 112	112	112	112	1
Ann Arbor 4s.....	64	64	64	7	C. B. & Q. Ill. Div. 4s.....	90 1/2	90 1/2	90 1/2	96	Con. Gas deb. 6s, full pd. 113 1/2	113 1/2	113 1/2	113 1/2	176 1/2
A. T. & S. F. gen. 4s.....	94	92 1/2	92 1/2	110	C. B. & Q. Denyer Div. 4s.....	98 1/2	98 1/2	98 1/2	1	Consumers Gas, Chl. 5s.....	104 1/2	104 1/2	104 1/2	2
A. T. & S. F. adj. 4s, sta.....	85 1/2	85	85 1/2	13	C. B. & Q. Iowa Div. 5s.....	102 1/2	102 1/2	102 1/2	8	Corn Prod. Ref. s. f. 5s, 31.....	97 1/2	97 1/2	97 1/2	2
A. T. & S. F. cv. 4s, 1905.....	93 1/2	93 1/2	93 1/2	1	C. B. & Q. Iowa Div. 4s.....	98 1/2	98 1/2	98 1/2	1	Cumberland Telephone 5s.....	97 1/2	97 1/2	97 1/2	8
A. T. & S. F. cv. 4s, 1909.....	93 1/2	93 1/2	93 1/2	57	C. B. & Q. Neb. ext. 4s.....	97	97	97	36	D EL. & HUD. deb. 4s, 16.....	99 1/2	99 1/2	99 1/2	2
A. T. & S. F. 5s.....	101 1/2	101 1/2	101 1/2	28	Chl. & E. Ill. ref. 4s.....	27 1/2	27 1/2	27 1/2	2	Del. & Hudson ref. 4s.....	95 1/2	95 1/2	95 1/2	10
A. T. & S. F. Tran. S. L. 4s.....	88 1/2	88 1/2	88 1/2	2	Chl. & E. Ill. gen. 5s.....	67 1/2	69	69	27	Den. & Rio G. ref. 5s.....	46	45	45 1/2	33
Atlantic Coast Line 4s.....	92 1/2	92 1/2	92 1/2	10	Chl. & E. Ill. gen. 5s, reg.....	59 1/2	59 1/2	59 1/2	2	Den. & Rio G. con. 4s.....	77	77	77	6
Atl. C. Line, L. & N. col. 4s.....	86 1/2	85 1/2	86	23	Chicago & Erie 1st 5s.....	104 1/2	104 1/2	104 1/2	16	Detroit United 4 1/2s.....	69 1/2	69 1/2	69 1/2	4
					Chicago Gt. Western 4s.....	71	70 1/2	70 1/2	16	Distillers Securities 5s.....	54 1/2	53 1/2	54 1/2	31
B ALT. & OHIO pr. Fr 3 1/2s.....	92 1/2	92	92 1/2	18	Chl. Gas L. & C. 1st 5s.....	103	102	103	5	Duluth & Iron Range 5s.....	101	101	101	2
Balt. & Ohio gold 4s.....	90	89 1/2	89 1/2	17 1/2	Chl. Ind. & Louis. ref. 6s.....	117	117	117	2	Du Pont Powder 4 1/2s.....	88	87 1/2	87 1/2	27
Balt. & Ohio cv. 4 1/2s.....	86 1/2	86	86 1/2	144	C. M. & St. P. ref. 4 1/2s.....	89 1/2	89 1/2	89 1/2	224	E LGIN, J. & E. 1st 5s.....	104 1/2	104 1/2	104 1/2	3
B. & O. P., L. E. & W. 4s.....	82	82	82	2	C. M. & St. P. cv. 4 1/2s.....	97 1/2	96 1/2	96 1/2	11	Erie 1st cv. 4s, Ser. A.....	63 1/2	62 1/2	63	18
B. & O. Southwest. 3 1/2s.....	89 1/2	89 1/2	89 1/2	8	C. M. & St. P. cv. 5s, w. l.....	101 1/2	100 1/2	100 1/2	1,200 1/2	Erie 1st cv. 4s, Ser. B.....	63 1/2	64 1/2	64 1/2	10
Bethlehem Steel ext. 5s.....	100 1/2	99 1/2	99 1/2	69	C. M. & St. P. g. 4s, Ser. A.....	91 1/2	91 1/2	91 1/2	10	Erie Gen. 4s.....	67 1/2	67 1/2	67 1/2	13
Bethlehem Steel ref. 5s.....	89 1/2	88 1/2	88 1/2	193 1/2	C. M. & St. P. g. 4s.....	101 1/2	101 1/2	101 1/2	12	Erie-Penn. col. 4s.....	87 1/2	87 1/2	87 1/2	12
Brooklyn R. T. gold 5s.....	102 1/2	102	102	19	C. M. & St. P. gen. 4 1/2s.....	101 1/2	101 1/2	101 1/2	11	Erie con. 4s.....	82 1/2	82	82	9
Brooklyn R. T. ref. cv. 4s.....	80	80	80	4	C. M. & St. P. C. P. & W. 5s.....	103 1/2	103 1/2	103 1/2	11	Erie 1st con. 5s.....	110 1/2	110 1/2	110 1/2	1
Brooklyn R. T. 5s, 1918.....	100	99 1/2	100	64	C. M. & St. P. D. & Gt. 5s.....	100 1/2	100 1/2	100 1/2	4					
Brooklyn Union Elev. 5s.....	100 1/2	100 1/2	100 1/2	1	C. M. & St. P. D. & Gt. 5s.....	100 1/2	100 1/2	100 1/2	4					
Brooklyn Union Gas 5s.....	104	104	104	3	C. M. & St. P. Dubuque 6s.....	107 1/2	107 1/2	107 1/2	2					
Brunswick & Western 4s.....	93 1/2	93 1/2	93 1/2	5	Chl. & N. W. gen. 4s.....	92 1/2	92 1/2	92 1/2	11					
Buff. R. & P. gen. 5s.....	102 1/2	102 1/2	102 1/2	1	Chl. & N. W. gen. 4s, sta.....	92 1/2	92 1/2	92 1/2	3					
Bur. C. R. & N. col. tr. 5s.....	90	90	90	1	Chl. & N. W. s. f. 6s.....	109 1/2	109 1/2	109 1/2	1					
Bush Terminal 5s.....	87	87	87	2	C. & N. W. St. L. P. & N. W. 5s.....	105 1/2	105 1/2	105 1/2	2	F LA. E. COAST 4 1/2s.....	90 1/2	90	90	2
					Chl. & N. W. deb. 5s, 1921.....	101	101	101	7	G ENERAL MOTORS 6s.....	100 1/2	100 1/2	100 1/2	13
					Chl. & N. W. s. f. 5s, 1929.....	102 1/2	102 1/2	102 1/2	2	Great Northern 4 1/2s.....	100 1/2	100	100	8
					Chicago Railways 5s.....	97	96 1/2	96 1/2	11	Green Bay & W. deb. B.....	11 1/2	11	11	25
					C. R. I. & P. 6s.....	102 1/2	102 1/2	102 1/2	3	H OCKING VALLEY 4 1/2s.....	95	95	95	1
					C. R. I. & P. ref. 4s.....	68 1/2	68	68 1/2	16	Hocktonale 5s.....	105	105	105	1
					C. R. I. & P. deb. 5s.....	67 1/2	66 1/2	66 1/2	91	Hudson County Gas 5s.....	103	103	103	1

Stock Exchange Bond Trading—Continued

High.	Low.	Last.	Sales.	High.	Low.	Last.	Sales.	High.	Low.	Last.	Sales.
Hud. & Man. 1st & ref. 5s. 78½	78	78	10	N. Y. G. E. L. H. & P. 5s. 103	103	103	8	Third Avenue ref. 4s. 82½	82	82	95½
Hudson & Man. adj. inc. 5s. 28½	27½	28	77	N. Y. L. E. & W. D. & I. 5s. 103	103	103	1	Third Avenue adj. 5s. 79½	79½	79½	21
J.L. CENTRAL 4s. 1952.. 86½	86½	86½	3	N. Y. L. E. & W. 1st 6s. 109	109	109	3	Toledo & Ohio Cent. 1st 5s. 103	103	103	2
I. C. C. St. L. & N. O. jt. 5s. 100	99½	100	27	N. Y. N. H. & H. cv. 6s. 105	104½	105	8	Tol. St. L. & Western 4s. 47½	47½	47½	2
Ill. C. Cairo Bridge 4s. 89	89	89	1	N. Y. N. H. & H. n. cv. 4s. 72	72	72	6	Tol. St. L. & W. pr. 1st 3½s. 76	76	76	1
Illinois Steel 4½s. 85½	85½	85½	6	N. Y. Ont. & W. ref. 4s. 82½	81½	82½	3	Tri-City 5s. 96½	96½	96½	4
Indiana Steel 5s. 99½	99½	99½	23	N. Y. Railways ref. 4s. 72½	72½	72½	20	UNION PACIFIC 1st 4s. 95½	95	95½	104½
Insp. Cop. 6s. 1922.. 100½	99½	100½	93½	N. Y. Railways adj. 5s. 55½	54½	54½	128	Union Pacific cv. 4s. 90½	90	90	46
Insp. Cop. 6s. 1919.. 98½	97½	98½	175	N. Y. Telephone 4½s. 95½	95½	95½	29	Union Pacific ref. 4s. 90½	90½	90½	8
Interborough-Met. 4½s. 76½	75½	76½	62	N. Y. West. & Boston 4½s. 68½	68½	68½	1	Un. R. R. of S. F. 4s. 50½	50	50	41
Int. R. T. 1st ref. 5s. 98	97½	98	149	Norfolk & Western gen. 6s. 120	120	120	1	U. S. Rubber 6s. 102½	102½	102½	19
Int. Mer. Marine 4½s. 34	33½	34	16	Norfolk & Western ext. 6s. 119	119	119	1	U. S. Steel 5s. 101½	101	101	264
International Paper cv. 5s. 80	80	80	6	Norfolk & Western cv. 4½s. 102½	102½	102½	2	U. S. Steel 5s. reg. 101	101	101	½
International Paper 6s. 100½	100½	100½	1	Norfolk & Western Div. 4s. 88½	88½	88½	5	VIRGINIAN RY. 1st 5s. 98½	97½	97½	26
Iowa Central 1st 5s. 90½	90	90½	22	Norfolk & Western Div. 4s. 89½	89½	89½	1	Va.-Carolina Chem. 5s. 94	93½	93½	3
Iowa Central ref. 4s. 60	49	57½	410	Northern Pacific 4s. 91½	90½	90½	125½	WABASH 1st 5s. 100½	100½	100½	38
K. C. FT. S. & MEM. 4s. 73	73	73	3	Northern Pacific 4s. reg. 90½	90½	90½	1	Wabash ref. 4s. 27	25½	26	71
K. City Southern 4s. 68	68	68	1	Northern Pacific 3s. 64	64	64	49	Wab. ref. 4s. Eq. tr. r. sta. 23½	22½	22½	57
Kansas City Southern 5s. 91½	91	91	11	ONTARIO POWER S. F. 5s. 95½	95½	95½	7	Wabash, Det. & Chi. 5s. 100	100	100	1
LACK. STEEL 5s. 1923.. 91	90½	90½	41	Oregon & Calif 1st 5s. 100½	100½	100½	7	Western Electric 5s. 101½	101½	101½	19
Laclede Gas 1st 5s. 100½	101	101	13½	Oregon R. R. & Nav. 4s. 91	91	91	25	Western Maryland 4s. 69	68½	68½	22
Laclede Gas ref. 5s. 99	98½	99	2	Oregon Short Line 6s. 109½	109½	109½	1	Westhouse E. & M. cv. 5s. 93½	93½	93½	17
Lake Shore 4s. 1928.. 92	91½	92	11	Oregon Short Line ref. 4s. 91½	90½	91	47	West. N. Y. & Penn. 1st 5s. 102	102	102	15
Lake Shore 4s. 1931.. 92½	91½	91½	52	PACIFIC T. & T. 5s. 97½	97½	97½	34	West. Union Tel. col. tr. 5s. 97½	97½	97½	3
Lehigh Valley of N. Y. 4½s. 101½	101	101½	5	Penn. con. 4s. 1948.. 97½	97½	97½	30	West. Union Tel. r. e. 4½s. 91½	90½	91½	21
Lehigh Valley Coal 5s. 104½	104½	104½	1	Penn. 3½s. 1915.. 100	100	100	108	West Shore 4s. 90½	90	90	6
Liggett & Myers 7s. 122½	122½	123½	17	Penn. con. 4½s. w. 1. 104½	104½	104½	661	West Shore 4s. reg. 88½	88½	88½	3
Liggett & Myers 5s. 100½	100	100½	52	Penn. Co. gtd. 3½s. Ser. C. 83	83	83	1	Total sales	\$9,455,500		
Long Island con. 5s. 104½	104½	104½	5	Peoples Gas con. 6s. 114	114	114	1	Government Bonds			
Long Island ref. 4s. 86	85½	85½	4	Peoria & Eastern 1st 4s. 65	65	65	1	U. S. 4s. registered.. 100½	100½	100½	4
Lorillard 7s. 124	123½	124	3	Peoria & Eastern Inc. 4s. 23½	23½	23½	1	U. S. 2s. registered.. 99	99	99	10
Lorillard 5s. 100½	100	100	26	P. C. C. & St. L. 4½s. Ser. A. 101½	101	101	25	Japanese 4½s. 84	82½	83	9
L. & N. A. Knox & Cin. 4s. 88½	88½	88½	4	P. C. C. & St. L. 4½s. Ser. B. 101½	101½	101½	5	Jap. 4½s. 2d Ser. Ger'n sta. 77	76½	76½	20
L. & N. St. Louis Div. 6s. 107½	107½	107½	2	Public Service 5s. 88	87½	88	19	Republic of Cuba 5s. 1914.. 94	94	94	6
L. & N. S. & N. Ala. 5s. 105½	105½	105½	1	RAY CON. COP. cv. 6s. 107	106½	106½	28	Republic of Cuba 4s. 1904.. 95½	95½	95½	9
Louis & Nash. unified 4s. 94	93½	94	18	Ry. S. Spg. Int.-Oc. 5s. 90	90	90	15	Total sales	\$58,000		
MAN. CON. 4s. 91	90	91	14	Reading gen. 4s. 94½	94½	94½	29	State Bonds			
Man. Con. 4s. tax ex. 90½	90½	90½	1	Reading gen. 4s. reg. 92	92	92	5	N. Y. Canal 4½s. 108½	108½	108½	9
Mexican Pet. cv. 6s. Ser. A. 100½	100	100½	7	Rep. Iron & Steel 5s. 1940.. 93	92½	93	5	N. Y. State 4s. 1960.. 100½	100½	100½	1
Mexican Pet. cv. 6s. Ser. C. 100½	100	100½	2	ST. L. I. M. & SO. gen. 5s. 99½	99½	99½	8	Va. def. 6s. B. B. & Co. cts. 56½	55	55	18
Michigan State Tel. 5s. 98½	98½	98½	1	St. L. I. M. & S. R. & G. 4s. 67	67	67	3	Total sales	\$28,000		
MIL. Sparta & N. W. 4s. 91½	91½	91½	5	St. L. R. M. & Pac. 5s. t. r. 81½	80½	81½	6	New York City Issues			
Minn. & St. L. ref. 4s. 60	51½	59	197	St. L. & S. F. Ry. gen. 5s. 100	100	100	11	3½s. Nov. 1954.. 85½	85½	85½	2
Minn. & St. L. con. 5s. 92½	89	92½	44	St. L. & S. F. ref. 4s. t. r. sta. 62	62	62	2	4s. 1955, registered.. 95½	95½	95½	1
Mo., Kan. & Texas 1st 4s. 81	79½	80½	11	St. Louis Southwest 1st 4s. 77	77	77	3	4s. 1936, registered.. 96	96	96	10
Mo., Kan. & Texas 2d 4s. 60	60	60	2½	St. Louis Southwest con. 4s. 59	57	59	17	4s. 1956, registered.. 96	96	96	3
Mo., Kan. & Texas s. f. 4½s. 70½	70½	70½	3	St. P. Min. & Man. con. 6s. 119½	119½	119½	22	4s. 1957.. 96½	96½	96½	10
Mo., Kan. & Texas ext. 5s. 89	89	89	7	Seaboard Air L. adj. 5s. 67½	67½	67½	22	4s. 1958.. 96½	96½	96½	6
Mo., K. & T. of T. 5s. 89	89	89	2	Seaboard Air L. ref. 4s. 67	67	67	1	4s. 1959, registered.. 96½	96½	96½	5
Mo. Pacific 4s. 48	43½	46	20½	Seloto V. & New England 4s. 90	90	90	2	4s. 1959.. 96½	96½	96½	30
Mo. Pacific 5s. 1917.. 94	92½	94	14	Southern Bell Tel. 5s. 98	97½	98	29	4s. 1960.. 100½	100½	100½	52
Mo. Pacific 5s. 1920.. 88½	88½	88½	2	Southern Pacific col. 4s. 83½	83½	83½	6	4½s. 1964.. 100½	100	100½	38½
Mo. Pacific con. 6s. 100½	100½	100½	5	Southern Pacific cv. 4s. 82½	81½	81½	172	4½s. 1963.. 104½	104½	104½	14
Mo. Pacific cv. 5s. 45½	43	44½	32	Southern Pacific ref. 4s. 87	86½	86½	155½	4½s. May, 1957.. 104½	104½	104½	7
Montana Power 5s. Ser. A. 91½	91	91½	38	Southern Pacific cv. 5s. 98½	97½	97½	245	4½s. Nov. 1957.. 104½	104½	104½	11
Morris & Essex ref. 3½s. 84½	84½	84½	10	So. Pac. San. F. Term. 4s. 81½	81	81½	23	Total sales	\$189,500		
Morris & Essex con. 7s. 100½	100½	100½	4	Southern Railway 1st 5s. 100½	99½	99½	87	Grand total	\$9,731,000		
NASH. CHAT. & ST. L. 5s. 105½	105½	105½	4	Southern Railway gen. 4s. 67	65½	66½	39				
Nat. Enam. & Stamp. 5s. 92½	92½	92½	34	So. Ry. Mob. & Ohio col. 4s. 76	75	76	5				
National Tube 5s. 99	99	99	2	Standard Milling 5s. 39	39	39	5				
N. Y. Air Brake 6s. 91	90	91	2	TENN. C. & I. gen. 5s. 100½	100½	100½	5				
N. Y. Central deb. 4s. 74	86½	86½	30	Texas & Pacific 1st 5s. 95½	95½	95½	6				
N. Y. Central gen. 3½s. 80	80	80	24	Texas Co. cv. 6s. 100½	100	100	72				
N. Y. C. Mich. C. col. 3½s. 70	70	70	8								

Transactions on the New York Curb

Week Ended February 13

Sales.	High.	Low.	Last.	Ch'ge.
550..Brit.-Am. Tob., Ord. 18	17½	17½	17½	— ¼
400..Electric Boat	36	36	36	+ 4
200..Electric Boat pf.	56	53	56	+ 3
100..Houston Oil	11	11	11	..
100..Int. Rubber. tr. cts. 7½	7½	7½	7½	..
2,280..Kelly-Springfield	108	110	110	+ 2
1,390..K.-Sp. T. new, 1st pf 85½	82½	84	84	— 1½
215..K.-Sp. T. new, 2d pf 126	119	123	123	+ 6
1..L. V. Coal Sal. Co. 160	160	160	160	— 5
2,500..Manhattan Transit. ..	¾	¾	¾	— ¼
85..Nat. Cloak & Suit.	52	52	52	..
435..Nat. Cl. & Suit pf.	97½	97½	97½	— 1
200..N. Y. Transportation ..	8½	8½	8½	— 1½
6,520..Rik. & Heg. Corp.	7½	7	7½	— ¼
100..Savoy Oil	6½	6½	6½	+ ½
6,200..Sterling Gum, w. 1. 3½	3¼	3¼	3¼	— ¾
163..Stewart Warner	50	50	50	..
550..Tob. Products pf.	93	93½	94	— ¼
1,150..Un. C. St. Co. of Am 94	91½	94	94	+ 1½
23,700..Un. Cigar St., new. 9½	9½	9½	9½	+ ¼
650..Un. C. St. pf., new. 11½	11½	11½	11½	— ½
23,650..Un. Profit Sh., new. 4	3½	3½	3½	+ ½
1,200..Willis-Overland	97	96½	96	— 1½
6,325..World's Film	5	4½	4½	..

Standard Oil Subsidiaries

Sales.	High.	Low.	Last.	Ch'ge.
1,700..Anglo-Am. Oil	14½	13½	14½	+ ¾
89..Atlantic Refining	570	575	575	— 40
68..Buckeye Pipe Lines..115	112	115	115	..
15..Continental Oil	231	232	231	..
15..Crescent Pipe Line.. 41	40	41	41	+ 1
9..Eureka Pipe Line.. 230	215	225	225	— 3
10..Galena-Signal Oil	168	168	168	..
153..Illinois P. L., w. 1. 134	129½	129	129	— 1
5..Indiana Pipe Line	103	103	103	— 2
238..National Transit	35	35	35	..
3..N. Y. Transit	221	221	221	— 7
21..Northern Pipe Line.. 97	93	93	93	— 2
327..Ohio Oil	130	131	131	+ ½
75..Pierce Oil, new	12½	13½	13½	..
187..Prairie P. L., w. 1. 157	147	150	150	— 5
262..Pra. O. & G. ex rts. 235	219	227	227	— 8
5..Solar Refining	242	242	242	— 20
72..South Penn Oil.. 280	270	270	270	— 17
14..Southern Pipe Line..222	221	222	222	+ 2
147..Standard Oil of Cal. 295	291	294	294	— 1
113..Standard Oil of Ind. 440	427	427	427	— 18

Sales.	High.	Low.	Last.	Ch'ge.
25..Standard Oil of Kan. 360	356	360	360	— 10
18..Standard Oil of Ky. 290	250	250	250	— 3
217..Standard Oil of N. J. 406	399	403	403	+ 2
152..Standard Oil of N. Y. 198	194	195	195	+ 1
34..Standard Oil of Ohio. 435	430	435	435	+ 5
154..Union Tank	82½	81½	82½	..
40..Vacuum Oil	192	189	189	— 3

MISCELLANEOUS RIGHTS

110,000..N. Y. Central rights. 1½	1½	¾	..
Mining			
84,200..*Atlanta	35	27½	28 — 2
6,000..*Blue Bell	4½	3½	4 ..
86,000..*Blue Bull	6½	6	6½ + ½
4,550..Bradford Copper	7½	7	7½ + ½
200..Buffalo Mines	¾	¾	¾ — ¼
200..Butte-New York	¾	¾	¾ ..
2,700..Can. Copper	1½	1½	1½ ..
3,100..*Caribou Cobalt	52	45	48 — 6
3,600..*Combination	8	7	8 ..
700..Can. Arizona Smelt..	¾	¾	¾ ..
21,000..*C. O. D.	8½	5	8 + 2
4,000..Can. Nev.-Utah	¾	¾	¾ — ¼
100..Davis-Day Copper..	1½	1½	1½ — ½
4,500..*Dia. Black Butte..	4½	3	4½ + 1
2,100..*Florence	83	62	83 + 16
4,580..Goldfield Con	1½	1	1½ ..
94,300..*Goldfield Merger ..	31	16	27 + 8
4,343..Greene-Can., new ..	28	24	28 + 4
200..*Haltax Tonopah ..	31	30	30 ..
4,000..*Inter. Mines Dev..	17	17	17 — 5
73,500..*Jumbo Extension ..	95	77	86 + 4
1,025..Kerr Lake	5	4½	4½ + ½
15,000..*Kewanaw	28	20	28 + 8
8,900..*Lone Star	9½	8½	9 + 1
500..*McKinley-Darragh..	45	42	43 + 1
1,800..*Nipissing Mines Co.	5½	5½	5½ + ¼
31,000..*Oro	12	10	11 + 1
100..Pacific Smelters	½	½	½ — 1-32
1,450..Standard Silver-Lead	1½	1¼	1¼ — ¼
15,000..Stewart	1½	1½	1½ + ¼
6,500..*Tonopah Merger ..	37	35½	36 ..
1,900..*Tonopah Extension..	2½	2½	2½ ..
1,415..Tonopah M. of Nev..	6½	6½	6½ — ½
2,200..Tularosa	¾	¾	¾ + ¼
1,800..*Tuolumne Copper ..	35	28	32 + 3

Transactions on Other Markets

Week Ended February 13

Baltimore

Sales.	Open.	High.	Low.	Last.	Ch'ge.
26. Baltimore Trust.....	121	121	120	120	..
3. Citizens' Fire.....	50	50	50	50	..
32. Con. Power.....	105	105 1/2	105 1/2	105 1/2	- 1/2
3.155. Cosden Co.....	5	5	5	5	..
21. Farm. & M. Bank.....	45 1/2	45 1/2	45 1/2	45 1/2	+ 1/2
25. Fidelity & Dep.....	148	148	148	148	+ 1
50. Houston Oil.....	10 1/2	11	10 1/2	11	..
7. Maryland Casualty.....	8 1/2	8 1/2	8 1/2	8 1/2	- 1/2
23. Merch. & M. Bank.....	22 1/2	22 1/2	22	22	- 1/2
2. Mercantile Trust.....	172 1/2	172 1/2	172 1/2	172 1/2	..
125. Munsey Tr., Balt. 90	100	100	100	100	..
100. Northern Central.....	85 1/2	85 1/2	85 1/2	85 1/2	- 1/2
352. Un. Rys. & El.....	25	25	25	25	..
20. Union Trust.....	66	66	66	66	..
26. U. S. Fund. & G. 190	101	101	101	101	..
159. Wayland O. & G. 37 1/2	37 1/2	37 1/2	37 1/2	37 1/2	..

4,300	BONDS
\$1,000. At. C. L. conv. 4s. 86	86 1/2
9,000. B. & O. 4s. 94	94 1/2
3,000. Balt. Elec. 5s. 94 1/2	94 1/2
2,000. Carolina Cen. 4s. 85	85
8,000. Chl. Rys. 1st 5s. 97	97 1/2
3,000. C. & S. Wash. 5s. 101	101 1/2
2,000. C. & S. Balt. 5s. 102 1/2	102 1/2
500. City of B. 4s. 94	94
500. City of B. 4s. 97 1/2	97 1/2
4,000. City of B. 4s. 95 1/2	95 1/2
800. City of B. 4s. 95 1/2	95 1/2
200. City of B. 4s. 95 1/2	95 1/2
600. City of B. 4s. 95 1/2	95 1/2
800. City of B. 4s. 95 1/2	95 1/2
200. City of B. 4s. 95 1/2	95 1/2
6,500. City of B. 4s. 95 1/2	95 1/2
300. City of B. 5s. 94 1/2	94 1/2
400. City of B. 5s. 94 1/2	94 1/2
1,000. Coal & Iron Ry 5s. 95 1/2	95 1/2
3,000. Con. Coal Ref. 5s. 94 1/2	94 1/2
15,500. Consol. Coal 5s. 100 1/2	100 1/2
21,000. Consol. Gas 4 1/2s. 93 1/2	93 1/2
5,000. Consol. Gas 5s. 101 1/2	101 1/2
2,000. Con. Power 4 1/2s. 88	88 1/2
5,000. Davidson Chem. 5s. 94	94
7,000. Elk Horn Fuel 5s. 94 1/2	94 1/2
10,000. Fair. & Clk. tr. 5s. 100	100
4,000. Fla. Southern 4s. 84 1/2	84 1/2
7,000. Ga. & Ala. 5s. 102	102 1/2
8,000. Ga. So. & Fla. 5s. 102 1/2	102 1/2
12,000. Ga. Car. & N. 5s. 102 1/2	102 1/2
6,000. Maryland El. 5s. 98 1/2	98 1/2
1,000. M. & St. P. 5s. 101 1/2	101 1/2
23,000. Mt. V. Woodbury	
Cotton Duck 5s. 56	56
1,000. Port. Ry. Ref. 5s. 94 1/2	94 1/2
29,000. U. R. & E. 1st 4s. 83	83 1/2
25,000. U. R. & E. inc. 4s. 60 1/2	60 1/2
1,000. U. R. & E. 1st 5s. 85 1/2	85 1/2
800. U. R. & E. 1st 5s. 86	86
1,000. Va. Midl'd 5th 5s. 102 1/2	102 1/2

\$235,900

Boston

Sales.	Open.	High.	Low.	Last.	Ch'ge.
100. Adventure.....	1	1	1	1	..
68. Atmick.....	265	265	265	265	- 6
21,173. Alaska Gold.....	26 1/2	26 1/2	26 1/2	26 1/2	+ 1/2
5,087. Alaska Gold rts.....	34	35	32	32	+ 1/2
79. Algonah.....	45	50	45	50	..
892. Allouez.....	42 1/2	43 1/2	42 1/2	42 1/2	+ 1/2
2,523. Amalgamated.....	53 1/2	53 1/2	53	54 1/2	+ 1/2
2,462. American Zinc.....	20 1/2	21	19 1/2	19 1/2	- 1/2
810. Ariz. Commercial.....	45	45	45	45	- 1/2
60. Anaconda.....	26 1/2	27 1/2	26 1/2	27 1/2	+ 1/2
10. Bonanza.....	25	25	25	25	- 1/2
555. Butte & Butte.....	2 1/2	2 1/2	2 1/2	2 1/2	+ 1/2
9,710. Butte & Superior.....	46 1/2	47 1/2	46 1/2	46 1/2	+ 1/2
1,033. Calumet & Ariz.....	53 1/2	53 1/2	53 1/2	53 1/2	+ 1/2
65. Calumet & Hecla.....	39 1/2	39 1/2	39 1/2	39 1/2	+ 1/2
60. Centennial.....	17	18 1/2	17	18 1/2	+ 1/2
911. Chino.....	35 1/2	37	35 1/2	36 1/2	+ 1/2
1,033. Copper Range.....	38 1/2	39 1/2	38 1/2	38 1/2	+ 1/2
115. Daly-West.....	2	2	2	2	..
1,335. East Butte.....	8 1/2	9 1/2	8 1/2	9 1/2	+ 1/2
165. Franklin.....	5	5 1/2	5	5 1/2	+ 1/2
2,987. Granby.....	65 1/2	66	65 1/2	65 1/2	+ 1/2
4,167. Greene-Canaan.....	23 1/2	24 1/2	23 1/2	24 1/2	+ 1/2
155. Hancock.....	12	12	11 1/2	11 1/2	+ 1/2
20. Hedley Gold.....	28	28	28	28	..
85. Inspiration.....	18 1/2	19 1/2	18 1/2	19 1/2	+ 1/2
575. Indiana.....	4	4	4	4	- 1/2
30. Isle Creek.....	45 1/2	45 1/2	45	45	..
50. Isle Creek pf.....	87 1/2	88	87 1/2	88	+ 1/2
675. Isle Royale.....	21	22	21	22 1/2	+ 1
212. Kerr Lake.....	4 1/2	5	4 1/2	4 1/2	- 1/2
25. Keewenaw.....	3	3	3	3	+ 1/2
310. Lake Copper.....	6 1/2	6 1/2	6 1/2	6 1/2	..
156. La Salle.....	4 1/2	4 1/2	4 1/2	4 1/2	+ 1/2
670. Mass. Consol.....	2 1/2	3 1/2	2 1/2	3 1/2	+ 1/2
205. Mayflower.....	5	5 1/2	5	5	..
90. Miami.....	18 1/2	19 1/2	18 1/2	19 1/2	+ 1/2
50. Mason Valley.....	1 1/2	1 1/2	1 1/2	1 1/2	..
850. Mohawk.....	60	60 1/2	57 1/2	58 1/2	- 1/2
325. Nevada Consol.....	12 1/2	12 1/2	12	12 1/2	+ 1/2
1,535. New Arcadian.....	5 1/2	5 1/2	5 1/2	5 1/2	- 1/2
815. Nipissing.....	5 1/2	5 1/2	5 1/2	5 1/2	..
2,516. North Butte.....	23	24 1/2	23	23 1/2	+ 1/2
902. Old Colony.....	4 1/2	4 1/2	4 1/2	4 1/2	+ 1/2
225. Old Dominion.....	43 1/2	44 1/2	43 1/2	44 1/2	+ 1/2
120. Ojibway.....	90	90	90	90	+ 1/2
530. Osceola.....	68	72	68	71	+ 1/2
400. Pond Creek.....	14 1/2	14 1/2	14	14 1/2	+ 1/2

Sales.	Open.	High.	Low.	Last.	Ch'ge.
213. Quincy.....	55 1/2	56	55 1/2	56	+ 1
135. Ray Con. Copper.....	17 1/2	17 1/2	17 1/2	17 1/2	+ 1/2
1,217. St. Mary's Land.....	31	31	29 1/2	31	- 1/2
345. Shannon.....	54 1/2	54 1/2	54 1/2	54 1/2	..
215. Shattuck.....	23 1/2	23 1/2	23 1/2	23 1/2	..
749. Superior.....	27 1/2	28 1/2	27 1/2	28 1/2	+ 1
220. Superior & Boston.....	1 1/2	1 1/2	1 1/2	1 1/2	..
330. Tamarack.....	31 1/2	32 1/2	31 1/2	32 1/2	+ 1/2
129. Trinity.....	2 1/2	2 1/2	2 1/2	2 1/2	- 1/2
6,551. U. S. Smelting.....	20 1/2	20 1/2	20 1/2	20 1/2	- 1/2
957. U. S. Smelting pf.....	39 1/2	42 1/2	39 1/2	42 1/2	+ 1/2
1,690. Utah Apex.....	20	24 1/2	20	24 1/2	..
920. Utah Consol.....	10	10 1/2	10	10 1/2	+ 1/2
428. Utah Copper.....	52 1/2	54 1/2	52 1/2	54 1/2	+ 1
100. Victoria.....	1 1/2	1 1/2	1 1/2	1 1/2	- 1/2
3,041. Wolverine.....	41	50	41	50	+ 1/2

\$4,841

RAILROADS.				
10. A. T. & S. F.....	95½	95½	95½	..
20. A. T. & S. F. pf.....	97½	98¼	97½	98½ ..
130. Boston & Albany.....	100	100	100	..
231. Boston Elevated.....	92	92	91	91 - 1
111. Boston & Lowell.....	115	115	112	112 - 8
235. Boston & Maine.....	21½	22	20	20½ ..
14. Boston & Me. pf.....	32½	32½	32	32 ..
10. C. J. R. & U. S. Y.....	157	157	157	..
84. C. J. R. & U. S. Y. pf.....	164½	164½	164½	..
502. Fitchburg pf.....	54½	55	51	51½ + ½
10. Maine Central.....	96	96	96	..
251. Mass. Electric.....	7	7½	7	7 ..
95. Mass. Electric pf.....	44	44	43	44 + 1
951. N. Y. N. H. & H. 50	51	49	49	- 1½
1. Old Colony.....	150½	150½	150½	..
8. Prov. & Worcester.....	205	205	205	..
10. Rutland pf.....	20	20	20	..
107. Union Pacific.....	118½	120½	118½	120½ + 1½
10. Union Pacific pf.....	80½	80½	80½	..
100. Vermont & Mass.....	106	106	104	- 5
72. West End.....	71	71	70	- 1
23. West End St. pf.....	92½	93	92½	92½ - 1

\$2,500

MISCELLANEOUS.				
541. Am. Ag. Chem.	51	51	50	50 + 1/2
101. Am. Ag. Chem. pf. 92	92 1/2	99	90	- 1 1/2
20. Am. Loco. pf.	83	83	83	..
10. Am. Pneus. Serv. . . .	2 1/2	2 1/2	2 1/2	- 1/2
55. Am. Phos. S. pf. . . .	17 1/2	17 1/2	17 1/2	+ 1/2
981. Am. Sugar	105 1/2	105 1/2	104	+ 1 1/2
204. Am. Sugar pf.	113	100 1/2	112	+ 1/2
3,149. Am. Tel. & Tel. . . .	120 1/2	119 1/2	120 1/2	+ 1/2
215. Am. Woolen pf. . . .	78	78 1/2	78	7 1/2 + 1/2
15. Amoskeag	62	62 1/2	62	62 + 1/2
54. Amoskeag pf.	101	101	100	- 1
13. At. G. & W. Ind. 5 1/2	5 1/2	5 1/2	5 1/2	..
150. East Boston Land 9 1/2	10	9 1/2	10	+ 1/2
49. Edison	258	255 1/2	255 1/2	- 2 1/2
37. Gen. Electric	142	141 1/2	142 1/2	+ 1
4. Ga. Ry. & Elec. 120	120	120	120	..
190. Mass. Gas	83 1/2	83	82 1/2	- 1/2
125. Mass. Gas pf.	91	91 1/2	90	- 1
155. McElwaine pf.	101 1/2	101 1/2	101 1/2	- 3/4
74. Mergenthaler	160	165	154	165 - 5
50. Miss. River Power 12 1/2	12 1/2	12 1/2	12 1/2	..
20. Miss. River P. pf. 39	40	39	40	..
50. New Eng. Tel.	141	141	140	- 1
217. Pullman	152	152 1/2	151 1/2	..
215. Swift & Co.	108	108 1/2	108	..
27. Torrington	29	29	28 1/2	- 1/2
20. Torrington pf.	27	27	27	- 1/2
622. United Fruit	116 1/2	117 1/2	116 1/2	- 1/2
1,573. Un. Shoe Machine 55 1/2	55 1/2	54 1/2	54 1/2	- 1/2
415. Un. Shoe M. pf. . . .	28 1/2	29	28 1/2	- 1/2
5,230. U. S. Steel	40 1/2	41 1/2	40 1/2	43 1/2 + 3 1/2
182. U. S. Steel pf.	103 1/2	103 1/2	103 1/2	+ 1/2
1,169. Western Union. . . .	64 1/2	64 1/2	64	- 1/2

\$5,831

BONDS.					
\$5,000. Am. Ag. Ch. 5s. 100½	100½	100½	100½	+	½
31,000. Am. T. & T. 4½s. 89	89	88½	88½	..	..
3,800. Am. T. & T. 4½s. 90½	90½	90	90	-	½
7,000. A. G. & W. I. 5s. 61	61	60	60	-	1
100. A. T. & S. F. 4s. 93½	93½	93½	93½	..	..
4,000. Am. Zinc 5s. 98	98	98	98	..	..
4,000. C. B. & Q. H. L.					
Div. 5½s.	81½	81½	81½	81½	..
3,000. C. B. & Q. Den. 4s. 90	90	98½	98½	98½	..
12,000. C. B. & Q. Jt. 4s. 90½	90½	90	90	90	..
3,000. C. J. & U. S. Y. 5s. 100½	100½	100½	100½	100½	..
10,000. M. Gas 4½s. 99½	99½	99½	99½	99½	..
11,000. New Eng. Tel. 5s. 100½	100½	100½	100½	100½	..
100. So. Bell Tel. 5s. 97½	97½	97½	97½	97½	..
17,000. Swift & Co. 5s. 96½	96½	96	96	96	+ ½
1,000. U. S. Steel 5s. 100½	100½	100½	100½	100½	..
1,000. Un. Fruit 4½s. 94½	94½	94½	94½	94½	..
15,000. W. T. & T. 5s. 96½	96½	96½	96½	96½	..

\$132,000

Chicago

Sales.	Open.	High.	Low.	Last.	Ch'ge.
47. Am. Tel. & Tel.....	120 1/2	120 1/2	120 1/2	120 1/2	..
70. Booth Bros. pf.....	71	72	71	72	+ 1/2
350. Chl. Pne. Tool.....	47 1/2	50	47	50	+ 1/2
575. Chl. Rys. Ser 2.....	20 1/2	20 1/2	20 1/2	20	..
50. Chl. Rys. Ser 4.....	2 1/2	2 1/2	2 1/2	2 1/2	..
607. Common Edison.....	137 1/2	137 1/2	137 1/2	137 1/2	+ 1/2
82. Diamond Match.....	96	96	96	96	..
40. Deere & Co. pf.....	88 1/2	88 1/2	88 1/2	88 1/2	- 1/2
204. Hart, Schaffner & Marx pf.....	100 1/2	100 1/2	100 1/2	100 1/2	..
15. Illinois Brick.....	62	62	62	62	..
30. Int. Harv. N. J. 96	96	96	96	96	..
169. K. C. Ry. & L. 30	30	30	30	30	+ 1/2
339. K. C. Ry. & L. c. 30	30 1/2	30 1/2	30 1/2	30 1/2	..
59. K. C. Ry. & L. pf. 53	57	57	57	57	+ 1/2

Sales.	Open.	High.	Low.	Last.	Net Ch'ge.
30. K. C. Ry.&L. pf.c. 53	53	53	53	53	..
41. Mont. Ward pf.....	112 1/2	112 1/2	112 1/2	112 1/2	..
23. Nat. Biscuit.....	122	122	122	122	..
127. Nat. Carbon.....	120	120	120	120	- 1/2
43. Nat. Carbon pf.....	120	120	120	120	..
185. People's Gas.....	118 1/2	119	118 1/2	118 1/2	- 1/2
120. Public Service.....	79 1/2	79 1/2	79	79	+ 1/2
112. Public Service pf. 97	97	97	96 1/2	96 1/2	+ 1/2
2. Pacific Gas.....	42	42	42	42	..
60. Quaker Oats.....	23 1/2	23 1/2	23 1/2	23 1/2	+ 1/2
112. Quaker Oats pf. 104 1/2	104 1/2	104 1/2	104	104	..
25. Rumely (M.) Co. 4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	..
1,304. Sears-Roebuck.....	507	507	503	505	+ 1/2
165. Stew. War. Speed. 50 1/2	52	52	50 1/2	52	+ 1 1/2
423. Swift & Co.....	108 1/2	108 1/2	108 1/2	108 1/2	..
374. Union Carbide.....	160	160 1/2	159	160	..
50. U. S. Steel.....	41 1/2	41 1/2	41 1/2	41 1/2	+ 1/2

Transactions on Other Markets

Sales.	Open.	High.	Low.	Last.	Net Ch'ge.
1,000 L.V. cons. 4 1/2% 100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	..
2,000 L. Val. Coal 5% 104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	..
2,000 Market St. El. 4% 93	93	93	93	93	..
1,000 Penn. 4% 194 1/2	194 1/2	194 1/2	194 1/2	194 1/2	..
50,000 Penn. c. 4 1/2% w. 130 1/2	130 1/2	130 1/2	130 1/2	130 1/2	..
2,000 P. Ry. 4% t. r. 82	82	82	82	82	..
5,000 P. C. C. & St. L. 4 1/2%	101 1/2	101 1/2	101 1/2	101 1/2	..
Series A.....101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	..
2,000 Phila. Elec. g. 5% 102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	..
9,000 Phila. Elec. 4% 78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	..
400 Phila. El. 4% sm. 80	80	80	80	80	..
300 Phila. El. 5% sm. 101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	..
1,123 Phila. Co. scrip. 16 90	90	90	90	90	..
3,881 Phila. Co. scrip. 18 80	80	80	80	80	..
20,000 Reading gen. 4% 94 1/2	94 1/2	94 1/2	94 1/2	94 1/2	..
5,000 Reading-J. C. 4% 93 1/2	93 1/2	93 1/2	93 1/2	93 1/2	..
10,000 U. S. 2% reg. 90	90	90	90	90	..
4,000 Union Ry. 4% t. r. 73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	..
2,000 Weisbach 5% 80	80	80	80	80	..
1,000 West J. & Sea. 4% 95 1/2	95 1/2	95 1/2	95 1/2	95 1/2	..

\$228,014

Pittsburgh

Sales.	Open.	High.	Low.	Last.	Net Ch'ge.
150 Am. W. Glass pf. 113	113	113	113	113 1/2	+ 1/2
220 Am. Sewer Pipe. 18 1/2	18 1/2	18 1/2	18 1/2	18 1/2	..

Notes—Short Term Values—Equipments

Saturday, February 13

Name.	Rate.	Maturity.	Bid.	Ask.	Yield.
Amalgamated Copper...5	Mar. 15, 1915	100%	100 1/2	100 1/2	2.50
American Locomotive...5	July, 1915	100%	100 1/2	100 1/2	3.35
Am. Tel. & Tel. sub...5	Apr. 1916	100%	100 1/2	100 1/2	4.60
American Tob. Scrip...6	Sept. 1915	101	101 1/2	101 1/2	3.15
Argentine Govt...6	Dec. 15, 1915	100%	100 1/2	100 1/2	5.40
Argentine Govt...6	Dec. 15, 1915	100%	100 1/2	100 1/2	5.75
Argentine Govt...6	Dec. 15, 1915	100%	100 1/2	100 1/2	5.85
Baltimore & Ohio...4 1/2	June, 1915	100%	100 1/2	100 1/2	3.00
Bethlehem Steel...5	Jan. 1, 1915	100%	100 1/2	100 1/2	2.50
Brooklyn Rapid Transit...5	July, 1915	95%	100	100	5.00
Canadian Pacific...6	Mar. 2, 1915	102 1/2	103 1/2	103 1/2	5.50
Chesapeake & Ohio...5	June, 1915	93 1/2	92	92	7.45
Chicago & West. Ind...5	Sept. 1915	100	100 1/2	100 1/2	4.50
Chicago Elevated Rys...5	July, 1916	50 1/2	50 1/2	50 1/2	7.60
City of Montreal...5	Dec. 1917	90 1/2	90 1/2	90 1/2	4.95
Consum. Power...6	May 1, 1917	97 1/2	99	99	6.50
Erie Railroad...5	Apr. 1915	100	100 1/2	100 1/2	3.00
Erie Railroad...5	Oct. 1915	100 1/2	100 1/2	100 1/2	4.20
Erie Railroad...5 1/2	Apr. 1917	97 1/2	98	98	6.50
General Motors...6	Oct. 1915	101 1/2	101 1/2	101 1/2	3.60
General Rubber...4 1/2	July, 1915	100	100 1/2	100 1/2	3.50
Harlem River & Port...5	May, 1915	98 1/2	99 1/2	99 1/2	6.50
Havana El. Ry. L. & P. 6	Sept. 1, 1916	90 1/2	90 1/2	90 1/2	8.80
Hocking Valley...6	Nov. 1915	101	101 1/2	101 1/2	4.20
International Harvester...5	Feb. 15, 1915	96 1/2	100	100	5.00
Lackawanna Steel...5	Mar. 1915	95 1/2	100 1/2	100 1/2	4.10
Lake Shore & Mich. So. 5	Sept. 1915	100 1/2	100 1/2	100 1/2	3.90
Lake Shore & Mich. So. 5	Dec. 1915	100 1/2	100 1/2	100 1/2	3.90
Louisville Gas & Elec...6	Apr. 1916	96 1/2	97 1/2	97 1/2	6.75
Minn. General Electric...6	June, 1915	98 1/2	100	100	6.00
Missouri Pacific...6	June, 1915	99	92	92	30.00
Montreal Tram. & Pow. 6	Apr. 1915	100	100 1/2	100 1/2	3.00
New England Nav...6	May, 1917	92 1/2	93 1/2	93 1/2	9.70
N. Y. C. & H. R. R. 4 1/2	Apr. 1915	100 1/2	100 1/2	100 1/2	3.00
N. Y. C. & H. R. R. 4 1/2	May, 1915	100 1/2	100 1/2	100 1/2	2.75
N. Y. C. & H. R. R. 4 1/2	Sept. 15, 1915	100 1/2	100 1/2	100 1/2	4.15
N. Y. C. & H. R. R. 4 1/2	Oct. 1915	100 1/2	100 1/2	100 1/2	4.29
N. Y. C. & H. R. R. 4 1/2	May, 1915	98 1/2	99 1/2	99 1/2	6.80
Northern States Power...6	June, 1917	98 1/2	99 1/2	99 1/2	6.25
Pacific Gas & Electric...5	Dec. 15, 1915	100	100 1/2	100 1/2	4.55
Penn. R. R. conv...3 1/2	Oct. 1915	100	100 1/2	100 1/2	3.10
Pub. Serv. Corp. of N. J. 5	Mar. 1916	99 1/2	100	100	5.00
Seaboard Air Line...5	Mar. 1916	98 1/2	100	100	5.00
Southern Railway...5	Feb. 1916	98 1/2	100	100	5.00
Southern Railway...5	Mar. 1917	98 1/2	98 1/2	98 1/2	5.75
Sulzberger & Sons...6	June, 1916	96 1/2	100 1/2	100 1/2	5.85
U. S. Smelt. R. & M...5	June, 1918	94	96	96	6.40
United Fruit...6	Jan. 15, 1916	97 1/2	98	98	6.85
United Fruit...6	May, 1917	101	101 1/2	101 1/2	6.35
United Fruit...6	May, 1918	97 1/2	98 1/2	98 1/2	5.55
Utah Company...6	Apr. 1917	97 1/2	98 1/2	98 1/2	6.85
West. Penn. Traction...6	Mar. 1917	96	96 1/2	96 1/2	6.80
Western Power...6	July, 1915	99 1/2	100 1/2	100 1/2	5.00
West. States Gas & Elec. 6	Oct. 1917	96	97 1/2	97 1/2	7.00

RAILWAY EQUIPMENT BONDS

The following are quoted on a percentage basis:

Name.	Maturity.	Rate.	Bid.	Ask.
Atlantic Coast Line 1914-21	4 1/2%	4.00	4.45	4.45
Baltimore & Ohio 1914-23	4 1/2%	4.42	4.50	4.50
Bul. R. & P. 1914-30	4 1/2%	4.05	4.50	4.50
Canadian Pacific 1915-28	4 1/2%	4.65	4.75	4.75
Ches. & Ohio 1914-17	4 1/2%	4.90	4.70	4.70
Chicago & N. W. 1914-23	4 1/2%	4.55	4.40	4.40
Chi. Ind. & Louis. 1914-23	4 1/2%	5.25	4.90	4.90
Chi. St. L. & N. O. 1915-24	5	4.70	4.60	4.60
C. C. & St. L. 1915-29	5	5.10	5.00	5.00
Del. & Hudson 1922	4 1/2%	4.65	4.45	4.45

Consult us before ordering.
Quality and service guaranteed.

ALBERT B. KING & CO., Inc.

Makers of Bonds for 28 Years

206 Broadway (Tel. Cart. 324.) New York.

Sales.	Open.	High.	Low.	Last.	Net Ch'ge.
2,455 Col. Gas & Elec. 11	11 1/2	10 1/2	10 1/2	10 1/2	- 1/2
15 Canby River Gas. 24	24	24	24	24	..
305 Crucible Steel 13 1/2	14	13 1/2	13 1/2	14	+ 1
305 Crucible Steel pf. 78 1/2	80	78 1/2	78 1/2	80	+ 1
20 Harb. W. Ref. pf. 98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	..
250 Independent Brew 23 1/2	23 1/2	23 1/2	23 1/2	23 1/2	..
652 Ind. Brew. pf. 29	29	29	29	29	..
100 La Belle Iron 29	29	29	29	29	..
143 Lone Star Gas 94 1/2	94 1/2	94 1/2	94 1/2	94 1/2	..
200 Mfrs. L. & H. 40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	..
280 Nat. Fireproofing 5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	..
873 Nat. Firepf. pf. 20	20	20	20	20	..
180 Ohio Fuel Oil 14 1/2	14 1/2	14 1/2	14 1/2	14 1/2	..
180 Ohio Fuel Supply 40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	..
80 Oklahoma Gas 57	57	57	57	57	..
70 Osage & Okla. 67 1/2	67 1/2	67 1/2	67 1/2	67 1/2	..
128 Pittsburgh Brew. 5	5	5	5	5	..
10 Pitts. Brew. pf. 21	21	21	21	21	..
250 Pitts. Coal 19	19	19	19	19	..
147 Pitts. Coal pf. 91	91	91	91	91	..
38 Pitts. Plate Glass 107	107	107	107	107	..
10 Pitts. Oil & Gas 6	6	6	6	6	..
400 Pitts. Silver Peak 13	13	13	13	13	..
1,320 Pure Oil 14 1/2	15	14 1/2	14 1/2	15	..
1,200 San Toy 11	11	11	11	11	..
171 Union S. & Signal 96	96	96	96	96	..
48 Union Gas 131	131	131	131	131	..
105 U. S. Steel 41 1/2	41 1/2	41 1/2	41 1/2	41 1/2	..
257 Westhouse A. B. 120	120	120	120	120	..
40 Westhouse Mach. 12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	..
113 Westhouse Elec. 35 1/2	35 1/2	35 1/2	35 1/2	35 1/2	..

13,454

BONDS

25,000 Ind. Brew. 6% 60	60	59 1/2	59 1/2	..
25,000 Pitts. Coal 5% 83	83	83	83	+ 3
12,000 Pitts. Brew. 6% 62	62	62	62	..

\$45,000

Utilities

The Year's Work of the Oregon Commission

A Review of Commission Regulation and of Public Utility Earnings in That State Last Year

[The following summary, prepared for THE ANNALIST by the Railroad Commission of Oregon, presents briefly the more important work accomplished by the commission in the public utility field in 1914, as well as a general review of the progress of the industry in that State.]

THE jurisdiction of the Oregon Commission extends to all public utilities of the State except those owned or operated by cities. It has possessed this jurisdiction since December, 1912, and during this time 117 formal complaints have been filed. During the last year the Engineering Department has made inventories of the property of public utility companies reaching an approximate aggregate valuation of \$45,000,000. Most important of these is the Portland Railway, Light and Power Company, which operates in Portland and surrounding territory, and serves fully one-half the people of the State with light and power facilities.

A PENDING INVESTIGATION

One of the most important pending matters is an investigation of the rates and service of the Pacific Telephone and Telegraph Company (Bell system) covering the entire State. The first hearings have been held and a large quantity of data has been gathered for the expeditious consideration of this inquiry.

The commission has prescribed standards for the measurement of service conditions for gas, electric, and water utilities, which became effective July 1, 1914, and have brought about decided improvements throughout the State.

In addition to investigation of the Portland Railway, Light and Power Company the commission is engaged in the valuation of the Eastern Oregon Light and Power Company, operating in a large territory east of the Cascade Mountains, and the California-Oregon Power Company, which has plants in the leading cities and towns in the southern part of the State. It thus has under way valuation cases involving the three great electric utilities of the State. Numerous water and telephone company properties have been valued and rates established.

Attention has been given to the elimination of electric wiring hazards, and the commission reports 376 cases in thirty-six cities and towns covering 2,159 hazards when individual wires are counted as separate elements of danger. Old-type construction has been removed and standard requirements fixed by the commission substituted.

REVENUES AND EXPENSES

Operating revenues and expenses of all utilities except street railways (the latter being included in the figures for railroads and not segregated therefrom) are as follows:

Electric Utilities—Operating revenues, \$4,016,911.51; expenses, \$1,749,312.72; operating income, \$2,267,598.79; taxes paid in Oregon, \$355,352.74; net operating revenue, \$2,822,346.05.

Telephone Utilities—Operating revenues, \$157,739.60; expenses, \$182,807.58; operating deficit, \$25,067.98; taxes paid in Oregon, \$1,467.80; net operating deficit, \$26,535.78. Western Union omitted because Oregon and interstate business could not be segregated.

Water Utilities—Operating revenues, \$3,016,741.82; expenses, \$1,809,484.41; operating income, \$1,207,257.41; taxes paid in Oregon, \$157,017.80; net operating revenue, \$1,050,239.61.

Water Utilities—Operating revenues, \$312,608.77; expenses, \$157,967.37; operating income, \$154,641.40; taxes paid in Oregon, \$24,632.34; net operating revenue, \$129,979.06.

Little new legislation affecting the commission is in prospect. The Legislature has just assembled for its biennial session.

Members of the commission have expressed themselves as favorable to a law providing for a certificate of public convenience and necessity, but it is unlikely that any substantial changes will be made in the commission's duties at the present time, in so far as they affect public utilities.

Sanderson & Porter ENGINEERS

San Francisco, NEW YORK, Victoria, B. C.
Nevada Bank Bldg. 82 WILLIAM ST. Drake Block.

PUBLIC UTILITY NEWS

Colorado Power Company

Gross earnings for the year ended Dec. 31 last were \$740,503, an increase of \$54,284 over 1913, and net \$478,712, a gain of \$15,413.

Detroit United Railway

Earnings and disbursements for 1914, compared with those for 1913, were:

	1914.	1913.
Gross earnings	\$12,240,004	\$12,723,828
Operating expenses	8,702,660	8,694,221
Net earnings	3,537,344	4,029,598
Other income	273,728	251,938
Total income	3,811,072	4,281,535
Interest and taxes	2,166,072	2,151,058
Balance	1,645,000	2,130,477
Depreciation and reserve	344,000	600,000
Balance for dividends	1,301,000	1,530,477
Dividends	750,000	750,000
Surplus	551,000	780,477

Fairmont Gas Company

James C. Watson of Fairmont, W. Va., has been elected President of the company to succeed Jere H. Wheelwright, who retired, and John M. Daniel, President of the Union Trust Company of Baltimore, has been elected Vice President to succeed Mr. Watson.

Federal Light and Traction

Income account for 1914 and 1913 compares as follows:

	1914.	1913.
Gross earnings	\$227,905	\$219,869
Operating expenses and taxes	131,530	151,702
Net earnings from sub. cos.	96,135	68,167
Federal Light and Traction	4,049	1,637
Total income	100,184	66,530
Interest charges	51,115	46,110
Net income	49,069	20,420

For the year ended Dec. 31:

Gross earnings	2,416,960	2,272,174
Operating expenses and taxes	1,498,684	1,443,234
Net earnings subsidiary companies	918,270	828,940
Federal Light and Traction Co.	29,623	36,640
Total income	888,653	892,300
Interest charges	586,155	531,787
Central Ark. Ry. and Lt. div.	84,000	63,000
Federal Light and Traction div.	112,500	150,000
Net income	105,998	147,513

Halifax Electric Tramway

Earnings for the year 1914 compared with those of the previous year were:

	1914.	1913.
Total gross earnings	\$645,241	\$605,933
Expenses	375,423	337,008
Net earnings	269,818	268,925
Interest	30,224	30,000
Balance	239,594	238,925
Renewals, &c.	780	8,618
Balance	238,814	230,307
Dividend	112,000	112,000
Surplus	126,814	118,307

Interborough-Metropolitan

The United States Court of Appeals has unanimously affirmed the decision of Judge Hough dismissing the suit of Clarence Venner to break up the Interborough-Metropolitan as a monopoly, and to declare void a mortgage made by the Interborough Rapid Transit Company to the Morton Trust Company as Trustee.

Kansas City Railway & Light

The plan for reorganization filed in the Federal Court at Kansas City, Mo., provides for issues of mortgage securities to be exchanged for \$24,320,000 overdue securities and to retire \$3,100,000 due in 1922 and 1926. The \$9,407,500 preferred and \$9,543,080 common stocks of the company outstanding in the hands of the public will remain undisturbed. To meet immediate working capital requirements of \$3,400,000 new 25-year 6 per cent. second lien railway and light notes will be issued, the security being secondary to that behind the first lien notes.

Kings County Electric Light and Power Company

Combined income account for 1914 compares as follows with the two years preceding:

	1914.	1913.	1912.
Gross	\$6,244,385	\$5,635,200	\$5,167,669
Net after tax	3,651,029	2,796,738	2,488,966
Depreciation	974,497	788,898	700,639
Balance	2,676,532	2,007,840	1,788,326
Other income	72,504	72,080	62,502
Total income	2,749,037	2,079,920	1,850,829
Bond discount	20,268	20,268	20,268
Fixed charges	844,186	856,826	878,675
Surplus	*1,284,581	1,202,825	951,884
Dividends	1,657,228	970,428	800,000
Surplus	227,353	232,397	151,884
†Payment	66,596	56,654	48,711
Surplus	160,757	175,743	103,173
†Previous surplus	1,839,147	1,690,625	1,662,495
P. & L. surplus	2,019,904	1,866,368	1,765,668

*Equal to 9.65 per cent. on \$13,308,100 stock compared with 9.29 per cent. earned on \$12,942,000 in previous year. †Payment to Brooklyn Edison investment fund in accordance with employees' profit-sharing plan. ‡After miscellaneous adjustments.

Louisville Gas and Electric

H. M. Byllesby reports that within a year after the consolidation of the lighting companies in Louisville, Ky., the number of users of electric light in that city had increased 6,015, or 35 per cent., and the total connected electric load gained 8,642 kilowatts, or 24 per cent.

United Gas & Electric
2nd Preferred

H. F. McConnell & Co.

25 Pine St., Tel. 6064 John New York.

People's Gas Light Company

Income account for three years compares as follows:

	1914.	1913.	1912.
Gross	\$16,800,538	\$16,825,534	\$16,370,936
Expenses	10,011,034	10,407,956	10,267,620
Net	6,789,505	6,417,578	6,103,317
Interest	2,360,000	2,236,793	2,193,606
Balance	4,398,905	4,180,785	3,909,711
Depreciation	1,106,437	1,233,721	1,269,961
Surplus	*3,292,468	2,947,064	2,639,750
Dividends	2,964,774	2,537,500	2,450,000
Surplus	327,694	349,564	189,750

*Equal to 8.55 per cent. earned on \$38,500,000 capital stock against 7.49 per cent. on same stock previous year.

United Railways of St. Louis

The company reports for the year ended Dec. 31, in comparison with the preceding year:

	1914.	1913.	Decrease.
Gross earnings	\$12,450,924	\$12,702,644	\$251,720
Net aft. op. ex. & taxes	3,126,296	3,559,709	433,407
Interest charges	2,618,255	2,660,673	42,418
Surplus	508,040	899,029	390,989

News Digest

FORECAST AND COMMENT

George W. Perkins

The responsibility for future prosperity is solely up to the sober, able business men of this country. They can no longer shirk this responsibility without disastrous results. They have shirked it right and left, and have only been saved up to date because of the unsurpassed resources of our land and the indomitable energy of our men.

Dun's Review

Most of the developments are along lines of further strengthening of confidence and a moderate, though perceptible, expansion in trade activity. Financially the United States is becoming sounder and stronger every day.

Broadstreet's

Gains in trade continue of a small though cumulative character, with actual improvement still trailing behind optimistic sentiment. Likewise industries, notably iron and steel, coke, textiles, and automobile manufacturing, are rounding into better shape, but concededly at a slow pace, and in consequence unemployment, the proportions of which have probably been overexaggerated by many, is giving way to increased employment and larger pay rolls.

Ambassador Nulien of Chile

If, as a consequence of the European events of this mournful year, and as a result of the vigorous movement now going on in this country for the tightening of the trade bonds with South America, and through the greater facilities to be afforded by the Panama Canal, we succeed in diviating the currents which up to the present have led toward Europe almost all of our economic activities, you may rest assured of finding in our markets a vast field for an honest commercial interchange reciprocally advantageous. In Chile, particularly, the topography of the land affords splendid facilities for our industrial development.

Iron Trade Review

More attention apparently is being given to the favorable factors pointing toward present and future improvement in the steel industry, and the tone gradually is becoming more confident. The recent growth in the value of business is making further progress, though the gradations of change from week to week, generally speaking, are of mild character.

James A. Farrell (President United States Steel Corporation)

There is a strong sentiment for co-ordinated effort in the trade activities; confidence in the business future of the country is growing. Our internal conditions are better than they have been for a long time and, due to easier financial circumstances and an export movement of unexampled volume in foodstuffs and other commodities, a balance of trade is piling up which will place the business of the country upon firm foundations.

Mayor Mitchell of New York

All business is going through a difficult stage. Great problems have presented themselves. From the condition that has confronted us recently better times are going to come.

John V. Farwell Company, Chicago

The large number of retail merchants and buyers in the market this week on account of the Fashion Show is making wholesale dry goods business very brisk. The attendance has been unusually gratifying.

Marshall Field & Co.

More than double the number of buyers visited the market as compared with the same week a year ago.

John Moody

As time goes on during the next two or three months, we are likely to see the abnormal international trade situation made still more abnormal. Since the first of the year there has undoubtedly been a steady but quiet liquidation of American securities by foreign investors, but the reason why this liquidation has not been felt in the New York markets, and has not created any serious apprehension, is that our own exchange situation is so exceptionally strong that the sales of securities in this market are having no effect on money conditions. Instead of shipping us gold as they normally would, the foreign markets are sending us back as large a part of our securities as they care to let go at the present time.

GENERAL

Financial Chronology

Monday, Feb. 8

Stock market strong. Money on call, 2½ per cent. Demand sterling, \$4.83.

Tuesday, Feb. 9

Stock market closes at a reaction from early strength. Money on call, 2½ per cent. Demand sterling, \$4.82½, the lowest level since 1907.

Wednesday, Feb. 10

Stock market recovers. Directors of the New York Central approve the issuance by the company of \$100,000,000 6 per cent. convertible debenture bonds. United States Steel Corporation gains 411,928 tons in unfilled orders in January, with a total of 4,248,571 tons on hand at the end of the month. Bank of England releases from its special gold reserve at Ottawa \$2,500,000 for shipment to this city. Money on call, 2½ per cent. Demand sterling, \$4.83½.

Thursday, Feb. 11

Stock market strong. Interstate Commerce Commission renders decision in intermountain rate cases, modifying in favor of the railroads previous order of the commission. Money on call, 1½@2½ per cent. Demand sterling, \$4.82½, a new low point since 1907.

Friday, Feb. 12

Holiday—Stock market closed.

Saturday, Feb. 13

Stock market reactionary.

Stock Exchange Minimum Prices

Date of Change and Stock	Min. Price Reduced.	To.	Effective.
Feb. 8..American Express	85	83	Feb. 9
Feb. 8..Int. Harvester Corp. pf.103	103	100	Feb. 9
Feb. 8..Loose Wiles Biscuit.....	23	20	Feb. 9
Feb. 8..Loose Wiles Bisc. 1st pf. 95	95	92	Feb. 9
Feb. 8..Loose Wiles Bisc. 2d pf. 85	85	82	Feb. 9
Feb. 8..Pressed Steel Car pf....	98	96	Feb. 9
Feb. 8..Southern Railway pf....	55	53	Feb. 9
Feb. 9..Baldwin Locomotive ...	39	28	Feb. 10
Feb. 9..Southern Railway pf....	53	50	Feb. 10
Feb. 9..U. S. Realty & Improv....	38	36	Feb. 10

The War

Sunday—Small gains in the Champagne district reported by the French, though the Germans state that their lines have held. The Russians, crossing the Rawka River, drive back the German forces west of Warsaw.

Monday—Following up their advance on the preceding day, the Russians complete the repulse of the German army west of Warsaw. Slight gains reported by both sides in the west.

Tuesday—Heavy fighting near La Boisselle, but with no decisive result announced. Russians retiring before the Austrians in Bukovina.

Wednesday—New German army massed in East Prussia to protect Koenigsberg. The Germans have reinforced Austrian troops which are opposing the advance of Russians in Hungary.

Thursday—Heavy fighting in the Carpathians, with result in suspense.

Friday—The United States makes public its note to Germany, warning her to respect American vessels, and to Great Britain regarding improper use of the United States flag. Advance of Germans in East Prussia reported.

Saturday—Belgian coast towns attacked by thirty-four British seaplanes and aeroplanes and great damage inflicted. Slight progress reported by the French in Alsace. Russians admit retirement from East Prussia, while the Germans announce that they have driven the Russians from positions east of the Mazurian Lakes and have captured 26,000 prisoners.

Railroads Granted More Relief

The Interstate Commerce Commission has so modified its order in the intermountain rate cases as to afford the railroads an opportunity to meet the situation which has been brought about by the opening of the Panama Canal. The roads have been given permission to establish lower rates to the Pacific Coast ports without effecting corresponding reduction to intermountain points not affected by water competition. This action was prompted by the fact that the opening of the canal, making possible an all-water trip from New York to San Francisco in fourteen days, has completely upset the transcontinental rate schedule under which the railroads have been operating for many years. Rates were affected not only from the Atlantic seaboard but from points as far inland as Chicago and St. Paul, and nearly all the Western roads joined in asking for relief.

Gold Imported from Canada

Arrangements were made last Wednesday for the shipment of \$2,500,000 of gold released from the Bank of England's special reserve at Ottawa, Canada, to New York City. This is regarded in Wall Street as the beginning of a movement that is expected to reach \$10,000,000 before the flow is stopped. The gold pool recently abandoned sent that amount to Canada in the Fall.

Death Claims Two Prominent Men

James Congdel Fargo, former President of the American Express Company, with which he was associated for seventy years, died last Sunday night. He was in his eighty-sixth year. Norman B. Ream, for many years a prominent figure in the financial world, died Tuesday morning at the age of 71. He was a Director in a large number of railway, industrial, and insurance companies.

All Emergency Notes In

The New York National Currency Association issued a report last week showing that the notes put out last Fall have all been withdrawn from circulation, and the books of the association closed. The largest total of approved applications outstanding at any time was \$144,375,960, (\$523,000 of applications having been withdrawn before currency was issued,) at which time \$100,805,890 in collateral was held by the committee.

The largest amount of emergency currency in circulation at any time was \$137,012,260, on Oct. 21, on which date there were outstanding approved applications to the amount of \$142,960,960. There passed through the

hands of the committee, including original deposits and substitutions, both withdrawals and deposits, collateral amounting to \$350,610,800, of which \$352,304,800, or 58.87 per cent., consisted of commercial paper, and \$267,616,000, or 41.13 per cent., of bonds and securities. The highest amount of applications approved on any day was \$20,763,000 on Aug. 3, secured by commercial paper amounting to \$14,745,000 and bonds \$14,529,000.

Nation Acquires Forest Lands

The National Forest Reservation Commission has approved the purchase of 35,379 acres in addition to the 1,114,208 acres already approved for purchase for national forests in the White Mountains of New England and the Southern Appalachian region. The lands have been examined and appraised and sales contracts will be made with the owners by the Secretary of Agriculture.

Russian Loan Completed

The Russian bills drawn in connection with the \$25,000,000 loan to that country arranged by J. P. Morgan have all been accepted. They bear interest at 5 per cent., and under the agreement were discounted at 3 per cent.

Private Banks Prosper

Sixty-nine private bankers in the State of New York, according to a report compiled by Supt. Richards of the State Banking Department at the close of business Dec. 24 last, had total deposits of \$45,882,211, and total resources of \$18,462,032. Their stock and bond investments consisted of public securities valued at \$2,217,117, and private securities valued at \$2,980,053. They owned real estate to the value of \$3,573,448, and mortgages amounting to \$1,434,865.

Calis Margin Trading Gambling

Buying and selling stocks on margins is gambling, and those who suffer losses by such transactions on the part of stock brokers can recover, according to a decision handed down by the Supreme Court of the State of Ohio last week. The decision was rendered in a case where a broker sought to file an appeal from a judgment ordering him to pay \$2,000 damages for money lost by a client in the stock market.

RAILROADS

Weekly Gross Earnings

Following are the latest week's earnings of a number of important railroads, with changes from the corresponding week a year before:

FIRST WEEK FEBRUARY	Amount.	Change.
Buffalo, Rochester & Pitts.....	\$167,430	-\$36,957
Canadian Northern	232,900	- 70,200
Canadian Pacific	1,440,000	-312,000
Chesapeake & Ohio.....	623,522	+ 8,218
Chicago, Indianapolis & Louis.....	106,677	+ 11,827
Colorado & Southern.....	232,983	+ 29,824
Denver & Rio Grande.....	319,900	- 48,900
Missouri, Kansas & Texas.....	664,583	- 74,424
Missouri Pacific	1,016,000	- 69,000
St. Louis Southwestern.....	133,000	- 57,000
Texas and Pacific.....	344,132	+ 7,445

Boston & Maine

It was announced on Friday that the bill filed in the Massachusetts Legislature by the Federal Trustees of the Boston & Maine Railroad, providing for the reorganization of the road by the consolidation of its subsidiary lines, will be redrafted. Following a conference between the Public Service Commission, the Trustees, and Gov. Walsh, the latter stated that while no definite conclusions regarding the revised bill were reached, it had been agreed that the Trustees and the commission should modify some of the provisions of the measure now before the Legislature.

Indianapolis Union Railway

The company proposes to execute a mortgage upon its properties, leases, and contracts to secure an issue of general and refunding fifty-year bonds in an amount not to exceed \$10,000,000, the interest on which is to be guaranteed jointly and severally by the Cleveland, Cincinnati, Chicago & St. Louis, the Pittsburgh, Cincinnati, Chicago & St. Louis, and the Vanderbilt Railroads. A special meeting of stockholders of the road first named has been called for March 15 to take action on the proposition.

New Haven

A bill to amend the Rhode Island charter of the New York, New Haven & Hartford Railroad in connection with the company's plan for the financial rehabilitation of the road was favorably reported by the Rhode Island Legislative Committee on Corporations on Friday.

New York Central Railroad Company

Directors of the company, which is a consolidation of the New York Central and Lake Shore lines, at their regular monthly meeting last Wednesday approved the issuance of \$100,000,000 6 per cent., twenty-year convertible debenture bonds to be dated May 1, 1915. On the day following J. P. Morgan & Co., who will head a syndicate to underwrite all the bonds not subscribed for by stockholders, announced that applications from those who wished to participate in the underwriting had exceeded the entire amount of the issue. The action of the Directors has yet to be ratified by the stockholders and the Public Service Commission of New York. Stockholders at a special meeting called for April 20 will be asked to authorize the issuance of \$100,000,000 of stock to provide for conversion of the bonds. The stockholders will be given the right to subscribe for the new bonds to the extent of 40 per cent. of the par value of their holdings. It is proposed to use the proceeds from the sale of these bonds to pay off an equal amount of the company's floating indebtedness. Judge Keogh at White Plains last Wednesday granted a stay of final judgment in the action brought by the Continental Securities Company, which is trying to prevent the New York Central from exchanging 4 per cent. bonds for \$70,000,000 Lake Shore 3½ per cent. bonds.

Pennsylvania Railroad

The Directors have decided to request stockholders for authority to increase the indebtedness of the company to the extent of \$40,000,000. Under action taken in March, 1909, authority to increase the indebtedness \$80,-

600,000 at present exists, and the \$40,000,000 bonds recently sold were issued under this authorization.

Rock Island

The Interstate Commerce Commission has announced that it will resume its hearing into the financial affairs of the company on Feb. 25. Commissioner Clements is expected to preside. "Gifts" made to some of the former Rock Island officials, it is said, will be made a subject of inquiry.

Wabash

Edward F. Kearney, First Vice President of the Texas & Pacific, was last Thursday appointed co-receiver to act with E. B. Pryor, who has been one of the receivers since the road went into bankruptcy. Along with the appointment of Mr. Kearney, Judge Adams of the United States Circuit Court at St. Louis authorized the issuance of receivers' notes to the extent of \$1,545,000 to be used in taking up equipment notes of an equal amount past due. The new notes will be of two classes, one amounting to \$618,000, bearing 8 per cent. interest, and the other, amounting to \$927,000, bearing 4½ per cent. interest. Securities with a par value of about \$12,000,000 will be offered at a foreclosure sale at the County Court House in New York on March 12, in accordance with a decree of the United States District Court. These securities represent the collateral for the \$5,000,000 of 4½ per cent. notes originally issued on May 1, 1905, and extended on May 1, 1913, when interest was defaulted. The Protective Committee representing the note holders is expected to bid for the principal parcel of securities offered, consisting of \$5,000,000 par value first refunding and extension bonds of the Wabash Railroad Company with interest coupons from March 1, 1912, attached.

Western Pacific

Plans for scaling down the \$50,000,000 first mortgage 5 per cent. bonds which are guaranteed as to interest by the Denver & Rio Grande are under consideration by the Directors of the latter road, who were in conference in New York City last week.

INDUSTRIAL, MISCELLANEOUS

American Brake Shoe and Foundry

Earnings for year ended Sept. 30 last were \$1,059,745; interest on bonds, \$36,172; net profits, \$1,023,572; preferred dividends, \$400,000; common, \$322,000; surplus, \$301,572. Total surplus is \$4,502,918, and total assets and liabilities, each \$19,175,011.

Atlantic Refining Company

Earnings last year and for the two preceding years compare as follows:

	1914.	1913.	1912.
Profits from operation..	\$949,741	\$3,734,232	\$4,353,952
Loss by depreciation of inventories	1,932,142	\$74,545	\$2,343,720
Total deficit	160,402	\$3,808,777	\$7,297,672
Dividends	250,000		
Deficit	1,241,402	\$3,808,777	\$7,297,672
Previous surplus	21,990,912	18,188,135	10,890,463
Profit and loss surplus..	20,755,510	21,990,912	18,188,135
*Profit from appreciation. *Surplus.			

Automatic Electric Company

Earnings for 1914 compare with those of the previous year as follows:

	1914.	1913.
Gross earnings	\$502,908	\$303,382
Expenses	260,362	303,321
Balance	472,546	600,061
Bond interest	48,870	50,632
Net earnings	223,676	550,000
Reserve		72,000
Surplus	223,676	478,000

Booth Fisheries

P. S. James was elected a Director of the company last week to succeed F. C. Loucks. P. L. Smithers was elected Treasurer. For the year ended Dec. 31 last, net profits from operations were \$120,724, a decrease of \$149,750 from the previous year. After deducting administrative expenses amounting to \$289,235 there was left a balance of \$321,489 applicable to interest, sinking fund, depreciation, and other charges, as compared with \$779,610 in 1913. The balance carried to surplus in 1914 was \$183,391.

J. G. Brill Company

Earnings for the year ended Dec. 31 last compare with the previous year as follows:

	1914.	1913.
Gross earnings	\$4,960,510	\$9,154,433
Net earnings	313,105	1,064,377
Depreciation reserve	154,221	155,234
Surplus	158,883	909,143
Total surplus	1,624,299	2,142,701
Surplus after dividends..	1,598,379	1,535,416

Chino Copper

Earnings for the quarter ended Dec. 31, 1914, compare with those of the corresponding quarter the previous year as follows:

	1914.	1913.
Mining profits	\$259,291	\$778,143
Miscellaneous income	26,731	33,944
Total income	285,932	812,087
Dividends	434,970	445,045
Deficit	149,038	\$166,952
*Surplus.		

Equitable Life Assurance Society

The annual statement shows that payments to policy holders in 1914 amounted to \$56,700,000, which was over \$2,000,000 in excess of the amount received in premiums from policy holders during the year. Insurance on the company's books now aggregates nearly \$1,500,000,000, a gain of \$23,000,000 for the year. New insurance paid for in 1914 totaled \$136,807,000, exclusive of additions, increases, and revivals.

Hercules Powder Company

The company's report for the year ended Dec. 31 compares with the preceding year as follows:

	1914.	1913.
Gross receipts	\$7,927,891	\$7,640,741
Net earnings, all sources.....	1,434,755	1,407,212
Bond interest	187,500	300,000

	1914.	1913.
Preferred dividends	223,500	
Total deductions	411,060	390,000
Bal. for com. stock and imp.....	1,023,665	1,017,212

International Smokeless Powder

J. P. Laffey and C. R. Mudge have been elected Directors to succeed A. J. Maxham and C. S. Patterson. Earnings last year compare as follows with those in 1913:

	1914.	1913.
Net from sales.....	\$296,575	\$306,134
Interest, dividends, &c.....	3,061	3,000
Total net	240,000	309,135
Dividends paid	318,000	318,000
Deficit for year	88,333	8,264
Previous surplus	659,512	167,776
Total surplus	871,179	159,512

Kelly-Springfield Tire Company

Earnings for 1914 compared with those in 1915 were:

	1914.	1913.
Gross profit	\$2,203,791	\$1,264,567
Oper. and ad. exp.....	1,004,016	716,189
Net oper. income.....	1,189,746	548,378
Other income	41,874	43,576
Total income	1,231,620	591,954
Interest	16,476	32,219
Net income	\$1,215,144	559,735

*After deducting dividends on the preferred stock, the balance is equal to 23.15 per cent. earned on \$4,000,000 common stock.

National Transit Company

Earnings for three years compare as follows:

	1914.	1913.	1912.
Net earnings	\$1,482,187	\$2,315,556	\$1,909,809
Dividends	1,527,307	1,527,307	1,527,306
Deficit	45,121	178,249	132,500
*Equal to 11.64 per cent. earned on \$12,727,575 capital stock. *Surplus.			

Pacific Mail Steamship Company

In a decision handed down on Saturday the Interstate Commerce Commission held that the Pacific Mail Steamship Company, operating vessels between San Francisco, Cal., and Balboa or Colon, may compete for coastwise interstate traffic between points in the United States, for traffic between points in the United States and points in Mexico, and between points in the United States and points in foreign countries with the Southern Pacific lines from San Francisco. The decision was announced on the application of the Southern Pacific Railroad Company for an extension of time during which it might retain ownership in the Pacific Mail Steamship Company.

Ray Consolidated Copper Company

For the quarter ended Dec. 31 last earnings, including disbursed earnings of the Ray & Gila Valley Railroad, compare as follows with the previous quarter:

	Quar. end. Dec. 31, '14.	Quar. end. Sep. 30, '14.
Net operating profits.....	\$206,738	\$451,422
Miscellaneous income	6,689	12,127
Total income	213,427	463,549
Interest on bonds.....	38,482	42,027
Surplus over bond interest.....	174,945	420,522

Republic Steel Company

Income account for the year ended Dec. 31 last compares with two previous years as follows:

	1914.	1913.	1912.
*Net earnings	\$2,339,972	\$4,358,342	\$3,484,014
Interest and dividends..	70,879	66,941	130,685
Total profits	2,407,552	5,025,282	3,615,398
Deprec., rent, &c.....	336,414	600,884	339,542
Shrinkage fund		220,000	
Ext. fund	204,065	241,004	215,449
Total deductions	538,479	1,061,882	554,991
Net profits	1,869,074	3,963,399	3,060,517
Interest	840,524	862,660	826,941
Surplus	\$1,028,548	3,100,739	2,233,577
Preferred dividends	875,000	1,750,000	457,500
Surplus	153,748	1,350,739	1,776,077
Previous surplus	6,512,778	6,961,478	5,286,218
Total surplus	6,666,526	8,012,778	7,062,295
Spec. approp.	51,230	1,500,000	420,817
P. & L. surplus.....	6,615,296	6,512,778	6,643,477

*After deducting charges for maintenance and repairs amounting to \$1,452,365 in 1914, \$1,654,573 in 1913, \$1,757,189 in 1912, and \$1,370,063 in 1911.

†Equal to 4.11 per cent. on \$25,000,000 preferred stock, as compared with 12.4 per cent. earned on same stock the previous year.

M. Rumely Company

The United States District Court at Indianapolis last Monday authorized Finley E. Mount, receiver, to issue \$1,500,000 receivers' certificates, to continue the operation of the company.

Westinghouse Electric & Manufacturing Company

The company reports to the New York Stock Exchange for the nine months ended Dec. 31, 1914, as follows:

Sales billed	\$26,278,076
Expenses, depreciation, &c.....	24,627,925
Net manufacturing profit.....	1,650,151
Other income	704,190
Total income	2,414,350
Interest charges	1,060,184
Net income	1,354,166
Previous surplus	7,741,708
Total surplus	9,095,874
Preferred dividends	209,531
Common dividends	1,054,582
Miscellaneous adjustments.....	244,241
Profit and loss surplus.....	7,587,118

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299 BROADWAY, NEW YORK.

War-Time Food Prices

A Study of Their Course in the United Kingdom and Germany Since War Broke Out—Measures Taken by Berlin Government to Conserve Its Supply

THE advancing cost of living resulting from the war has naturally been severely felt in England and Germany. But though prices in England have risen to a point where the strictest economy is demanded of all, she has found it unnecessary so far to resort to any very extraordinary measures to conserve her supply of food. That such measures have not been necessary is, no doubt, due to the fact that she has retained command of the seas. Germany, less favored in its relations with the world, has been compelled to take stringent measures toward the hoarding of her stock of food. Last month the Berlin Government announced that it would, on Feb. 1, take over all the corn and flour in the country. That course is the most severe as yet resorted to. It was evidently made necessary by the failure of earlier efforts to enforce national frugality as rigidly as the situation demanded.

MINIMUM PRICES FIXED

For some time after the outbreak of war the German Government made no important move toward preventing a food crisis beyond passing a law upon which its present actions are based. The downward tendency of prices, which followed quickly a sharp rise in the first few days of August, possibly was taken as an indication that no extraordinary measures would be necessary. But in the opening days of September, official crop estimates made it apparent that the yields of the principal crops would be smaller than in the previous year, and as a result prices began rapidly to climb to higher levels. By the end of October they had reached such a high point that the authorities deemed it advisable to, and accordingly did, on Oct. 28, issue a decree fixing maximum prices for breadstuffs, forage crops, &c.

The maximum prices fixed varied considerably in different localities. For wheat the range was from 249½ marks to 277½ marks, and this price was to remain in force until Dec. 31. After that date it was permitted to raise the price 1½ marks every two weeks. The effect of this, it was found, was to keep wheat off the market. Farmers preferred to hold their grain in anticipation of the higher rates, which it seemed certain would prevail after the first of the year.

A FAILURE OF PATRIOTISM

The decree contained many conditions and exceptions. For example, millers were compelled under its provisions to add to wheat flour 10 per cent. of rye flour; farmers were instructed to refrain from feeding rye instead of barley to their live stock, and bakers were asked, on patriotic grounds, to use 20 per cent. of potato starch in making rye bread; they were required to use not less than 5 per cent. Before long, however, it was reported that the decree was being ignored in many places and that its enforcement was rendered difficult through the impossibility of establishing Government supervision on all farms and in the mills and bakeries.

Seeing that it was not so effective as had been anticipated, the decree was amended on Dec. 19 with a view to attracting greater supplies, particularly of corn, to the market, but this, too, failed.

Another amendment, effective Nov. 25, fixed a maximum price for potatoes, but this was a producers' price, and neither wholesalers nor retailers were affected.

The general course of food prices in the United Kingdom and in Germany in the war period has been much the same, though the rise in the latter country has been much more pronounced than in the former. In both a very sharp advance followed almost immediately on the heels of war, carrying the price level in the United Kingdom on Aug. 8 to some 15 or 16 per cent. above the more normal prices of July, while in Berlin—where, it may be assumed from the meagre data available from other districts, prices are representative of the general trend in Germany—the August level was 13.5 per cent. higher than the average for July.

HIGHER PRICES

As with the first rise of prices in this country, which came at approximately the same time, but culminated somewhat later, the advance in the first few weeks was too rapid to sustain, and the consequent reaction carried the September level of prices down to about 10 per cent. above the July normal. A comparison of the percentages of increase over July in the general level of food prices

in the United Kingdom and in Berlin is given in the table below:

	Berlin.	United Kingdom.	
		Large Towns.	Small Towns and Villages.
August	13.3	..	..
September	10.5	11	9
October	16.4	13	11
November	20.9	13	12
December .....	..	17	15
January .....	..	10	17

Following the reaction in September, prices advanced steadily and without interruption, and the level is now well above the high point recorded in the first upswing in August. Though the greater part of the rise must necessarily be attributed to causes related to the war, seasonal influences are also a factor, since dairy products always tend upward as the year advances.

The articles showing the greatest advances in the United Kingdom are sugar, fish and eggs. On Aug. 8, the price of sugar was 80 or 90 per cent. above the level of the preceding month. In the following three weeks it fell a little, but rose again in September. Another decline followed which continued through the last three months of the year, but it was not so great as the rise in September. The price movement of eggs was similar to that of sugar for the first two months after the war started, but it did not react in the same way; the advance continued through the remainder of the year. On Jan. 1, however, there was a slight decline. The upward trend of fish has been less constant, and prices have, in fact, fluctuated a good deal, but nevertheless the fluctuations were on a rising market, and in December a notable advance, amounting to about 12 per cent., occurred.

RISE OF MEATS

On the whole, British meats have increased but little in price, but data gathered by the Department of Labor Statistics of the Board of Trade of the United Kingdom show that imported meat is much dearer than before the war. A sharp rise early in August was followed by a slight recession in the middle of that month. Since then the advance has been almost continuous, with the result that on Jan. 1 prices were much above those recorded at any other time during the war period to that date.

The price of flour, following an advance in the early part of August, fell off substantially, and remained at about 11 per cent. above the July level until the beginning of November, when it again began to mount upward. By the first of January the increase amounted to 20 per cent. The price of bread was less affected than that of flour. At the end of August it stood at about 8 per cent. above July, and at the end of December it was 5 or 6 per cent. higher.

The price of potatoes, after a substantial advance in the early part of August, fell continuously until the end of October, and though there has since been a slight advance, the prices on Jan. 1 were considerably below the level of July. It is

the only food which is now cheaper than before the war.

The average percentages by which prices on Jan. 1 exceeded the normal prices of July in towns having a population of more than 50,000 and in small towns and villages, are shown below:

Article.	P. C. Inc. since July.	
	Large Towns.	Small Towns and Villages.
Beef—British—	..	..
Ribs	8	6
Thin Flank	15	8
Chilled or Frozen—	..	..
Ribs	18	15
Thin Flank	32	21
Mutton—British—	..	..
Legs	6	5
Breast	16	7
Frozen—	..	..
Legs	19	14
Breast	28	21
Bacon (streaky)	9	5
Fish	51	31
Flour (household)	18	23
Bread	18	14
Tea	14	13
Sugar (granulated)	69	65
Milk	6	7
Potatoes	*11	*22
Margarine	5	4
Butter—Fresh	12	16
Salt	10	14
Cheese	10	10
Eggs (fresh)	62	65
All above articles (weighted net percentage increase)	19	17

*Decrease.

BERLIN PRICES

The latest month for which a record of Berlin prices is available is November. For that month the average prices of twenty foods, as reported by the Statistische Korrespondenz, show an increase over July of 20.9 per cent., compared with an increase of 16.4 per cent. in October. The prices are weighted according to consumption data derived from various German sources. Seventeen of the commodities showed increases, two were unchanged and one, mutton, showed a slight decrease.

The following table shows the percentage increases over July in the retail prices of the twenty commodities referred to above:

Article.	Aug.		Sept.		Oct.		Nov.	
	P.C.	P.C.	P.C.	P.C.	P.C.	P.C.	P.C.	P.C.
Rye bread	14.3	10.7	14.3	10.7	..	..	..	..
Wheat bread (in rolls)	27.7	27.7	27.7	27.7	..	..	..	..
Wheat flour	14.3	4.8	7.1	9.5	..	..	..	..
Rye flour	33.3	26.7	33.3	33.3	..	..	..	..
Butter	7.7	7.7	11.5	17.3	..	..	..	..
Lard	15.4	15.4	23.1	53.8	..	..	..	..
Sugar	10.0	..	..	..	..	..	..	..
Coffee	3.2	3.2	3.2	3.2	..	..	..	..
Eggs	28.6	42.9	71.4	71.4	..	..	..	..
Milk .....	..	..	..	..	..	..	..	..
Beef	8.2	5.3	4.7	7.1	..	..	..	..
Mutton	6.4	0.5	*2.9	*4.4	..	..	..	..
Veal	5.4	*2.0	*1.0	6.5	..	..	..	..
Pork	7.4	4.3	8.0	11.7	..	..	..	..
Bacon	16.9	23.5	29.5	34.9	..	..	..	..
Potatoes	37.5	..	12.5	12.5	..	..	..	..
Rice	20.0	20.0	40.0	60.0	..	..	..	..
Split peas	57.5	60.0	110.0	142.5	..	..	..	..
Haricot beans	32.0	40.0	64.0	92.0	..	..	..	..
Lentils	30.0	40.0	75.0	110.7	..	..	..	..
All above articles (weighted net percentage increase)	13.3	10.5	16.4	20.9	..	..	..	..

**No change. *Decrease.

A dispatch from Berlin on Feb. 6 stated that bakers were complaining that imports of wheat and potatoes were not sufficient to maintain the necessary supply, and that stocks were being rapidly depleted. The Berlin Butchers' Union has called upon the Government to fix a maximum price for swine.

Balkan National Insurance Co.

OF SOFIA, BULGARIA

UNITED STATES DEPARTMENT, HARTFORD, CONN.

Transacting Fire Reinsurance Exclusively

Statement, December 31st, 1914

ASSETS		LIABILITIES	
Bonds	\$1,381,429	Unearned Premiums	\$1,130,495
Cash in Bank	467,897	Unsettled Losses	288,886
Due from other Companies	189,753	Due other Companies	60,000
Accrued Interest	18,955	Other Liabilities	5,000
Total	\$2,058,034	Total	\$1,484,381
Non-Admitted Assets	1,479	Surplus to Policy Holders	572,174
	\$2,056,555		\$2,056,555

WM. C. SCHEIDE & CO., Inc., Mgrs.
HARTFORD, CONN.

Consolidated Stock Exchange

Week Ended February 13

Sales.	First.	High.	Low.	Last.
490..ALASKA GOLD.....	28%	30%	28%	28%
30..Alaska Gold rights.....	25c	32c	25c	32c
5,920..Amalgamated Copper.....	53%	55%	52%	54%
3,000..American Beet Sugar.....	38%	42	37%	40%
2,630..American Can.....	28%	29%	27%	28%
30..American Car & Foundry 45		45	44%	44%
380..American Cotton Oil.....	48%	48%	47%	48%
140..Am. Hide & Leather.....	5%	5%	5%	5%
20..Am. Hide & Leather pf.....	27%	27%	27%	27%
10..Am. Ice Securities.....	24%	24%	24%	24%
30..American Locomotive.....	21%	22%	21%	22%
3,900..Am. Smelting & Ref.....	62%	67%	62%	65%
670..Am. Sugar Refining.....	102%	105%	102%	104%
140..Anaconda Copper Co.....	27%	28	27%	27%
120..Atch., Top. & Santa Fe.....	95	95%	95	95%
170..BALTIMORE & OHIO.....	69%	69%	68%	69%
3,065..Bethlehem Steel.....	55	57%	54%	55%
100..Brooklyn Rapid Transit.....	87%	87%	87%	87%
880..CALIF. PETROLEUM.....	19%	21%	19%	20%
20..Calif. Petroleum pf.....	54	54%	54	54%
730..Canadian Pacific.....	156	159%	154%	158
4,400..Central Leather Co.....	35	37%	35	36%
170..Chesapeake & Ohio.....	42	42	41%	42
350..Chi., Mil. & St. Paul.....	87%	88%	85%	87

Sales.	First.	High.	Low.	Last.
110..C., Mil. & St. P. rights.....	3%	3%	3%	3%
20..Chino Copper.....	36%	36%	36%	36%
130..Colorado Fuel & Iron.....	24%	26	24%	26
340..Corn Products Refining.....	9%	10%	9%	10%
1,450..ERIE.....	22%	23	22	22%
20..Erie 1st pf.....	35%	35%	35%	35%
10..GREAT NORTHERN pf.....	114%	114%	114%	114%
30..Gt. N. Cts. for Ore Prop 34		34	34	34
140..INSPIRATION COP.....	18%	19%	18%	19%
450..Int.-Met. V. Tr. cts.....	12%	13%	12%	12%
1,220..Int.-Met. pf.....	57%	58%	56%	57%
20..KANSAS CITY SO.....	23	23	22%	22%
600..LEHIGH VALLEY.....	134%	135	131%	133%
60..MAXWELL MOTORS.....	21	21	21	21
10..Maxwell Motors 2d pf.....	25%	25%	25%	25%
740..Mexican Petroleum.....	76%	77%	75%	76%
20..Mo. Kan. & Texas.....	11%	11%	11%	11%
1,180..Missouri Pacific.....	10%	12%	10%	11%
160..NATIONAL LEAD CO.....	48%	51%	48%	51%
1,450..New York Central.....	88	88%	84%	84%
200..New York, N. H. & H.....	50%	50%	49	49
20..Norfolk & Western.....	100%	100%	100%	100%
100..Northern Pacific.....	102%	104%	102%	104%

Sales.	First.	High.	Low.	Last.
720..PENNSYLVANIA R. R. 105		106	104%	106
640..Pittsburgh Coal.....	18%	20%	18%	21
10..Pittsburgh Coal pf.....	91	91	91	91
10..Pressed Steel Car.....	31	31	31	31
170..RAY CON. COPPER.....	17%	17%	17%	17%
37,220..Reading.....	145	146%	143	143%
20..Republic I. & S.....	20%	20%	20%	20%
20..Republic I. & S. pf.....	73%	73%	73%	73%
2,260..SOUTHERN PACIFIC.....	83%	85%	83	84%
250..Southern Railway.....	15%	16%	14%	16%
460..Studebaker Co.....	47	47%	46%	46%
80..TENNESSEE COPPER.....	29%	30	29%	30
200..Third Avenue.....	46%	46%	45%	46%
20..UNION B. & P. CO.....	5%	5%	5%	5%
11,600..Union Pacific.....	119	121%	118%	120
110..U. S. Rubber.....	56%	57%	56%	57%
17,650..U. S. Steel.....	40%	44%	40%	43%
160..U. S. Steel pf.....	104	105	103%	105
320..Utah Copper.....	52	54%	52	53%
90..WABASH pf.....	2%	2%	2%	2%
160..Western Union Tel.....	63%	64	63%	63%

DIVIDENDS DECLARED, AWAITING PAYMENT

Company.	Rate.	Pay- able.	Books Close.
Ala. Gt. So. pf.3	—	Feb. 23	*Jan. 23
Al. T. & S. F. 1%	—	Mar. 1	*Jan. 29
Bait. & Ohio.....	2%	Mar. 1	*Feb. 1
Do pf.....	2	Mar. 1	*Feb. 1
Bellefonte Cen. 50c	—	Feb. 15	Jan. 30
Do pf.....	50c	Feb. 15	Jan. 30
Buff. R. & P. 2%	—	Feb. 15	Feb. 9
Do pf.....	2	Feb. 15	Feb. 9
Can. Pacific.....	2%	Apr. 1	*Mar. 1
Do pf.....	2	Apr. 1	*Mar. 1
Chestnut Hill.....	75c	Mar. 4	*Feb. 20
Chi. & N. W.....	1%	Apr. 1	*Mar. 1
Do pf.....	1	Apr. 1	*Mar. 1
C. M. & St. F. 2%	—	Mar. 1	*Jan. 29
Do pf.....	2	Mar. 1	*Jan. 29
C. St. P. M. & O. com. & pf. 3%	—	Feb. 20	*Feb. 1
Cleve. & Pitts.	—	Mar. 1	*Feb. 10
reg. gtd.....	1%	Mar. 1	*Feb. 10
Do sp. gtd.....	1	Mar. 1	*Feb. 10
Cr. Crk. Cent.....	1	Mar. 1	*Feb. 15
Do pf.....	1	Mar. 1	*Feb. 15
Del. & Hudson.....	2%	Mar. 20	*Feb. 25
Ill. Central.....	2%	Mar. 1	*Feb. 8
M. St. P. & S. S.	—	Mar. 15	Mar. 19
M. com. & pf. 3%	—	Mar. 15	Mar. 19
Nor. & West.....	1%	Feb. 19	Jan. 30
Nor. & W. pf. 1	—	Feb. 19	Jan. 30
North Penn.....	2	Feb. 25	Feb. 10
Pennsylvania.....	1%	Feb. 27	Feb. 1
Reading 1st pf. 1	—	Mar. 11	*Feb. 23
Phil. G. & N. 1.50	—	Mar. 4	*Feb. 20
So. Pacific.....	1%	Apr. 1	*Feb. 27
Union Pacific.....	2	Apr. 1	*Mar. 1
Do pf.....	2	Apr. 1	*Mar. 1
Wis. Cent. pf. 2	—	Apr. 1	*Mar. 11

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Telephone Broad 1254.

Buckeye P. L. 32	Q	Mar. 15	Feb. 20
Burns Bros. 1%	Q	Feb. 15	Feb. 1
Butterick Co. 3%	Q	Mar. 1	*Feb. 15
Cal. & Hecla.....	—	Mar. 18	Feb. 18
Cambria Steel.....	1%	Feb. 15	*Jan. 30
Can. Cement.....	1%	Q	Feb. 15
Canadian Conv. 1/2	Q	Feb. 15	Jan. 31
Caney R. Gas.....	2	Q	Feb. 20
Cen. St. Elec.....	1/2	Q	Feb. 19
Clev. & Sandus-			
ky Brew. pf. 1	Q	Mar. 15	Feb. 27
Colum. G. & F. 1	Q	Mar. 1	.....
Consol. Gas.....	1/2	Q	Mar. 15
Consum. Co. pf. 3%	—	Feb. 20	*Feb. 10
Crescent P. L. 15c	Q	Mar. 15	Feb. 20
Diam. Match.....	1/2	Q	Mar. 15
Diam. Match.....	1	Ex.	Mar. 15
Domin. Bridge.....	1/4	Q	Feb. 15
Dom. Textile.....	1/4	Q	Apr. 1
East. Kodak.....	2%	Ex.	Apr. 1
Do pf.....	2	Ex.	Apr. 1
Eastman Kod. 1/2	Ex.	Mar. 1	*Feb. 15
Gen. Asph. pf. 1/4	Q	Mar. 1	*Feb. 13
Gen. Chemical.....	1/4	Q	Mar. 1
Gold. Con. M. 15c	—	Feb. 27	Jan. 30
Goodrich (B.F.)	—	Q	Apr. 1
Co. pf.....	1%	Q	Apr. 1
Herc. Powd. pf. 1%	Q	Feb. 15	Feb. 5
Home. Mining.....	65c	M	Feb. 25
I. & P. S. 2d pf. 1%	Q	Feb. 15	*Feb. 20
Ind. Brew. pf. 1%	Q	Feb. 27	Feb. 16
Inland Steel.....	1	Q	Mar. 1
Int. Harv. of N.	—	Q	Mar. 1
I. pf.....	1%	Q	Mar. 1
I. Harv. C. pf. 1%	Q	Mar. 1	*Feb. 8
Int. Nickel.....	2%	Q	Mar. 1
Jef. & Clear. C.	—	Q	Mar. 1
I. pf.....	1%	Q	Feb. 15
Jumbo Ext. M. 5c	—	Q	Feb. 15
Kings Co. E. L.	—	Q	Mar. 1
& P. pf.....	2	Q	Mar. 1
Lack. Steel pf. 1%	Q	Mar. 1	Feb. 27
Leh. C. & Nav. 1	Q	Feb. 27	Jan. 30
Lig. & M. Tob. 3	Q	Mar. 1	Feb. 13
Lindsay Light.....	1/4	Q	Feb. 27
Do pf.....	1/4	Q	Feb. 27
May Dept. St. 1/4	Q	Mar. 1	Feb. 15
Mil. & Chicago.....	—	Q	Mar. 1
Brew. pf. 4%	—	Mar. 31	Feb. 24
Mobile Elec. pf. 1%	Q	Feb. 15	Jan. 30
Mont. Lt. H.	—	Q	Feb. 15
& P. pf.....	2%	Q	Feb. 15
Nat. Biscuit.....	1%	Q	Apr. 15
Do pf.....	1%	Q	Apr. 15
Nat. Carbon pf. 1%	Q	Feb. 15	Jan. 26
N. C. & S. pf. 1%	Q	Mar. 1	Feb. 18
Nat. Lead pf. 1%	Q	Mar. 15	Feb. 19
Nat. Refining.....	1/4	Q	Feb. 15
Niles-B. F. pf. 1/4	Q	Feb. 15	Feb. 6
No. American.....	1/4	Q	Mar. 1
Ohio Cities Gas.....	1/4	Q	Mar. 1
Pennmans, Ltd. 1	Q	Feb. 15	Feb. 5
Peop. G. L. & C. 2	Q	Feb. 25	Jan. 20
Phil. Electric.....	1/4	Q	Mar. 15
11Pra. Oil & G.	—	Q	Feb. 9
Quaker Oats.....	2%	Q	Apr. 15
Do pf.....	2	Q	Apr. 15
So. P. R. Sugar.....	1/4	Q	Apr. 1
Do pf.....	1/4	Q	Apr. 1
U. C. Mfrs. pf. 1%	Q	Mar. 1	*Feb. 23
U. C. Stores pf. 1%	Q	Mar. 15	Mar. 1
Wilm. Gas pf. 3	—	Mar. 1	Feb. 18
Woolworth (F.	—	Q	Apr. 1
W.) pf.....	1%	Q	Apr. 1

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MEETINGS AND ELECTIONS.
The New York Central Railroad Co.
New York, February 10th, 1915.
For the purpose of a Special Meeting of
the Stockholders of this Company, called to
be held at Albany, March 1st, 1915, the stock
transfer books will be closed at 3:00 P. M.,
February 17th, 1915, and reopened on the
morning of March 2d, 1915.
EDWARD L. ROSSITER, Treasurer.

THE Travelers Insurance Company

HARTFORD, CONNECTICUT

S. C. DUNHAM, President

January 1, 1915

ASSETS

First Mortgage Loans.....	\$50,006,390
Railroad Bonds.....	26,407,675
Loans secured by Company's Policies.....	11,587,321
Government and other Public Bonds.....	11,398,139
Railroad Stocks.....	3,129,070
Other Bonds and Stocks.....	3,132,716
Cash on Hand and in Bank.....	3,160,334
Real Estate.....	2,289,350
Bank Stocks.....	1,611,204
Interest Accrued.....	1,223,933
Loans secured by Collateral.....	309,223
Deferred Life Premiums.....	708,862
Premiums in course of collection.....	2,815,838
Total Assets.....	\$97,722,055

(Value of Bonds on Amortized Basis)

RESERVES, AND ALL OTHER LIABILITIES

Life Reserves.....	\$70,200,740
Life Reserves, Claims in Adjustment.....	282,460
Life Special Reserves.....	165,000
Accident and Health Premium Reserve.....	2,732,076
Accident and Health Claim Reserves.....	600,963
Accident Catastrophe Reserve.....	319,261
Liability and Workmen's Compensation Premium Reserve.....	3,684,777
Liability and Workmen's Compensation Claim Reserves.....	3,901,646
Workmen's Compensation Catastrophe Reserve.....	1,000,000
Reserves for Taxes, Rents, etc., and all other Liabilities.....	1,657,095
Capital.....	\$5,000,000
Surplus.....	8,088,007
Capital and Surplus.....	13,088,007
Total.....	\$97,722,055

Reserve Funds for the Protection of Policyholders..... \$82,976,000
Total Payments to Policyholders to the End of 1914..... 146,534,000
Paid for the Prevention of Accidents by Inspection to the End
of 1914..... Over 2,000,000

A fund of \$1,000,000 is included in the Reserves to cover the
catastrophe Hazard of Workmen's Compensation Insurance.

Life Insurance in Force, December 31, 1914..... \$348,589,000

INCOME FOR THE YEAR OF 1914

Total Paid Premiums.....	\$24,704,879
Total Income.....	28,976,968
(Re-insurance premiums have been deducted from the Premium Income.)	
Increase in Premium Income over 1913.....	\$2,286,866
Increase in Total Income over 1913.....	2,530,009

Paid Under Policy Contracts and Added to Reserves for the
Protection of Policyholders, 1914..... \$20,085,000
New Life Insurance Paid for in 1914..... 59,511,000

Branch Offices: Metropolitan Branch, 76 William Street.
1 Madison Avenue.

JAMES G. BATTERSON, Resident Director.

EARLES F. HOLMES,

H. L. HERRINGTON,

Manager Life and Accident Department **Manager Liability Department**

Reserve Banks

Statements on Pages 144-145

ACCEPTANCES

Federal Reserve Board Lays Down Rules Under Which These May Be Discounted or Purchased by the Central Institutions

AFTER going over the ground thoroughly in conferences with the Advisory Council and the Governors of the Federal Reserve Banks, the Reserve Board announced last Friday the conditions under which the banks would be allowed to enter one of the new fields contemplated by the new currency law, discounting and dealing in acceptances based upon imports and exports. The board arrived at this definition of acceptances:

In this regulation the term "acceptance" is defined as a draft or bill of exchange drawn to order, having a definite maturity and payable in dollars, in the United States, the obligation to pay which has been accepted by an acknowledgment written or stamped and signed across the face of the instrument by the party on whom it is drawn; such agreement to be to the effect that the acceptor will pay at maturity according to the tenor of such draft or bill without qualifying conditions.

LAW'S PROVISIONS

The law provides that a Federal Reserve Bank may discount acceptances based on importation or exportation of goods, having a maturity of not more than three months and indorsed by at least one member bank. The amount of acceptances so discounted shall not exceed one-half the paid-up capital and surplus of the bank for which the discounts are made. The aggregate of bills and notes bearing the signature or indorsement of any one person, firm, or corporation rediscounted for any one bank shall at no time exceed 10 per cent. of the unimpaired capital and surplus of said bank; but this restriction does not apply to the discount of bills of exchange drawn in good faith against actually existing values.

Federal Reserve Banks are allowed to buy and sell in the open market bankers' acceptances, with or without the indorsement of a member bank. As to purchases, the board says:

While it would appear impracticable to fix a maximum sum or percentage up to which Federal Reserve Banks may invest in bankers' acceptances, both under Section 13 and Section 14, it will be necessary to watch carefully the aggregate amount to be held from time to time. In framing their policy with respect to transactions in acceptances, Federal Reserve Banks will have to consider, not only the local demands to be expected from their own members, but also requirements to be met in other districts. The plan to be followed must in each case adapt itself to the constantly varying needs of the country.

ACCEPTANCES AS RESERVE

On the subject of acceptances, the board says: The acceptance is the standard form of paper in the world discount market, and both on this account and because of its acknowledged liquidity universally commands a preferential rate. By reason of its being readily marketable it is widely regarded as a most desirable paper in the secondary reserves of banks and will help to provide an effective substitute for the "call loan." Its growth, however, will depend upon the ability of the American market to adjust its rates effectively to those prevailing in other markets for paper of this class.

Recognizing these facts, the Federal Reserve

Board has determined to allow the Federal Reserve Banks latitude in fixing rates for acceptances: Federal Reserve Banks may, from time to time, submit for the approval of the board maximum and minimum rates within which they desire to be authorized to deal in acceptance; with-in such limits, and subject to such modifications as may be imposed by the board, Federal Reserve Banks will be allowed to establish the rates at which they will deal in acceptances.

The board believes it to be in accordance with the spirit of the act to accord preferential treatment to acceptances bearing the indorsement of member banks, offered for rediscount under Section 13—even to the point of allowing lower rates for such acceptances, inasmuch as, under the terms of this section, such acceptances are available as collateral against the issue of Federal Reserve notes; and the board will sanction a slight preferential in favor of acceptances bearing the indorsement of member banks.

When acceptances bearing the indorsement of member banks are not obtainable in adequate amount or upon satisfactory terms, Federal Reserve Banks desiring to purchase acceptances should restrict themselves, as far as possible, to the Reserve Board rules, to such acceptances as bear some other responsible signature (other than that of the drawer and the acceptor), and preferably that of a bank or banker.

New Securities Issues

RAILROADS

Denver & Salt Lake Railroad \$250,000 two-year 4 per cent. notes to reimburse the treasury for improvements, &c.

Erie Railroad, Erie & Jersey Railroad \$7,400,000 first mortgage 6 per cent. sinking fund bonds due July 1, 1955. Secured by a closed mortgage on part of the Erie's through freight line. Offered by Drexel & Co. and the Guaranty Trust Company at 104½ to yield over 5.70 per cent. Issued in coupon bonds of \$1,000 and in registered bonds in denominations of \$1,000, \$5,000, and \$10,000.

Michigan Central \$4,000,000 first mortgage 3½ per cent. bonds, due May 1, 1952, completing the total authorized issue of \$18,000,000. The bonds

were sold by the road to J. P. Morgan & Co., which placed some of them privately and sold the balance to Kountze Brothers and William A. Read & Co.

New York Central \$100,000,000 6 per cent. debentures due May 1, 1935, convertible into common stock at the rate of \$100 of stock for \$105 of bonds from May 1, 1917, to May 1, 1925, to be offered to the stockholders for subscription at par to the extent of 10 per cent. of their holdings. Issue authorized by the Directors subject to official approval. Underwritten at 97½ by a syndicate formed by J. P. Morgan & Co., the bankers receiving their compensation from the railroad.

Wisconsin Central Railway \$1,000,000 three-year 5 per cent. secured gold notes, guaranteed principal and interest by indorsement by Minneapolis, St. Paul & Sault Ste. Marie Railway, to be dated May 15, 1915, due Feb. 15, 1918, but redeemable as a whole on Feb. 15, 1917, or any previous interest date, at 101 and interest, and on Aug. 15, 1917, at 100½ and interest, on thirty days' notice. Placed privately by William A. Read & Co., subject to approval of Wisconsin Railroad Commission.

PUBLIC UTILITY

Nassau and Suffolk Lighting Company \$700,000 first mortgage 5 per cent. bonds, dated February, 1915, and due February, 1945. Total authorized issue, \$5,000,000.

INDUSTRIALS

Inland Steel Company \$1,000,000 extension and re-funding 6 per cent. bonds. Offered by First Trust Company of Chicago on a yield basis of 5.32 per cent. Amount of bonds now outstanding, including the present issue, \$1,500,000. Total authorized, \$10,000,000.

Rumely (M.) Company \$500,000 of an issue of \$1,500,000 first lien 6 per cent. Receivers' certificates to replace the \$100,000 issue authorized Jan. 20 and for other purposes in connection with the business.

Swift & Co., Chicago, \$11,500,000 first mortgage 5 per cent. bonds, due 1944. Part of an issue of \$50,000,000, of which there are now outstanding \$25,000,000, including the present issue. Negotiations covering these bonds closed with a syndicate consisting of Potter, Choate & Prentice, White, Weld & Co., and the First Trust and Savings Bank of Chicago.

Agriculture

GRAIN PIT PROBLEMS

The Chicago Wheat Market Is Continually Developing New Problems, and Interest Is Being Diverted to the Coarser Cereals

Special Correspondence of The Annalist

CHICAGO, Feb. 12.

THE grain trade is standing on its head. European war developments create new problems for exporters, or new phases of old problems. Agitation over high prices is the chief concern. Exchange authorities insist that the law of supply and demand has put prices where they are, that wide fluctuations are due to lack of speculation, and that commission men are trying to keep the public out of the market, yet they fear repressive legislation. Farmers are the beneficiaries of high prices and bakers of low prices, but whoever is hurt always blames speculation. The Government's investigation has revealed no evidence, according to the grain interests, that the speculative machinery has injured producers or consumers in this instance; on the contrary, the Exchanges have demonstrated their usefulness to all concerned. Legislators are not easily convinced, however.

There is not much concern over a possible embargo upon exports of wheat and flour, as it is not believed existing contracts would be disturbed, or that any appreciable volume of available grain for export would then remain unsold. Nor is it believed that German and English blockades will seriously restrict the outward movement of breadstuffs from the United States. Potential interruptions and interferences are highly disconcerting just the same. Only the shrewdest and strongest speculators can afford to take such long chances. When brokers demand 30 cents a bushel margin on new trades in wheat and turn business away, the average man should need no further warning. May wheat has become a cash proposition, and there is practically no stock of wheat here. There is no balance pole for the tight-rope walker.

Wheat raisers are more disposed to sell their remaining surplus around \$1.50. New crop prospects are regarded as excellent. There is increasing appreciation of the economy induced by high prices. What big operators think, or do, is of trifling importance compared to what the women and old men of Europe accomplish in their fields and kitchens.

One hears much of winnings on the long side of wheat, but most of these reports are false or grossly exaggerated. The fact is few have made much on the 75 per cent. advance in price except the farmers. Some bulls have actually lost money

by getting in and out wrong. Prominent speculators, and some obscure speculators who average to trade about as heavily but never strut in the spotlight, have in some instances come through ahead because they traded conservatively and looked forward continuously. They are doing very little now, although it is rumored that a few Wall Street speculators have taken hold. There are a good many small eleventh-hour bulls here and throughout the country. Those who had prescience and patience enough to buy wheat below \$1 and stand upon it for 30 to 50 cents a bushel profit, sold out before the \$1.50 mark was reached.

Naturally the interest has been diverted to coarse grains, corn and oats. Corn has had an advance that seemed remarkable in the face of enormous accumulation of that cereal at markets. Chicago has more than 18,000,000 bushels of it, or one-half the visible supply, and more than the entire visible last year. Receipts are lessening, but the export and domestic demand continues disappointing. Usually there is a big demand for shipment to the East when lake navigation opens. It is to be remembered that the last crop was not much above normal home needs, and that there is a growing demand for corn as food for man and beast.

Grain and Cotton Markets

Quotations last week were as follows:

Chicago					
WHEAT					
	May	July	Cash, No. 2 Red		
	High.	Low.	High.	Low.	
Feb. 8.....	\$1.64½	\$1.62½	\$1.40½	\$1.37½	\$1.65
Feb. 9.....	1.64½	1.63½	1.40	1.38½	1.64½
Feb. 10.....	1.63½	1.62½	1.39	1.38	1.63½
Feb. 11.....	1.62½	1.59½	1.37½	1.35	1.62½
Feb. 12.....	1.58	1.50	1.34	1.28½	1.58
Week's range	1.64½	1.50	1.40½	1.28½	1.65
CORN					
	May	July	Cash, No. 3		
	High.	Low.	High.	Low.	
Feb. 8.....	80½	79½	82½	80½	77½
Feb. 9.....	81½	79½	82½	82	78½
Feb. 10.....	81½	80½	82½	82½	78½
Feb. 11.....	81½	80½	82½	81½	78½
Feb. 12.....	80½	79½	81½	80½	77½
Week's range	81½	79½	82½	80½	78½
OATS					
	May	July	Cash, Standards		
	High.	Low.	High.	Low.	
Feb. 8.....	60½	59½	57½	57	58
Feb. 9.....	61½	60½	58½	57½	59½
Feb. 10.....	61½	61½	58½	57½	60½
Feb. 11.....	61½	60½	58½	57½	61
Feb. 12.....	61	60½	57½	56½	59½
Week's range	61½	59½	58½	56½	58
New York					
COTTON					
	Mar.	May	July		
	High.	Low.	High.	Low.	
Feb. 8.....	8.70	8.60	8.95	8.85	9.14
Feb. 9.....	8.69	8.61	8.94	8.85	9.14
Feb. 10.....	8.67	8.63	8.94	8.80	9.12
Feb. 11.....	8.61	8.60	8.88	8.81	9.09
Feb. 12.....	8.52	8.42	8.76	8.66	8.94
Week's range	8.70	8.60	8.95	8.66	9.14
	Oct.	Dec.	Jan.		
	High.	Low.	High.	Low.	
Feb. 8.....	9.37	9.28	9.50	9.43	9.54
Feb. 9.....	9.37	9.27	9.50	9.40	9.54
Feb. 10.....	9.37	9.30	9.50	9.44	9.54
Feb. 11.....	9.32	9.24	9.46	9.40	9.54
Feb. 12.....	9.19	9.11	9.32	9.27	9.41
Week's range	9.37	9.11	9.50	9.27	9.54

Many Investors in ships or shipping shares do not realize the necessity of adequate marine and war risk protection.

Trustees for bondholders would do well to inquire as to their duties in this respect if they have not now definite knowledge.

Under present disturbed conditions more than mere cost is involved. It is important that vessels be so covered that indemnity will be payable under any contingency.

Frank B. Hall & Co.

Specialists in
Marine and War Risk Insurance
26 EXCHANGE PLACE, NEW YORK
Telephone 6767 Hanover

